

CNS Pharma info

CNS PHARMA is claiming that the refusal of the three major wholesalers to supply Esipram (escitalopram) is a breach of their CSO obligations, and has taken the matter up with the Dept of Health and Ageing.

The wholesalers are protesting against new trading terms introduced by CNS Pharma in Oct.

CNS Pharma said the product is still available directly via DHL Exel Supply Chain, which has been appointed distributor on a fixed contract.

"In the interest of patients and the responsible dispensing of a PBS medicine, all pharmacies are advised to open an account with DHL Exel Supply Chain and to supply Esipram where required," a statement from CNS Pharma said.

See page 2 for more details.

Insulin pump push

THE Juvenile Diabetes Research Foundation is urging the govt to subsidise insulin pump therapy, claiming thousands of Australian families are living without the best available treatment.

Older type-1 diabetes treatments are subsidised through the National Diabetes Services Scheme, but not diabetes pumps which can cost up to \$8000.

"Governments such as Germany Canada and the UK have been subsidising this technology for a number of years," said JDRC ceo Mike Wilson.

New PCA NU FRED brand

PHARMACY IT specialist PCA NU Systems has launched a new brand called Fred Health which will unify all of its pharmacy related business areas.

Fred Health ceo Paul Naismith said the brand consolidation would "make things easier for pharmacy" and would cascade down to all services and products.

The company's WiniFRED dispensing software will now be known as Fred Dispense, while nuNET broadband will be rebranded as Fred Net.

The company's existing William debtors system will be christened

No pharmacy, to be sure, to be sure

HUNDREDS of pharmacies in Ireland will be closed on Wed in a one-day work stoppage.

According to Irish media, all 1,600 members of the Irish Pharmacy Union have been called to a mass meeting in Dublin to discuss the Health and Safety Executive's decision to implement a controversial new payment system for pharmacies.

The HSE plans to reduce the margin paid to pharmaceutical wholesalers in a move aimed at saving €1.1bn.

The IPU is also considering legal action against the HSE over alleged breach of pharmacists' individual contracts.

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DISPENSARY CORNER

"I'D give my eye teeth to help my dad see again."

That statement proved to be true for an Irish man, whose blind father underwent pioneering experimental surgery last year.

Doctors helped 57-year-old Robert McNichol partially regain his sight by inserting one of his son's teeth into an eye socket.

McNichol was blinded in a work accident two years ago, with little hope of regaining his sight.

However a new technique known as OOKP treats severe cases of blindness by using a tooth to hold a man-made lens in place in the eye socket.

According to the BBC the tooth was removed, chiselled through and a lens placed into its core before being inserted into Mr McNichol's right eye after a series of operations.

ELDERLY patients should be inspired by a 104-year-old South African man, who set a new 100m world record last week.

Phillip Rabinowitz of Cape Town is officially the world's fastest centenarian sprinter, having dashed 100m in 30.86 seconds - knocking a staggering 5 seconds off the previous world record for runners aged over 100 years.

The feat was about three times slower than the current non-centenarian record holder Asafa Powell, who managed to run 100m in just 9.74 seconds at a race meeting in Italy last Sep.

However Rabinowitz is more than 80 years older than the world record holder.

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RGH Pharmacy

Due to popular demand the
RGH Pharmacy
Anticoagulation Handbook
is now available to the
pharmacy industry across Australia.

The handbook gives patients important information about warfarin treatment and has a chart to record INR results.

Repatriation General Hospital is making it available for purchase for \$2.80 per booklet, reduced to \$2.40 for PSA and SHPA members.

More information



Fred Debtors and nuPhone VOIP will be called Fred Phone, while Timelink Hardware, Consumables and Backup will be now known as Fred Services.

Naismith said the company would continue to work with clients, the Guild, govt and industry leaders to "advocate for the information and business needs of pharmacy in the future." See www.fredhealth.com.au.

Dementia grants

MORE than \$9 million has been allocated for research grants to tackle dementia.

Minister for Ageing, Justine Elliot, today announced the 15 grants at the inaugural meeting of the Dementia Advisory Group on the North Coast of NSW.

Projects include a University of Newcastle study of the management of dementia in general practice, and Griffith University research into the effects of music on behaviour.

Wagga fights for pharmacy reopening

WAGGA Wagga residents will appeal to the Federal Govt to reopen the Ashmont Pharmacy.

The only chemist in the rural NSW suburb, Ashmont Pharmacy closed last week after selling its licence interstate, according to an ABC news report.

Residents say the nearest pharmacy is now Glenfield Capital Chemist at Southcity Shopping Centre, which is too far to walk and will disadvantage the elderly and people without cars.

About 30 people rallied last weekend at Ashmont Mall in protest against the closure, and more than 1,000 people have signed a petition.

However the Pharmacy Guild says the business wasn't viable.

Beauty barometer

NIVEA has launched a project to gather Australian women's views of beauty.

The "Beauty is..." campaign goes live today on the Beautydirectory site as well as at www.nivea.com.au/beauty_is.

The campaign aims to encourage women to see beauty "as holistic, multi-faceted and as individual as life itself".



Level 5, Deutsche Bank Place
126 Phillip Street
SYDNEY NSW 2000

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IMPORTANT INFORMATION FOR PHARMACIES ABOUT ESIPRAM®

CNS Pharma advises all pharmacies that Esipram® (escitalopram) is fully stocked and available for ordering via DHL Exel Supply Chain.

DHL Exel Supply Chain has been appointed distributor on a fixed contract to supply direct to pharmacies throughout Australia.

Pharmacists can take advantage of either credit card payment options- with no merchant fee- or EFT facilities.

Permanent direct supply arrangements have been put in place because the three major wholesalers have refused to supply Esipram® in protest over new trading terms introduced by CNS Pharma last October.

CNS Pharma regards this ongoing refusal to supply as a breach of the wholesalers' CSO obligations and has taken this matter up with the Department of Health and Ageing.

In the interest of patients and the responsible dispensing of a PBS medicine, all pharmacies are advised to open an account with DHL Exel Supply Chain and to supply Esipram® where required. The process of setting up an account involves each pharmacy providing to DHL necessary details such as PBS numbers and Pharmacy license numbers, which DHL is legally required to obtain. Credit card details are requested to facilitate ease of re-ordering.

DHL Exel Supply Chain offers several options for pharmacists to place direct orders for Esipram®:

- By phone - customer service toll free 1800 077 421
- By fax – toll free 1800 358 199
- Web ordering – <https://www.dhlpharmacysupply.com.au>. (If you do not have an existing username and password, please call 1800 077 421).
- Pharmacy POS electronic ordering system

If you have any inquiries please phone DHL Exel Supply Chain customer service on 1800 077 421.

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