



Drive sales from your dispensary

Dispensary
Loop

RUM Chemmart catalogue promo

CHEMMART pharmacies will tomorrow roll out a new catalogue which includes a promotion of the Return of Unwanted Medicines (RUM) project.

Chair of the RUM Project, Dipak Sanghvi, said: "This is an outstanding initiative for the third consecutive year, with Chemmart providing 550,000 disposable paper bags nationally to consumers for collections in the home during the September promotion.

"It provides another example of the services provided by community pharmacies across Australia," he said, with a further 32,000 bags to be handed out in store.

The Chemmart RUM program is being driven by the brand's Category Business Manager, Kim Nguyen, in partnership with Apotex.

Chemmart pharmacists will also offer advice to customers on how best to take their medication as well as checking the correct combination and dosage.

"This initiative also provides an important opportunity for pharmacists to build close relationships with their customers," Nguyen said.

Swine flu payments

THE Qld branch of the Pharmacy Guild has advised that it's now finalised the billing process for Tamiflu dispensed by pharmacists from the National Medicine Stockpile over the last two months on behalf of Qld Health.

The Guild will invoice the department on each pharmacy's behalf at the end of each month and will electronically transfer the funds within 15 working days.

The first payment will be processed on 31 Aug, meaning it's important that pharmacies have correct details including email address and banking information within the Project STOP system by this Fri 28 Aug.

Only in America

A PHARMACY in New Mexico, USA has won a court battle which will allow it to sell liquor.

Locals in Albuquerque lobbied against liquor sales at the new CVS pharmacy which is set to open in an inner city neighbourhood next year, saying the area was already "plagued with drunks".

New Chemconsult partner

PUBLICLY listed Health Corporation has today announced a new agreement with Health World Limited relating to the Chemconsult Medication Consulting Program.

Health World is described as a "leading developer and supplier of Natural Medicines in Australia and New Zealand", with the deal seeing the company agreeing to pay a fee sponsoring the Chemconsult program and provide marketing and sales support in stores.

Health Corporation owns the Health Information Pharmacy franchise brand, and recently

Packaging review

THE Therapeutic Goods Administration is inviting submissions as part of a review of child-resistant packaging (CRP) requirements for medicines, which will be undertaken by the Therapeutic Goods Committee at its next meeting on 14 Oct.

The review will look at Schedule 1 to Therapeutic Goods Order 80 which identifies substances which, if present in a medicine, necessitate the use of child-resistant packaging.

Submissions must be made by Wed 23 Sep 09, and will include any new information on medicines which currently don't require CRP but "are identified by stakeholders as possibly warranting CRP."

The committee said it would be particularly looking at zolpidem, methyl salicylate, imidazoline decongestants, azadirachta indica, angiotensin II antagonists and glucosine sulfate potassium chloride complex - submissions to standards@tga.gov.au.

Vic asthma seminars

THE Asthma Foundation of Victoria will next week hold a seminar for health professionals titled: 'Is your asthma practice best practice?' in conjunction with National Asthma Week, 01-07 Sep.

A panel of experts will discuss asthma from 6-9pm Thu 03 Sep at St James Conference Centre in West Melbourne - registration required on 03 9326 7088.

Sigma secretary

SIGMA Pharmaceuticals has announced the appointment of its General Counsel, Sue Morgan-Dethick, as Company Secretary.

announced an expanded pact with Alphapharm in relation to the Chemconsult system (**PD** 13 Aug) which will see Chemconsult going beyond the HIP group to other Australian pharmacies.

Chemconsult is a 10-point system for medication consulting by a pharmacist which is claimed to ensure consistency in advice delivery to the patient and thereby reduce medication problems.

Health Corporation ceo, Ken Lee, said: "We are delighted to announce the agreement with another major pharmaceutical company.

"This is an important achievement in Health Corporation's strategic plan, as this now results in Chemconsult payments being available to all participating pharmacies on every Chemconsult completed."

He said the company's board welcomed the increasing interest from pharmaceutical companies in Chemconsult "and its proven ability to track and improve compliance and performance of their products in the field.

"This provides valuable, accurate in-field data enabling these companies, in turn, to improve their products, performance and results," Lee added.

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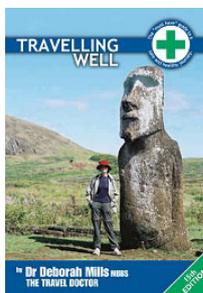
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Win a copy of Travelling Well!

CONGRATULATIONS to Denise Hope of Griffith University in Qld who's won a copy of *Travelling Well* by being the first person yesterday to tell us that it costs \$10 to download a PDF of the book..



EACH day this week *Pharmacy Daily* is giving readers the chance to win a copy of Dr Deborah Mills' latest book, *Travelling Well*.

The book is a must have guide to a safe and healthy journey, with detailed advice about pre-trip preparation, how to look after yourself while away, and what to do if you get sick.

Dr Deb, known as "The Travel Doctor" is one of Australia's leading travel health care providers, and has over 20 years experience in the field.

The 15th edition of *Travelling Well* has been updated to include new vaccines, current recommendations for treatment of travellers' diarrhoea and much more!

For your chance to win your very own copy of *Travelling Well*, valued at \$24.95, simply be the first reader to correctly answer the following question: **What is Chagas Disease?**

Email your answer and full contact details, including where you work in pharmacy, to comp@pharmacydaily.com.au.

Hint! Visit www.travellingwell.com.au.

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Spring into spring symptom-free...

Allergy sufferers need not go into spring hibernation this season thanks to *Nasaleze*, the latest product from SASMAR Consumer Healthcare. Uniquely formulated using a combination of cellulose and peppermint, the new nasal powder spray is clinically proven to provide fast, effective relief and protection from airborne allergens by forming an invisible gel-like lining inside the nose, preventing allergenic particles from irritating the nasal tract. *Nasaleze* is available in a handy 500mg pack, which delivers around 200 doses and generally lasts up to 30 days depending on frequency of use.

Stockist: SASMAR Australia Pty Ltd

Tel: 1800 727 495 Web: www.nasaleze.com.au



Bosisto's Tea Tree and Lavender Oils to parrot Eucalyptus success

FGB Natural Products are renovating their trusted essential oils category with new labelling for Bosisto's Tea Tree and Lavender Oils and the introduction of innovative new spray packs for their full range of essential oils. The iconic "parrot" logo, already considered the key identification tag for Bosisto's Eucalyptus Oil, will feature more prominently on the new labels, emphasising the connection between the three oils. Bosisto's oils are available in a range of sizes from 25-100ml with each formulation renowned for its soothing antiseptic and deodorising properties.

RRP: Tea Tree Oil - \$15.35 (100ml); Lavender Oil - \$14.95 (50ml)

Stockists: FGB Natural Products

Tel: 1800 655 841 Web: www.fgb.com.au



Smooth as a Second Skin?

Second Skin Cheek Colour, the latest innovation in blush technology from Laura Mercier, boasts a unique light-diffusing composition infused with skin-silkening botanicals that brushes on with ease and guarantees a long-lasting, velvety-smooth, flawless finish. Available in ten suitably subtle shades, Second Skin Cheek Colour is the key to soft, natural-looking cheeks. The limited edition interchangeable Custom Compact, which enables you to alternate your colour palette freely, is sold separately.

RRP: \$48 (per palette); \$20 (custom compact)

Stockists: Trimex Pty Ltd; Laura Mercier

Tel: (02) 9663 4277 Web: www.lauramercier.com



Seriously Svelt for Summer!

Season your skin for Summer with Pevonia's sensual Smooth & Tone Body-Svelt Gel. This nutrient-rich cleanser is specially designed to stimulate the skin's metabolism, revitalising tissue by allowing for the release of excess water as well as the alleviation of toxin accumulations. The pure combination of ingredients including hazel nut, almond, seaweed and fir needle oils blends magically with horsetail, saponaria and glycerin supplements to produce the ultimate in skin-moisturising and replenishing treatments. The perfect remedy after a ravaging Winter.

RRP: \$130.50 (200ml)

Stockists: Universal Aesthetics

Tel: 1800 069 116 Web: www.pevonia.com.au

Buy dad a Ford this Father's Day...

Surprise your dad this Father's Day with Tom Ford for Men, the signature fragrance for men from the highly-acclaimed Tom Ford perfume collection. Infused with a heady Mediterranean mix of lemon leaf oil, Italian bergamot, mandarin zest, basil, violet and ginger, this scent's exclusive character stems from the addition of hand-picked Moroccan grapefruit flower, harvesting further warmth and sensuality from essences of leather and cypriol. Also available as an after-shave balm or cleansing bar, give dad something from Ford that he won't expect!

RRP: \$88 (50ml); \$125 (250ml)

Stockist: Estée Lauder Tel: (02) 9381 1344 Web: www.tomford.com



DISPENSARY CORNER



A FRENCH pharmacist has come to the rescue of a forlorn British tourist who spent a lonely night locked up in a village hall after mistaking the building for a hotel.

The woman was travelling alone in the town of Dannemarie and followed a sign to the 'Hotel de Ville' - which translates in French as Town Hall.

"Some local association staff were holding a meeting there that evening," said the local mayor, Paul Mumbach.

"On their way out they heard a noise in the bathroom but thought nothing of it and locked the door behind them."

The woman pushed an SOS message under the door and spent the night curled up in a chair in the entrance lobby, being rescued the next morning after the local pharmacist spotted the note on his way to work and raised the alarm.

Mumbach said the town would now install town hall signs in English as well as French.

THE important health role of the backyard shed is being explored this week in a three day conference in Hobart.

The event is being hosted by the Australian Men's Shed Association, with organiser David Helmers confirming the importance of sheds when it comes to men's health.

He said sheds offer men a place to belong and to spend time together, avoiding health problems which can spiral due to social isolation.

MARRIAGE is a key indicator of cancer survival, according to a US report which analysed data on 3.8 million people diagnosed with cancer between 1973 and 2004.

They found that people who were married had a 63% chance of surviving after five years - compared to 45% of people who were separated.

The scientists said they believed the stress of marriage breakdown probably contributed to the poorer outcomes.