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## Today's issue of PD

*Pharmacy Daily* today has two pages of news, plus a full page from **Willach**.

## National Meds conf

**THE** ninth National Medicines Symposium: Making wise decisions about medicines, tests and technologies (NMS 2016) will be conducted in Canberra from 18-20 May by NPS MedicineWise.

Some of the most influential people in the health sector will debate and discuss current quality use of medicines, medical tests and medical technologies issues for consumers, health professionals and the broader health landscape, said the organisation.

NPS extends an open invitation to submit an abstract for one of the 'Lightning talks - a five minute plenary presentation', to host a panel discussion, to pitch an innovation or present a poster.

**CLICK HERE** for details.

## Blackmores super-shop

**AUSTRALIAN** vitamin and supplement company Blackmores opened its first "flagship store" in Westfield Bondi Junction, Sydney on Tuesday.

Blackmores md Dave Fenlon said that as the company's first flagship store, the new facility will offer an integrative 'Well Being' experience, including modern 'Mindful Ocean Technology', designed in consultation with scientists at Swinburne University of Technology to assess mindfulness, wellbeing health checks with naturopaths.

Significantly, as well as offering the Wellbeing Bar for food and drink tasting, the store will also offer "the comprehensive Blackmores product range", placing itself in direct competition with local pharmacies. Fenlon said the service facility



will provide HCPs and patients with access to the latest information and technological advances in the field of health and wellbeing, right at their fingertips.

## Eris Halykoo deal

**ERIS** Pharmaceuticals has announced a license agreement with Swiss firm Applied Pharma Research for the distribution of the Halykoo baby health product range in Australia and New Zealand.

The pact will see Eris enter the paediatric market, with Halykoo developed by APR to match specific formulations with the unique ages and stages of children's growth along with specially created delivery systems - see [halykoo.com](http://halykoo.com).

## Individualise care

**HEALTHCARE** professionals should ensure that the care given to diabetes type II patients is suited to their individual needs, according to new guidelines from the UK National Institute for Health and Care Excellence (NICE).

Personal preferences, comorbidities, polypharmacy risks and the extent to which an individual can benefit from an intervention in the context of multimorbidity should all be taken into account, the guidelines say.

See [www.nice.org.uk](http://www.nice.org.uk) for details.

## Graduate rego details

**THE** Australian Health Practitioner Regulation Agency Australia has issued an update for graduates applying for registration, with FAQs covering approved programs of study, registration standards and graduate application fees.

A step-by-step guide is provided, along with details of required supporting documents.

"You cannot be registered until your education provider confirms to AHPRA the names of students who have successfully completed the course and your application has been assessed as meeting your profession's registration requirements," AHPRA said.

See [pharmacyboard.gov.au](http://pharmacyboard.gov.au).

## OA hospital stays up

**OSTEOPOROSIS**, arthritis, back pain, and other musculoskeletal conditions are increasingly resulting in hospitalisation, according to a new report from the Australian Institute of Health and Welfare.

Although musculoskeletal conditions are no more common than in 2004-05, there has been a marked increase in hospitalisation rates, said the report.

Osteoarthritis generated hospitalisation is mostly related to knee and hip replacements, which increased by 32% and 25% respectively over the decade.

Juvenile rheumatoid arthritis is also more frequently resulting in hospitalisation because of the improved treatments with biologic disease-modifying anti-rheumatic drugs (bDMARDs) administered by specialist rheumatologists often required a hospital stay.

The report also fingered comorbidities as causal for hospital stays with cardiovascular disease, back problems, and mental health conditions common.

**CLICK HERE** to access the report.

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a probiotic such as Inner Health Plus may assist in maintaining the balance of good bacteria.

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## Events Calendar

**WELCOME** to *Pharmacy Daily's* events calendar, opportunities to earn CPE and CPD points.

If you have an upcoming event you'd like us to feature, email [info@pharmacydaily.com.au](mailto:info@pharmacydaily.com.au).

**3-10 Jan 2016:** Education Vacation, Canyons/Park City USA; more info from [www.cpdconferencing.com.au](http://www.cpdconferencing.com.au)

**8-10 Feb:** 2016 Pharmeducation Clinical Update Seminar; Crowne Plaza Melbourne; see: [www.pharmeducation.com.au](http://www.pharmeducation.com.au)

**13-14 Feb:** Evidence Based Practice Seminar; Rydges Sydney Central; details at: [www.cpd.shpa.org.au](http://www.cpd.shpa.org.au)

**19-21 Feb:** Foundation Clinical Pharmacy Practice; Novotel Brisbane; for more info visit: [www.cpd.shpa.org.au](http://www.cpd.shpa.org.au)

**5 Mar:** Emergency Medicine Seminar; Crowne Plaza Melbourne; details at: [www.cpd.shpa.org.au](http://www.cpd.shpa.org.au)

**17-20 Mar:** Pharmacy Guild of Australia Annual National Conference APP 2016, Gold Coast - more information at: [www.appconference.com](http://www.appconference.com)

## Online pharmacy warning

**PHARMACY** Board of Australia chairman Bill Kelly has urged health consumers to be vigilant of online pharmacies, with the Board viewing the "indirect supply of medicines, such as internet and mail-order dispensing, as less than the optimal way of delivering a pharmacy service".

Writing in the Dec issue of NPS MedicineWise's *Australian*

*Prescriber*, Kelly particularly highlighted non-Australian pharmacy websites which offer "little in the way of reassurance" that procedures are followed.

"Overseas online pharmacies appear not to offer the same level of personal contact that is required of Australian pharmacies, whether by standards or guidelines," he said.

Risks to consumers from non-compliant online pharmacies include fake or adulterated products, inappropriate supply of narcotics and other controlled substances, lack of supervision by a doctor or pharmacist, and unlicensed premises and staff. Kelly highlighted a recent UK study of 113 online pharmacies which found fewer than 25% were regulated and 80 were willing to sell prescription medicines without a script.

## New orphans added

**ROCHE** Products' Alectinib has been listed by the TGA as an orphan drug for the treatment of patients with anaplastic lymphoma kinase (ALK)-positive non-small cell lung cancer.

Lonococog Alfa from CSL Behring Australia has also been listed as a powder for reconstitution and injection for the treatment in adults and children with haemophilia A (congenital FVIII deficiency).

The third recent addition to the list of orphan drugs is Tremelimumab by AstraZeneca as a solution for infusion for treatment of malignant mesothelioma.

## Phytologic prize

**PHYTOLOGIC'S** antioxidant product Anthogenol recently won a bronze medal in the 2015 Australian Packaging Design Awards.

## PBS errata updates

**THE** Pharmaceutical Benefits Scheme has updated its errata sheet with corrections for olanzapine and triglycerides medium chain.

Maximum quantities and authority conditions have been modified - see [pbs.gov.au](http://pbs.gov.au).

## DISPENSARY CORNER

**THEY** were originally called NOACs - for Novel Anticoagulants, the class of drugs such as dabigatran, rivaroxaban and apixaban which provide an alternative blood thinner to warfarin.

In a presentation in Sydney earlier this week about the medications, cardiologist Dr Harry Gibbs explained the evolution of the name of the drug class.

About ten years after they were first developed it was thought they were no longer "novel" so the terminology was changed to DOACs, for Direct Oral AntiCoagulants.

"That caught on a bit, but then another name, TSOACs, for Target Specific Oral AntiCoagulants was tried," Gibbs said, creating some confusion.

Finally someone came up with the idea of calling them Non-Vitamin K Oral AntiCoagulants - or NOACs for short.

"If you weren't around for the DOAC and the TSOAC era you haven't missed much - you can just go back to calling them NOACs," Gibbs concluded.



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### Jobs of the Week

- **Managing Pharmacist** - Western NSW (Job# 2011700)  
Huge package for the right candidate + accom assistance.
- **General Manager (Pharmacy)** - Bass Coast, VIC (Job# 2011875)  
Provide strong leadership and primary responsibility for the pharmacy.
- **Customer Care Pharmacist** - Capricornia Coast, QLD (Job# 2011798)  
Idyllic lifestyle, career opportunity, dynamic pharmacy group + palm trees.

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## Win with NS-8

This week Pharmacy Daily and NS-8 are giving 2 readers the chance each day to win NS-8 Leg Care Cream and Heel Balm.

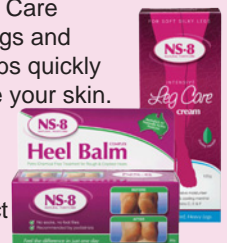
Your legs deserve some extra love - NS-8 Leg Care Cream restores dry legs, refreshes hot, tired legs and relieves heavy legs. The natural formula absorbs quickly and penetrates deeply to intensively moisturise your skin.

Enriched with Vitamins C, E and F to nourish your skin and Shea and Cocoa Butter to soften dry skin. Menthol cools and refreshes. Suitable for everyone and all skin types, perfect for those with diabetes. Proudly Australian made and owned.

To win, be one of the first two from **VIC** or **TAS** to send the correct answer to [comp@pharmacydaily.com.au](mailto:comp@pharmacydaily.com.au)

In which country are NS-8 products made?

Congratulations to yesterday's winner, Julie Page from Symbion.



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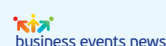
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# Willach invests in \$500,000 training facility



Dr Jens Willach, Albert Juenger and John Koot.

Australia's market leader in pharmacy dispensary solutions has opened the doors to its new \$500,000 training facility in Burwood, east of Melbourne.

The 1000m<sup>2</sup> site is more than double the size of Willach's previous premises in Richmond, comprising a 400m<sup>2</sup> training facility and showroom as well as 600m<sup>2</sup> of warehouse space.

Managing Director of Willach Australia John Koot said the move was a reflection of the company's strong growth since it entered the market a decade ago.

"We recognise that the value for our clients lies in our people and the support and training they offer, which is why we choose to invest in those things over anything else. We believe this delivers us far greater credibility than any gimmicks or paid endorsements," Mr Koot said.

"We are company-owned and established in the Australian market, not a distributor, so our customers know they can rely on us to deliver a steady supply of products and services.

"This facility is a real point of difference for us and a demonstration of our commitment to being around for the long term and providing our customers with the best ongoing support."

Global CEO Dr Jens Willach, a fourth-generation member of the Willach family, and International Business Development Manager Albert Juenger made the trip from Germany to visit the new facility in November.

"I can say with confidence that this is definitely Willach's best facility globally — and will no doubt serve as a

reference point for upgrading some of our other key centres," Dr Willach said.

"It is truly a facility I am proud of and that Willach Australia should be proud of."

Willach will train new and existing clients at the site, educating them about improving the workflow in their dispensaries and handling the change management process.

"The training facility is a purpose built example of what an efficient and effective dispensary should look like and how it should function. Housing complete automated, non-automated and hospital dispensary set-ups, along with an in-house design studio, it will be a valuable training tool for pharmacy owners, their staff and our industry partners," Mr Koot said.

"More than just product training, we are now able to provide complete workflow and 'dispensary role' training for pharmacies as well as interactive dispensary workflow and design workshops for our industry partners. Having already had the pleasure of hosting a few partner workshops and client sessions, we are thrilled with the feedback we have received."

Stock holding has also increased, with the warehouse storing Willach's full range of parts and accessories, shelving and drawer systems and CONSIG<sup>®</sup> robots. With its products readily available, Willach is now able to supply new customers with complete dispensary solutions almost immediately.

Willach has surpassed 800 solutions, both automated and non-automated, installed in Australian pharmacies. It currently employs 20 people, with 12 staff members based at Burwood.

The new Willach head office and training facility is located in Building 11, 15 – 21 Huntingdale Road, in Burwood, Victoria and is open Monday to Friday 8.30am – 5pm.



Members of the Willach team celebrating the launch of the new facility.

Willach is the market leader in pharmacy dispensary solutions in Australia — including CONSIG<sup>®</sup> robotic dispensers and FAMA<sup>®</sup> roundshelves, drawer and shelving systems. For a confidential and obligation free consultation contact Willach on (03) 9429 8222 or visit [www.willach.com.au](http://www.willach.com.au)



## Willach

## Pharmacy Solutions