

## Today's issue of PD

*Pharmacy Daily* today has two pages of news, plus a full page from **Pharmacy Alliance**.

## CSL profit grows 4%

**DESPITE** analysts' concerns about increasing competition, CSL has issued an ASX announcement to the effect that it has grown first-half net profit by 4% to a better-than-expected US\$718.8m.

Challenges from rival products such as Baxter's subcutaneous immunoglobulin product, HyQvia, have not dampened sales of CSL's subcutaneous immunoglobulin product Hizentra which rose 31% in the period.

## Depression screening

**PHARMACISTS**, as members of a collaborative care team, can play an important role in depression screening services, according to lead author of the *Pain* study Jeffery F. Scherrer, reported in the *US Pharmacy Times*.

He was commenting on the US Preventive Services Task Force (USPSTF) updated recommendations for depression screening in adults.

Effective screening can ultimately help reduce or eliminate depression symptoms, lower the need for related health care services, and improve the health of pregnant or postpartum patients with depression, the USPSTF said.

Beyond medication reviews, pharmacists' accessibility can enable early symptom recognition, Scherrer explained.

## Sigma seals new deals

**SIGMA** has announced the finalisation of a new long term supply contract with the My Chemist/Chemist Warehouse Group taking effect from 01 Jan 2016.

Through the ASX announcement, Sigma said the agreement cements the existing relationship for a further three years, as well as offering the option to exclusively negotiate an additional three year extension.

Sigma md and ceo Mark Hooper said the agreement also enables further reduction in payment terms to better align the arrangement with Sigma's trading objectives.

"This has been a long negotiation process, but it was important for both parties that the terms of the agreement made commercial sense."

He added that the company had been very disciplined in continuing to build the Sigma business off a strong base "that

delivers sustainable profit growth and a commercial return on the company's invested capital".

"The terms of this agreement tick these boxes, as well as ensuring the appropriate support for the ongoing partnership with the My Chemist/Chemist Warehouse Group."

## Drug donation pharmacy opens

**CALIFORNIA** has opened its first drug donation pharmacy which aims to prevent unused medications going to waste by recycling them for free to those in need.

Georgia initiated the program in the US, followed by more than a dozen others.

The Better Health pharmacy is non-profit with medications donated, mostly by nursing homes.

"We are delighted and grateful to have this beautiful space that we may better serve the people in our community who need these medications," Jennefer Yoon, the pharmacy's assistant director, said in a statement.

The pharmacy is licensed by the California Board of Pharmacy, and all donated medications are inspected by on-site pharmacists handing out the medications.

## Prescription drugs

**CO-FOUNDER** of Cochrane, an independent organisation assessing medical evidence, Professor Peter Gotzsche, is in Australia this week for a speaking tour.

In his somewhat controversial talks he purports many of our most commonly used prescription drugs from painkillers to antidepressants are killing us off.

"It's remarkable nobody raises an eyebrow when we kill so many of our own citizens with drugs," Gotzsche explained to Fairfax media.

His next event is tomorrow at the Adina Apartment Hotel, in Brisbane.

**CLICK HERE** for more.

## Registration of NCEs

**AUSTRALIA'S** Therapeutic Goods Administration (TGA) has announced this year's first batch of new chemical entities (NCEs).

Seven NCEs have been registered in Jan: Lenvima (lenvatinib) by Esai, Lynparza (olaparib) by AZ and Opdivo (nivolumab) by BMS for different cancers, Entresto/Valsartan (sacubitril/valsartan) by Novartis for CHF, Genvoya (tenofovir combination) from Gilead for HIV, Stensiq (asfotase alfa rch) from Alexion for enzyme replacement and Movantik (naloxegol) by AZ for constipation.

For more go to [www.tga.gov.au](http://www.tga.gov.au).

## TGA fake drug alerts

**THE** TGA has issued safety advisories for Excellence Losing Weight capsules and Half Quite tablets which contain sibutramine, and sildenafil respectively.

Sibutramine was withdrawn from world markets in 2010 due to increased risk of cardiac events and stroke, the TGA advises.

The products are stated to pose a risk to health and are illegal to supply in Australia.

See more at [www.tga.gov.au](http://www.tga.gov.au).

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## Win with Mute

This week Pharmacy Daily and Mute are giving away everyday two Mute starter packs.

Mute is a patented respiratory technology designed to gently stent open your nasal airway during sleep to increase the volume of air travelling through the nose, making nasal breathing much easier which may alleviate the incidence and severity of snoring. Designed with the anatomy of the nose in mind, it sits comfortably in the nose and by gently dilating the airway, it may alleviate nasal congestion and obstruction, making it easier to breathe. Available in 3 sizes (small, medium and large) freely adjust the dilation system to personalise the fit to each nostril.

To win, be the first two from WA to send the correct answer to the question to [comp@pharmacydaily.com.au](mailto:comp@pharmacydaily.com.au)

What percentage of partners reported a reduction in snoring severity?

Need a hint? [CLICK HERE](#)

Congratulations to yesterday's winners, Maria Fenech from Chemsave and Bob Soszynski from QLD Department of Health.



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## Health, Beauty and New Products

Welcome to our weekly promoted feature with all the latest health, beauty and new products for pharmacy.

Suppliers wanting to promote products in this feature should email [newproducts@pharmacydaily.com.au](mailto:newproducts@pharmacydaily.com.au)



### DISPENSARY CORNER

**MEN** in Kentucky could soon need a note from their wives before they can pick up Viagra from their local pharmacy.

Representative Mary Lou put forward the bill as a protest after Kentucky governor Matt Bevin signed a bill making women see a doctor 24 hours before an abortion.

If her bill passes, men wanting the erectile dysfunction drug would have to visit a doctor and then get a note from their wives.

She has even added a clause that a man requiring the drugs would have to make a sworn statement with his hand on a Bible that he will only use a prescription for a drug for erectile dysfunction when having sexual relations with his current spouse.

"I started thinking: 'how would this body of men feel if the government was injecting itself into their private medical decision?'" said Lou.



### Milani Baked Blush

For those seeking a blush with a lot of flexibility, the Milani **Baked Blush** may just fill the blushing bill. This silky blush with additional benefits can be used in so many ways. It shapes; it contours; it highlights, lifting the cheeks and highlighting accents. Sunbaked on Italian terracotta tiles, this product is available in nine stunning shades and is buildable from sheer to vibrant. Milani Baked Blush adds a surprise splash of colour to your complexion, with bonus radiance and warmth.

Stockist: [terry@advantagesales.com.au](mailto:terry@advantagesales.com.au)

RRP: \$15.95

Website: [www.milanicosmetics.com.au](http://www.milanicosmetics.com.au)

### Designer Brands newest product: the Pro Brow Kit with Stencils

Designer Brands (DB) is excited to announce the launch of its newest eyebrow product, the **Pro Brow Kit with Stencils**. Whether you want to boast full bold brows or the polished and groomed effect, DB has a product to keep your eyebrows looking "runway ready". The kit contains all the tools to sculpt, tidy, fill and shape one's brows including blendable light and dark powder, a brow wax to ensure all day wear, a double ended applicator brush, a mirror, a highlighting brow illuminator and stencils in four different sizes.

Stockist: 1300 765 332

RRP: \$14.99

Website: [www.dbcosmetics.com.au](http://www.dbcosmetics.com.au)



**TINDER**, eat your heart out: enter Sniffrr (pictured above).

This new app being launched in the UK helps owners meet like-minded "doggy people" for walks, canine play dates or "maybe more..."

Users can create a profile for their pets listing pictures, their age and hobbies.

Lola, a bichon frise, likes "sausages, tummy tickles and frisbee" but doesn't go for "loud noises or angry dogs".

Like Lola? Select "sniff" & wait to see if you get a "sniff" back.



### Nasal hydration with new Flo Travel

**Flo Travel** is a moisturising nasal spray that relieves nasal dryness, washes away germs and helps protect nasal immunity. The product is manufactured in Austria and has just now arrived in Australia. It is the only nasal spray proven to hydrate the nasal tissues for four to six hours and shorten the duration of colds, the company states. Flo Travel's two key ingredients help keep the nose healthy and hydrated: carrageenan (red seaweed extract) and isotonic preservative-free saline solution.

Stockist: 1300 857 912

RRP: \$13.95

Website: [www.flo.com.au](http://www.flo.com.au)

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Exclusive to Pharmacy Alliance Members

# POS, DISPENSE + *SUPPORT* THAT HELPS NOT HINDERS

Pharmacy Alliance have partnered with Z Software to provide independent pharmacy with a POS & Dispense system, as well as support that doesn't limit business.



## Z POS & Dispense Software

Manage your pharmacy seamlessly with an integrated solution that helps you manage your pharmacy with ease.

- ✓ Designed & developed by pharmacists
- ✓ Automatic real-time software & product updates including PBS updates (no manual end of month procedures)
- ✓ Automatic back-ups
- ✓ One centralised database
- ✓ Use your existing hardware\*
- ✓ No up-front software licence fee and low monthly software service fee

## Z POS & Dispense Support via Pharmacy Alliance

Pharmacy Alliance provides 24/7 help-desk support included in the monthly software service fee.

**Plus, receive an exclusive Pharmacy Alliance member only discount on monthly software service fees.**

**JOIN PHARMACY ALLIANCE TODAY TO ACCESS NEXT GENERATION PHARMACY SOFTWARE AND SUPPORT**

For membership enquiries:

email: [enquiries@pharmacyalliance.com.au](mailto:enquiries@pharmacyalliance.com.au) call: **03 9860 3300**

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\*Hardware requirement: within the last 5 years depending on specifications