

## Today's issue of PD

*Pharmacy Daily* today has two pages of news, our regular health & beauty feature plus a full page from **Pharmacy Solutions**.

## Bowles resigns

**PRIME** Minister Malcolm Turnbull yesterday accepted the resignation of Martin Bowles, Secretary of the Federal Department of Health.

Bowles is one of Australia's most senior public servants, and will step down on 01 Sep after almost 40 years of civil service including roles within the Queensland and NSW state governments as well as the Commonwealth Department of Immigration and Border Protection.

He became Secretary of the Department of Health in 2014 and has "played an integral role in changes across the sector including the significant recent reforms to government funding for public hospitals in Australia, which will lead to greater efficiency, safety and quality in our hospital system," Turnbull said.

The Pharmacy Guild acknowledged the significant contribution made to the health and pharmaceutical sectors during Bowles' three-year tenure.

"As Secretary of the Department, Mr Bowles oversaw the Department of Health's key role in the negotiation and rolling out of the Sixth Community Pharmacy Agreement, which includes significant benefits for patients, for the health system and for community pharmacy," said Guild president George Tambassis.

## Ramsay buys Malouf Group

### EXCLUSIVE

**RAMSAY** Health Care's ambitions to expand further into community pharmacy have taken a significant step forward, with the company confirming it will add 18 pharmacies across Queensland.

The listed healthcare operator has exchanged contracts for the

acquisition of the Malouf Group, Queensland's largest privately owned pharmacy network.

Malouf Pharmacies has pharmacies across Brisbane and the surrounding areas, on the Sunshine Coast and in a range of regional locations including Toowoomba, Gympie, Bundaberg, Rockhampton and Mackay.

The group employs more than 450 staff across the state.

Ramsay said it had exchanged contracts with Malouf on 10 Aug 2017, with finalisation of the deal subject to "normal conditions precedent" and settlement expected some time next month.

The company recently flagged



the acceleration of its push into community pharmacy (**PD** 24 Jul) with aspirations to grow the Ramsay Pharmacy network to around 300 community pharmacies across Australia by 2020.

The Malouf pharmacies will complement the 29 community pharmacies currently operating under the

Ramsay banner, as well as about 70 hospital-based dispensing pharmacies within the Ramsay private hospital network.

A Ramsay spokesperson told *Pharmacy Daily* that at this stage the company couldn't comment on the future branding of Malouf Group pharmacies.

## HIV test seizure

**BRITAIN'S** Medicines and Healthcare products Regulatory Agency (MHRA) has issued a formal warning to the public about Hightop HIV/AIDS Home Test Kits, after seizing 114 "potentially unreliable products" from two UK-based suppliers.

The manufacturer has ceased all sales of the product into the UK market, with the kits manufactured by Qingdao Hightop Biotech Co Ltd not having a valid CE mark, meaning they have not met regulatory requirements in relation to test performance, labelling and instructions for use.

More details at [www.gov.uk](http://www.gov.uk).

## Pharmacist named Qld rural ambassador



**CHRISTIE** McLennan, owner of Taroom Pharmacy in Queensland, was last week named the winner of the 2017 'Marsh' Rural Queensland Ambassador competition.

McLennan, who is also a beef producer, has been heavily involved in the Taroom Show Society and works to encourage young people to get involved with the movement.

After graduating with a Master of Pharmacy from Griffith University some years ago she has also completed a Graduate Diploma of Diabetes Education, according to *Queensland Country Life*.

Her prize includes travelling to Las Vegas later this year for a conference on agricultural shows, and she will also compete in the National Rural Ambassador State Finals at the Royal Adelaide Show in 2018.

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## Guild retracts Ramsay claims

**PHARMACY** Guild president George Tambassis has “unreservedly and unconditionally” withdrawn incorrect statements made in letters to Medicines Australia (MA) and the Generic and Biosimilar Medicines Association of Australia (GBMA) (**PD** 10 Aug) in relation to the procurement practices of Ramsay Health Limited.

The letters alleged that Ramsay Health may be using hospital medicines purchasing contracts to supply community pharmacies in the Ramsay Pharmacy Group, with Tambassis claiming this would “run contrary to the longstanding requirement by suppliers that there be separate purchasing arrangements for hospital & community pharmacies”.

A strongly worded response from Medicines Australia ceo Milton Catelin rejected the Guild’s response for information on the practices of MA members, saying his role “most emphatically does not involve policing the terms of trade of our members in their dealings with their customers”.

Catelin added that the request amounts to “an invitation advanced collectively on behalf of your members to engage in unlawful conduct by or on behalf of our members directed toward the terms of supply or supply at all to a specific entity.”

“If so, that invitation itself may be unlawful and for Medicines Australia to give effect to it may be too”, he said, requesting no further correspondence on the matter.

The GBMA also responded to Tambassis, warning that if it acceded to the Guild request for information on the activities of members in relation to supply of products to Ramsay and other groups it could be at risk of engaging in conduct breaching the Competition and Consumer Act.

In a humbling response from Tambassis, the Guild formally withdrew “any suggestion that Ramsay Health Care’s purchasing arrangements for Ramsay badged pharmacies breach any legal or other requirements.”

“We wish to stress...that suppliers should, and should continue to, make their own decisions independently,” Tambassis added.

### Fishy cannabis?

**A NEW** business called Medical Organic Cannabis Australia has announced plans to build a \$20 million “pharmaceutical grade” cannabis cultivation and production facility in Australia.

The company says it will use an “aquaponic” process from Canada in which plants, fish and microbes develop into a natural ecosystem for growing organic cannabis.

The system uses 90% less water than conventional agriculture, with a by-product benefit that fish such as barramundi and tilapia can be bred and marketed to restaurants.



### AMH CHILDREN'S DOSING COMPANION 2017 RELEASE IS AVAILABLE NOW!

Designed for health care practitioners in hospital and community settings, the CDC brings evidence-based, peer-reviewed, up-to-date dosing information wherever you are. Available in hard copy or online.

To find out more go to [www.amh.net.au](http://www.amh.net.au)



## No business like snow business!



**ATTENDEES** at this year’s Pharmacy Snow Business Conference at Mt Buller enjoyed some stunning weather and the best snow of the season.

The conference, attended by 21 pharmacists from across the

country, was sponsored by Sigma Healthcare, Fred IT Group, API, Priceline, Attain Business Brokers and Apotex.

The hotly contested annual Pharmacy Ski Race was won by Joseph Daggian from Prahran Amcal Pharmacy, with Mansfield Alliance Pharmacy’s Cathy Henry coming in second spot and winning the women’s division.

### Doctors repay \$395k

**THREE** doctors have been ordered to repay Medicare a total of \$395,000 between them in relation to inappropriate claiming for after-hours GP visits.

The controversy emerged as a result of a Senate Estimates hearing earlier this year, with the Health Department responding this week.

The department confirmed that 14 after-hours doctors had been referred to the Professional Services Review during the last 12 months, with 11 remaining under investigation according to *Australian Doctor*.

Claims by some doctors’ groups that the rise in urgent after-hours Medicare claims was helping to reduce admissions to hospital emergency rooms were rejected, with the Department saying its data did not support this argument.

### Pfizer probe outcome

**PFIZER** says the mix-up of heparin and lignocaine packaging which led to a recall earlier this month (**PD** 14 Aug) did not take place within its manufacturing, packaging or distribution facilities.

A Sydney pharmacy dispensed the medication to a dialysis patient but staff at Concord Hospital later realised rather than heparin, it in fact contained lignocaine.

A spokesperson for the company said “Pfizer is confident this is an isolated incident involving one pharmacy after the products left Pfizer’s distribution chain”.

The affected batches are still the subject of recall as a precautionary measure.

### WIN WITH LE TAN

This week Pharmacy Daily and Le Tan are giving away each day Uber Dark Self-Tanning Foam in Green Base.

The next generation in dark tanning is here. Uber Dark is a salon quality dark formulation – developed by tanning and suncare experts Le Tan. Created with highly concentrated tanning actives, Uber Dark delivers the darkest tan possible that is specifically tailored to match your skin tone. With the Uber Dark range, you are able to choose from three base colours of Green, Violet and Ash, to enhance the end result of your tan, as well as a foam infused with Marula Oil. While all Uber Dark bases colours can be used on all skin tones, you are able to tailor your tan to your unique skin type.

To win, be the first from WA to send the correct answer to [comp@pharmacydaily.com.au](mailto:comp@pharmacydaily.com.au)

Who developed Uber Dark?

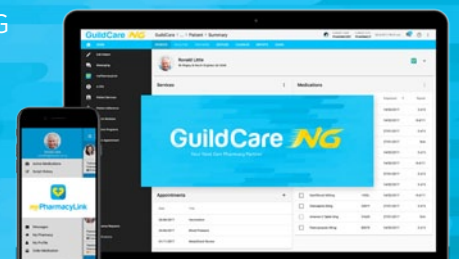
Congratulations to yesterday’s winner, Ericka Heathfield from Sunwater.



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## Dispensary Corner

### LOOKING for some young blood?

That's exactly what is on offer from a US start-up company which is offering transfusions of plasma from people aged 16 to 25 as part of an anti-ageing treatment.

Silicon Valley-based Ambrosia Inc says it has about 100 clients on its books aged 65 on average, with founder Jesse Karmazin claiming the regimen "could help improve things such as appearance or diabetes or heart function or memory".

Customers receive two litres of plasma from a young person, obtained from blood banks with surplus supplies.

Karmazin cautioned against high expectations - but not really.

"I'm not really in the camp of saying this will provide immortality, but I think it comes pretty close," he said.

"It's like plastic surgery from the inside out," Karmazin added.

**SOME** ironic lost property has been reported at Ireland's Dublin Airport - including a headstone with the inscription "You will never be forgotten".

The memorial was misplaced at the drop-off area of the terminal a few years ago, and has never been claimed according to airport spokesperson Audrey O'Hagan.

Other items in the airport's lost and found section include human ashes, false teeth and a glass eye.

O'Hagan said there were also a significant number of abandoned crutches and wheelchairs left behind, leaving airport staff curious as to whether "some miraculous recoveries have taken place within the terminals".

## Health, Beauty and New Products

Welcome to our weekly promoted feature with all the latest health, beauty and new products for pharmacy. Suppliers wanting to promote products in this feature should email [newproducts@pharmacydaily.com.au](mailto:newproducts@pharmacydaily.com.au)

### G&M Australian Lanolin Oil Cream MKII

G&M Australian Creams are made from iconic Australian actives, are lightweight and have a quick absorption rate into the skin. The premium MKII range for pharmacy and exports is paraben and mineral oil free, containing instead natural emollients sunflower seed and sweet almond oil, rich in vitamin E, A, C and D, all of which help protect and hydrate the skin. G&M Australian Creams are recommended for all skin types and are now available in 100g tubes.

**Pictured** is G&M Australian Lanolin Oil Moisturising Cream MKII, available only in pharmacies.

**Stockist:** 02 9540 3395

**RRP:** \$3.99

**Website:** [www.gandmcosmetics.com.au](http://www.gandmcosmetics.com.au)



### Dove Body Silk Moisturising Cream



#### Dove Body Silk Moisturising Cream

contains a unique DeepCare Complex, a combination of skin natural nutrients and rich essential oils, to help gradually improve skin, starting deep down. This product not only provides silky

nourishment for yearning dry skin but engenders a beautiful soft radiance from the all-natural ingredients. Body Silk Moisturising Cream can be applied liberally as part of a normal daily skin routine for everyday silky smoothness.

**Stockist:** 1800 061 027

**RRP:** \$8.89

**Website:** [www.mydove.com.au](http://www.mydove.com.au)

### Princess Power by Vera Wang

Vera Wang **Princess Power** is an energetic, floral, feminine fragrance. The scent opens with fruity top notes of sparkling pear, apricot blossom and raspberry. It develops with heart notes of jasmine, rainbow rose and plumeria and dries down with base notes of blonde woods, creamy musk and vanilla. The Princess Power fragrance comes housed in a bright and bold bottle that features gold crowns and an oversized hot pink heart. The bottle is topped with a silver crown covered with gems.



**Stockist:** 1800 812 663

**RRP:** \$49.00

**Website:** [www.coty.com](http://www.coty.com)

### Botanique Restore & Shine Shampoo



Infused with coconut milk and aloe vera, TRESemmé **Botanique Restore & Shine Shampoo** cleanses and restores smoothness and strength for salon-quality results. The specifically crafted formulas include a rich botanical blend of coconut milk and aloe vera. This system gently cleanses and restores smoothness and strength, leaving it with brilliant natural-looking shine. TRESemmé Botanique Restore & Shine Shampoo contains no parabens, no dyes and is silicone free. Botanique is even safe for colour treated hair, its gentle but thorough cleanse protecting depth and richness.

**Stockist:** 1800 061 027

**RRP:** \$6.99 (300mL) \$10.99 (750 mL)

**Website:** [www.tresemme.com.au](http://www.tresemme.com.au)



# Market Wednesday

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## AUSTRALIA-WIDE LISTINGS

### QUEENSLAND

Inner Northern Brisbane Medical Centre Pharmacy	5752
Rural Central QLD Pharmacy for Sale	5743
South-East QLD Scenic Rim Pharmacies for Sale	5749
Toowoomba Pharmacy for Sale	5740
Northside Medical Centre Pharmacy for Sale	5737
North Brisbane Pharmacy for Sale	5734
North-West Brisbane Shopping Centre Pharmacy for Sale	5731
Southern Brisbane Pharmacy for Sale	5717
Darling Downs Pharmacy for Sale	5705
Western Suburbs Shopping Centre Pharmacy for Sale	5702
North QLD Rural Pharmacy for Sale	5687
Two Sunshine Coast Pharmacies for Sale	5678 & 5681
Southern Downs Pharmacy for Sale	5579

### NEW SOUTH WALES

Southern NSW Coast Pharmacy for Sale	2381
Northern Sydney Pharmacy for Sale	2375
Northern NSW Pharmacy for Sale	2372
NSW Hunter Valley Region Pharmacy for Sale	2369
Blue Mountains Pharmacy for Sale	2366

### VICTORIA

Melbourne Northern Suburbs Pharmacy for Sale	3662
Melbourne Bayside Pharmacy for Sale	3659
South East Melbourne Shopping Centre Pharmacy for Sale	3653
South East Melbourne Medical Centre Pharmacy for Sale	3650
Southern Melbourne Metro Pharmacy for Sale	3638
North West Melbourne Pharmacy for Sale	3635
Country Victoria Greenfield Opportunity	3632

### WESTERN AUSTRALIA

Western Australian Rural Pharmacy for Sale	5693
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### SOUTH AUSTRALIA

North Adelaide Medical Centre Pharmacy for Sale	7000
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### TASMANIA

East Hobart Pharmacy for Sale	6021
Northern Metro Hobart Pharmacy for Sale	6018

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