



MedAdvisor Pharmacies that perform a MedsCheck or Diabetes MedsCheck with PlusOne average more than 10 in a month.

MedsChecks guides

THE Pharmacy Guild of Australia is encouraging all pharmacists to conduct medication management services under the 6th Community Pharmacy Agreement CPA MedsCheck and Diabetes MedsCheck programs, as has been possible since 2015.

To support those interested, Guild Learning and Development has announced the launch of a new online course titled "MedsChecks and Diabetes MedsChecks: A guide for pharmacists".

The course provides practical advice for pharmacists on the process of conducting a MedsCheck service, identifying and recruiting patients, and answers frequently asked questions regarding eligibility.

To enrol in this accredited course visit myCPD.org.au.

Women's health focus

JEAN Hailes for Women's Health surveyed more than 15,000 women across Australia this year to find out their greatest health concerns, practices and needs.

The result is a comprehensive report to be launched this weekend in St Kilda - [CLICK HERE](#) for more.

Blackmores Asian boost

BLACKMORES reported a strong net profit after tax of \$70 million, up 19% for the full year vs prior full year with a significant leg up from the Asian business, despite some supply constraints.

China sales were up 22% to \$143 million, which the company attributed to its heavy brand investment in the second half and its new partnership agreement signed with Alibaba (*PD* 18 Sep 2017) and predicted as early as Jan last year by Credit Suisse financial analyst Ben Levin (*PD* 16 Jan 2017).

Other Asian countries contributed at a similarly high rate ranging up to 91% for Korea, with Indonesia another success story up 77% on the prior year.

Blackmores ceo Richard Henfrey (*pictured*) also unveiled the \$9 million acquisition of the pharmacy-only Impromy weight management program that was co-developed by Probiotec and the CSIRO.

Henfrey was very upbeat with a strong historical success story and claims of being "in the right category" considering consumer

megatrends, "with the best brands" most trusted in Australia and now through many parts of Asia and "a strong business".

Henfrey emphasised the company's healthy balance sheet, the nicely positioned supply traceability and the control that the company's vertical integration brought,

especially with the strategic acquisition announced in April of 100% of the Catalent Australia tablet and soft-gel capsule manufacturing facility in Braeside, Vic, for \$43.2 million (*PD* 25 Apr).

The completion of this deal is set for Oct 2019.

The company reported a final dividend of 155 cents per share, taking the total dividends for the year to \$3.05 fully franked.

Henfrey envisions Blackmores' investment in China and other Asian markets to increase, and not just online, with the end result being continued sales and growth in the coming year.

The market reacted positively to Blackmores' results, with the stock up 6.4% yesterday to \$154.60.



SHPA residency meet

THE Society of Hospital Pharmacists of Australia (SHPA) conducted its third annual symposium this week in Brisbane.

The aim of the event was to "drive discussion on new, future residency phase frameworks and how to best tailor the expansive program to local needs" with educators and preceptors gathered from around the country into Queensland's capital.

SHPA ceo Kristin Michaels said, "the successful symposium speaks to the demand for evidence-based frameworks to guide hospital pharmacists' early career stages".

Safe chemistry gold

CSIRO researchers have produced the country's first gold using a non-toxic chemical process in an effort to provide an alternative to cyanide and mercury to extract the precious yellow metal.

Environmental and health concerns have driven the development with a partnership between the government science agency and small gold miner Eco Minerals Research in the Western Australian goldfields town of Menzies.

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Prepare asthma patients

SPRING is sprung, the grass is riz, along with plenty of asthma-inducing pollen.



The National Asthma Council Australia is calling on pharmacists to prepare their patients for the upcoming thunderstorm asthma season.

National Asthma Week (01 to 07 Sep) is the perfect time to remind patients to start taking preventative measures for the higher pollen counts and unexpected weather changes that could trigger asthma attacks, the council says.

National Asthma Council Australia spokesperson and pharmacist,

Dr Jenny Gowan, said National Asthma Week was a timely reminder for pharmacists and

pharmacy staff to refresh their knowledge on evidence-based best practice of asthma & allergic rhinitis.

She urged pharmacists to educate all patients on preventative measures.

"The risk of thunderstorm asthma is highest in adults who are sensitised to ryegrass pollen, have allergic rhinitis (with or without known asthma), and are not taking an inhaled corticosteroid asthma preventer...the worst outcomes are seen in people with poorly controlled asthma," said Gowan.

"People with asthma and/or allergic rhinitis need to proactively manage their symptoms.

"This includes having an up-to-date asthma action plan in place, prepared by their GP, and taking an inhaled corticosteroid asthma preventer, if prescribed.

For an array of asthma resources see nationalasthma.org.au.

Neuromuscular blockers webinar

THE Therapeutic Goods Administration (TGA) invites interested parties to register for its upcoming webinar on new warning statements on labels of neuromuscular blocking agents (NMBAs).

The webinar will be comprised of a panel discussion around the changes to NMBAs with 4 speakers: Jenny Burnett (TGA), Amy McRae (VicTAG), David Bramley (ANZCA) and Rosemary Burke (NSWTAG).

The one-hour webinar will be held Thu 13 Sep at 4.00 pm AEST.

Info & registration at tga.gov.au.

Galbraith's Trek for Fiji

ACT pharmacist Amanda Galbraith is raising funds as part of an international development project organised by the United Nations Women National Committee Australia, and supported by QUT Business School.

Galbraith, who is a Guild Honorary Life Member and owner of Capital Chemist Kambah, will take part in the UN Women Trek for Rights Fiji 2018, supporting UN Women's objectives to empower females across the Pacific through leadership training, financial literacy and assurance of safety while they provide for their families.

"I've often been astounded by the positivity of the Fijian people," Galbraith said.

"They have less than us, but it always strikes me that they have more than we do - more smiles, more optimism, more family connection.

"I am hoping that whilst I raise money for them, they will raise me



up as a person," she said.

Galbraith urged all pharmacists to look beyond their four walls and use the opportunities of their profession to help others.

"If we want to increase women's participation, both in pharmacy in Australia and more globally for those with less than us, we need to be actively involved in the solution," she enthused.

Galbraith has so far raised over \$5,500, with more donations welcome via her Everyday Hero page at everydayhero.com.

Win with Belle Botanique



Each day this week Pharmacy Daily and Belle Botanique are giving readers the chance to win a 'BRIGHT STAR' cleansing balm valued at \$55 each.

'BRIGHT STAR' cleansing balm is a unique product, which provides powerful skin cleansing while being gentle, mild and soothing to your skin. Additional benefits include skin moisturization, pore size reduction, and brighter complexion.

www.bellebotanique.com.au

To win, be the first person from WA to send the correct answer to the question below to: comp@pharmacydaily.com.au

Bright Star cleansing balm contains Hazelnut oil and Caprylic/Capric Triglycerides to moisturize the skin. Is Caprylic/Capric Triglycerides natural or a synthetic chemical?

Congratulations to yesterday's winner:
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Dispensary Corner

WHAT if you could eat gummy bears all day and it made you healthier? Well, they're not quite lollies but Peach Gum is a new product out of China that could soon be a more common occurrence in health stores across the globe.

Peach Gum goes by a few different names like peach resin or peach blossom but essentially it has been used in China as a miracle food for years to help increase skin suppleness for example, and contains rich quantities of collagen, galactose, rhamnose and amino acids.

Currently the natural healthy candy will set you back a fair bit of money, however when steeped in water, each bite of Peach Gum swells to 80-100% bigger in size so you can extend your value for money - just peachy!



CONVENTIONAL wisdom encourages patients to approach surgery with a positive spirit, but what if that sunny disposition extended to cracking jokes all the way through your own nine-hour brain surgery?

Well that's exactly what comedian Sarah May Philo from Glasgow did recently, remaining conscious and, from all accounts, perky the entire time.

"Halfway through the surgery, the surgeon said, 'oops', I was like don't say that when you've got my brain open," Philo quipped.

Health, Beauty and New Products

The DivaCup Menstrual Cup

The **DivaCup** is a reusable, bell-shaped menstrual cup that is worn internally and sits low in the vaginal canal, collecting rather than absorbing the menstrual flow. This product features 12-hour leak-free protection. It is made from the highest quality healthcare grade silicone to assure comfort and durability and contains no latex, plastic, PVC, acrylic, acrylate, BPA, phthalate, elastomer or polyethylene, and is free from colors and dyes. The DivaCup is available in two models for women with different needs.



Stockist: 1300 884 456
RRP: \$59.95
Website: www.divacup.com

Cinema Eau de Parfum Spray

Floral, sophisticated and original, Yves Saint Laurent **Cinema Eau de Parfum Spray** opens with a fresh accord shimmering with cyclamen, almond and clementine. Middle notes of amaryllis and sambac jasmine then lead the way to depth and mystery, where amber, white musk and vanilla round up the fragrance. The fragrance is housed in a set-lighting-inspired crystal flacon with a gold stopper and presented for shelf fronting in a box with stunning gold shimmer.



Stockist: 1300 651 991
RRP: \$95.00
Website: www.loreal.com.au

Dark Circle + Wrinkle Correction Crème

Welcome to our weekly promoted feature with all the latest health, beauty and new products for pharmacy. Suppliers wanting to promote products in this feature should email newproducts@pharmacydaily.com.au



Natural Instinct **Dark Circle + Wrinkle Correction Eye Crème** has come away with the very distinguished 'Product of the Year' Award, based on 13,000 Australian shoppers' feedback to research company Nielsen. This eye crème, powered by plant-derived ingredients and free from any nasty chemicals, intensively hydrates, reduces puffiness & smooths fine lines.

Independent clinical results showed participants saw a 25% wrinkle reduction and 93% achieved a rapid

wrinkle & dark circle reduction. Natural Instinct Dark Circle + Wrinkle Correction Eye Crème will walk off your shelf seven days a week.

Stockist: 1800 033 289
RRP: \$19.99
Website: www.naturalinstinct.com.au

Curash 2in1 Shampoo & Conditioner



Curash **2in1 Shampoo & Conditioner** has a gentle soap free, no tears formula and neutral pH to cleanse and condition baby's hair and scalp without irritating or drying. It contains chamomile extracts, silk proteins and leaves baby's scalp moisturised and hair

soft, shiny and tangle free. Curash 2in1 Shampoo & Conditioner proves ideal for sensitive skin.

Stockist: 1800 222 099
RRP: \$4.59 for 200mL, \$6.69 for 400mL
Website: www.curash.com.au