



Tuesday 12 Jun 2018

### Today's issue of PD

**Pharmacy Daily** today has two pages of news plus a full page from Pharmabroker Sales.

## **Queen's Birthday** pharmacy honours

TWO pharmacists were among the eminent Australians named yesterday by the Governor General in the annual Queen's Birthday Honours List.

The honorees include Lorraine Koller who has received a Medal (OAM) of the Order of Australia for service to the pharmacy profession.

Koller has been a long-time hospital pharmacist at Sydney's Westmead Hospital, and now is the deputy director of Pharmacy.

She has also served on the Area Drug Committee of the Western Sydney Local Health District since 2004, and is a member of the **NSW Medication Safety Expert** Advisory Committee and the NSW Therapeutic Advisory Group.

Sydney University's Head of School and Dean of Pharmacy, Professor Andrew McLachlan, was cited as a Member (AM) of the Order of Australia for "significant service to pharmacy as a researcher. educator and administrator, and to professional medical and scientific organisations".

McLachlan has been Professor of Pharmacy (Aged Care) since 2006. is a former PSA Pharmacist of the Year, and holds a range of other expert roles with the Health Department and the Australian Sports Anti-Doping Authority.



### UP TO 35% DISCOUNT & 53% GROSS PROFIT

Provide relief from the symptoms of the common cold

- Reduce the severity & duration of colds
- Provide immune system support



through all major wholesalers

To find out more speak to your Arrow Account Manager or call 1300 9 ARROW (2776) Always read the label, use only as directed, if symptoms persist speak to your healthcare professional.

THE Australian Competition and Consumer Commission (ACCC) has launched a review of the merger between Arrow Pharmaceuticals and Apotex (PD 09 May).

The ACCC noted that the companies propose to merge their businesses in Australia and New Zealand, with both being importers and distributors of prescription and over the counter pharmaceuticals.

"The ACCC is waiting for further information from Arrow and Apotex and expects it will commence a public review of the proposed merger once it has received this information," according to an update on the ACCC website. The deal will create Australia's

### Thermometer recall



HEALTH professionals, consumers and retail outlets are advised that ToLife Technologies, in consultation with the Therapeutic Goods Administration (TGA), is recalling one lot of its Rite Aid Mini Digital **Temple Touch Thermometer** (pictured) as the battery compartment is not adequately secured, allowing access to the button battery inside.

The affected lot number is 5216. See tga.gov.au for details.

those facing winter hardship. This year Guardian Pharmacy has again teamed up with the

St Vincent de Paul Society and is calling on Aussies to put their crafty skills to good use as the colder months approach.

**THE** Guardian Angels Knitting

Pharmacy is in its 20th year, with

the scheme having provided over

two million knitted garments for

Program run by Guardian

From 01 Jun-31 Jul garments such as beanies, scarves, jumpers and gloves will be distributed via the Vinnies network to Australians in need.

Pictured above is the team from **Guardian Pharmacy Beaconsfield** in Vic. led by pharmacist Chris Warne who has supported the program since its launch and watched it evolve into what it is today.



**Business Insurance** 

**Professional Indemnity Insurance** 

t 1300 799 220

w www.pharmacydaily.com.au

**ACCC** probes Arrow, Apotex

largest generics business by both volume and revenue, with an estimated 50% market share.

When announced a month ago the companies said the move "aims to create a sustainable platform for future growth and development".

The deal is anticipated to be completed in the new financial year, subject to several conditions including due diligence and ACCC approval.

#### Oral opportunity **PHARMABROKER** Sales has

noted that the oral care category is a key opportunity for community pharmacy to take leadership by offering a comprehensive range of products for the whole family.

Customer interventions, staff knowledge and competitive pricing are key, along with off-location displays to capture impulse buyers across the rinse, brush, floss and paste categories - for further details see page three.

# Two decades of Guardian knitting









Tuesday 12 Jun 2018

# Dispensary Corner

IS THIS some sort of a yolk? Egg producers have accused Google of cracking up, after the internet giant removed an image of a boiled egg from their salad "emoji" in order to make it more inclusive to vegans.

The change was unveiled by Google User Experience manager Jennifer Daniel, who tweeted: "may I direct your attention to the salad emoji - we've removed the egg in Android P beta 2, making this a more inclusive vegan salad".

The move has outraged the British Egg Industry Council, which noted that egg sales are up by 5%.

"Many people love them so it seems a shame for the majority to be missing out due to concern for offending one group."



**RESEARCHERS** at America's St Louis University are looking for volunteers to stay in the so-called "Hotel Influenza" as part of a universal flu vaccine study.

The project requires participants to take at least 10 days off work and comes with a payment of US\$3,500 - but the catch is that you have to be intentionally exposed to influenza.

The university has converted a 24-room hotel into a research centre, with participants cared for around the clock by nurses, and have access to TV, internet and private bathrooms.

Volunteers will be given a dose of an experimental vaccine or placebo - and will then be infected with a dose of flu virus delivered via nasal spray.



**COMPLEMENTARY** Medicines Australia (CMA) will be hosting the inaugural Australian Pavilion at the Healthplex Expo in Shanghai this week, showcasing several wellknown Australian complementary medicines brands and involving over 110 delegates.

CMA ceo Carl Gibson, pictured with other delgates, said, "Thanks to overwhelming support, the CMA Australian Pavilion was quick to sell out, with leading industry players keen to unite to promote Australia's exceptional manufacturing standards, guality products and innovation, supported by the

strength of 'brand Australia'." Australian Pavilion exhibitors include Blackmores, Caruso's Natural Health, Integria Healthcare, Lipa Pharmaceuticals, PharmaCare Laboratories (Nature's Way), Sanofi **Consumer Healthcare and Swisse** Wellness.

"As well as exhibiting, CMA's delegates will meet with a number of Chinese and Australian Government officials, and Chinese industry stakeholders, building stronger ties between Chinese stakeholders and members of the Australian complementary medicines industry," he said.

SKIN+BC

GAIA

# Win with GAIA

This week Pharmacy Daily and GAIA are giving away each day the travel packs pictured valued at \$37.90.

Something for Mum and bub! The small sizes make the most convenient travel companion - now you can take your

favourite GAIA products, whereever you go, in the re-usable zipped "wet pack". The kits are just perfect for giving to a new mum, taking to hospital and for travelling. CLICK HERE to find out more.

To win, be the first from NSW to send the correct answer to the question to comp@pharmacydaily.com.au

#### Name 2 things GAIA does not include in their washes, moisturisers, oils and wipes?

Check here tomorrow for today's winner.

Pharmacy

www.pharmacydaily.com.au

Pharmacy Daily is part of the **Business Publishing Group family** of publications.

Pharmacy Daily is Australia's favourite pharmacy industry publication.

Editor in Chief and Publisher - Bruce Piper Managing Editor – Jon Murrie Reporter – Mal Smith Contributors – Jasmine O'Donoghue, Adam Bishop, Sarah Fairburn info@pharmacvdailv.com.au

ADVERTISING AND MARKETING Sean Harrigan and Melanie Tchakmadjian advertising@pharmacvdailv.com.au

**BUSINESS MANAGER** Jenny Piper accounts@pharmacydaily.com.au Suite 1. Level 2. 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

Sign up free at

www.pharmacydaily.com.au

Pharmacy Daily is a publication of Pharmacy Daily Pty Ltd ABN 97 124 094 604. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of the newsletter no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

## Last week for PATY

**SELF-NOMINATIONS** and acceptances for the 2018 Pharmacy Guild of Australia/Maxigesic Pharmacy Assistant of the Year award close on 15 Jun - for details see pharmacyassistants.com.



## **Health Care Homes**

THE Guild is working towards the launch of community pharmacy involvement in the Health Care Homes trial.

Community pharmacy involvement in the trial will be funded under the 6CPA and the Pharmacy Compact we agreed with the Government last year. It represents a great opportunity to expand community pharmacies' involvement in coordinated, integrated care, tailored to patient needs.

Health Care Homes are existing general practices or Aboriginal Community Controlled Health Services (ACCHS) which will provide better coordinated and more flexible care for Australians living with chronic and complex conditions.

Pharmacies that are located close to a participating general practice or Aboriginal Community Controlled Health Service (ACCHS) are encouraged to start making initial contact with those organisations. A full list of these participating sites, along with additional information and resources is currently available on the 6CPA website.

> Travel Daily CRUISE

trave **Bulletin** business events news

EDITORIAL

t 1300 799 220



# Colgate - How to grow your Oral Care Business

As every member (babies excepted) of the family uses oral care products then this is the perfect category for Pharmacy to take LEADERSHIP!

- Comprehensive ranging is important: Rinse, Paste, Brush, Floss
- Off location displays are important to capture impulse buyers
- Be competitive compare to grocery price
- Ensure staff knowledge is up to date to maximise companion & multiple purchases "would you like a brush, mouth rinse and floss to go with your paste?"
- Customer intervention encourage your customers to brush twice per day and change brushes every 3 months



Call: **Pharmabroker Sales** on 02 8878 9777 Website: www.pharmabrokersales.com.au