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Today's issue of PD

Pharmacy Daily today has two pages of news plus a full page from Pharmabroker Sales.

Health Mktg Summit

JANSSEN Japan president, Chris Hourigan, will fly in from Tokyo to deliver the headline keynote for the Mumbrella Health Marketing Summit.

Hourigan, who has held senior positions within Johnson & Johnson, including md for Janssen Australia & New Zealand, will focus on value-based healthcare and why it matters, among other topical issues.

Top marketers from Bupa and HCF will also appear on a new panel focusing on how health insurance providers can foster real customer relationships, while GSK joins to discuss trust issues in health and how to cut through fake news.

The summit is on Thu 23 Aug, at Amora Hotel Jamison Sydney.

Earlybird rates are available if purchased by 11 Jul - [CLICK HERE](#).

Ramsay faces headwinds

ASX-LISTED hospital healthcare group Ramsay Health Care has announced a downturn in its FY18 guidance.

Given the performance of its UK hospitals in the current challenging environment, and following a review of the carrying value of its assets, Ramsay said it would recognise a charge of £70 million (AU\$125 million) net of tax based on an "onerous lease provision" and certain UK site write-downs.

The company said it has also experienced weaker growth rates in procedural work and inpatient admissions in its Australian operations in recent months and delays in the rollout of the Ramsay Pharmacy franchise network.

With "disappointing May results and with no material improvement anticipated for June, Ramsay advises that its FY18 Core EPS growth is now expected to be approximately 7% compared to the guidance of 8% to 10% previously provided," the statement revealed.

Commenting on the trading

update, Ramsay md Craig McNally said, "Ramsay expects operating conditions in both the UK and Australia to remain challenging.

"Given the current climate around private health insurance and affordability, we expect this trend will continue into FY19.

"In the current climate the Company is focused on resetting and strengthening its business for the longer term."

TGA seeks feedback

EACH year the Therapeutic Goods Administration (TGA) asks for feedback from all stakeholders including health professionals, the medical products industry, academics, consumers of therapeutic goods and more.

The annual survey measures satisfaction with its range of services and activities.

The survey will require an investment of 10-15 minutes and health professionals can access it by [CLICKING HERE](#).

Australia health report

AUSTRALIA is generally a healthy nation but there are some key areas where we could do better, according to the latest report from the Australian Institute of Health and Welfare (AIHW).

The biennial report card, 'Australia's health 2018', was launched yesterday by Minister for Health, Greg Hunt.

The report shows that Australia sits squarely in the best third of OECD countries when it comes to life expectancy, with girls born in 2016 likely to live 84.6 years, while boys can expect to live to 80.4 years.

Fewer of us are smoking or putting ourselves at risk from long-term alcohol use than in the past.

More of our children have been immunised and we're doing well in terms of preventing avoidable deaths, AIHW says.

Australians use a higher proportion of hospital and other health services and 75% of all PBS medicines were dispensed to people aged 50 and over.

See the report at aihw.gov.au.

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- **Pharmacist** - Brisbane, QLD (Job# 200015790)
Full time role working only Wednesday to Saturday.
- **Pharmacist** - Riverlands, SA (Job# 200015340)
\$40/hr + relocation + rent assist. Great opp for a new reg!!!
- **Pharmacist Manager** - Mid North Coast, NSW (Job# 200015791)
Flexible roster and Excellent hourly rate on offer.

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Dispensary Corner

CARBON dioxide shortage fears strike the brewing industry right at the time football fans are wanting to celebrate with their favourite tipple.

But wait - isn't less greenhouse CO₂ gas a good thing?

Apparently not if you are a brewer catering to footy fans.

British Soft Drinks Association director-general (yes there is one) Gavin Partington says the shortage is due to the closure of several production sites for various reasons along with technical issues at chemical plants producing the gas.

A footnote to this story notes the shortage could also affect meat producers, who need the gas for preserving fresh foods.

Priorities & perspectives - mmm.



ONE man who apparently had no trouble accessing his favourite tipple found himself under the heavy hand of the law when he was caught weaving through traffic driving a front-end loader under the influence.

The front-end loader, not known for its dodgem finesse, proved particularly challenging for Daniel Hughett of Anchorage, Alaska, as it swerved in and out of lanes and bounced off the curb.

Hughett drove the earth-moving machine from his place of work, but found it led straight to gaol, without passing Go.

He was loaded alright.

Pharmacy weight loss tick

A MEAL-REPLACEMENT weight management program, developed in collaboration with the CSIRO, combining in-pharmacy support with the CSIRO diet book, meal replacements and a phone support service, now has evidence of long-term success.



New research from a phase 4 review by Griffith University of the in-market weight management program provides evidence that a pharmacy based program can lead to long-term maintenance of weight loss.

Griffith University's review covered data collected by pharmacies Australia-wide for the five-year period.

In-market reviews are commonly undertaken by the pharmaceutical sector to continue assessing the effect and safety of new interventions.

Along with assessing weight loss, the program includes measures of blood pressure, glucose and total

cholesterol.

Over 60,000 people have started the program since its inception five years ago - those compliant with the program experienced an approximate loss of 5% of bodyweight along with reductions in blood pressure and total cholesterol, said lead researcher Professor Allan Cripps.

"That weight loss is sustained on this program goes against all the belief that weight management programs are not effective in the long term," notes Cripps.

"Obesity is now considered an epidemic in developed countries, with over 60% of the adult Australian population overweight," says Dr Nicholas West also from the research team.

"This increases the risk of diseases like type 2 diabetes, cancer and cardiovascular disease.

"Reducing excess body mass is a key health priority and requires multiple approaches, such as those incorporated in this program."

Win with Mater

Everyday this week Pharmacy Daily and Mater Baby Products are giving away the pictured prize pack valued at \$44.



Parents love Australia's first hospital range of skin care products. Developed by Mater Mothers' Hospitals, the high quality, low irritant skin care products are designed to soothe and care for sensitive newborn skin. Products are Australian Made, pH balanced and dermatologically tested. For details visit: www.materbabyproducts.com.au.

To win, be the first from VIC or TAS to send the correct answer to the question to comp@pharmacydaily.com.au

Mater Nappy Balm was formulated to replicate the moisture barrier qualities of what naturally occurring substance produced in-utero which coats and protects the baby before birth?

Congratulations to yesterday's winner, Anna Phan from Pooraka Compounding Pharmacy.

Oz antibiotic success

A **NEW** antibiotic developed in Australia, Ramizol, the first of an entirely new class of drug, styrylbenzene antibiotics, has been shown to be effective against 100 different samples of *Clostridium difficile*, often the cause of hospital iatrogenic drug-resistant infections.

CLICK HERE to access the study.

Events Calendar

- WELCOME** to *Pharmacy Daily's* events calendar, opportunities to earn CPE and CPD points.
- If you have an upcoming event you'd like us to feature, email info@pharmacydaily.com.au.
- 6 - 9 Jul:** Life Long Learning in Pharmacy 2018 (LLLP2018); Rydges Southbank, Brisbane; registrations now open: www.lllp2018.com
 - 27 - 29 Jul:** PSA18; The Hyatt Regency Sydney; register now: go to www.psa18.com
 - 12 - 15 Aug:** Medici Capital Pharmacy Snow Business Conference 2018; Mt Buller, Victoria; register your interest here: www.medici.com.au
 - 7 - 8 Sep:** Pharmacy Connect; Hilton Hotel Sydney; register at: www.pharmacy-connect.com.au
 - 16 - 19 Oct:** Pharmacy Alliance Members' Forum; Hamilton Island; early bird registrations now open: www.pamembersforum.com.au
 - 25 - 27 Oct:** Pharmacy Assistant National Conference; Sea World Resort, Gold Coast; for details see: www.pharmacyassistants.com

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