

Monday 12 Mar 2018

Today's issue of PD

Pharmacy Daily today has two pages of news plus a full page from **Pharmacy 4 Less**.

6CPA claiming

THE Sixth Community Pharmacy Agreement Registration and Claiming Portal has been updated with the addition of new Program Elements for the purpose of claiming, relating to Dose Administration Aids (DAAs) and MedsChecks.

For DAAs additional data is now required for monthly DAA Service Claims, with a new claim template required effective 01 Feb 2018.

MedsChecks have a new Excel claim template, with both professional services now seeing the collection of Health Outcome Data with additional payments for the extra info - see 6cpa.com.au.

Guild opioid real-time push

THE Pharmacy Guild of Australia has reiterated its stance around a co-ordinated real-time monitoring system, as an essential way to deal effectively with opioid abuse and misuse in Australia.

The Guild has made a submission to the Therapeutic Goods Administration's consultation around S8 opioids (**PD** 22 Jan) - and says it does not believe any of the suggestions canvassed in the TGA's discussion paper will effectively address the opioid crisis.

Options in the TGA discussion paper include changing pack sizes for opioids, reviewing indications, restricting higher dose products to authority prescribing, strengthening opioid product risk management plans, label and CMI reviews and additional regulatory controls.

In particular, the TGA is limited to recommending options within its

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Friends of CM



COMPLEMENTARY Medicines Australia ceo Carl Gibson has announced the formation of a new advocacy group called Friends of Complementary Medicines (FoCM).

Speaking to **Pharmacy Daily** from the Natural Products Expo in Anaheim, California, Gibson said he was using his contacts at Buckingham Palace to invite none other than Prince Charles to be the Patron of the new group.

He said FoCM would showcase the positives of the Australian complementary medicines industry including safety, quality, responsibility and research.

"Our aim is to have 100,000 friends and supporters signed up by the end of the year," he said.

"Real consumers are passionate about the benefits of complementary medicines...millions of Australians use complementary medicines each and every day and we wanted to reflect the reality with a group that shares their passion and promotes the positives of using complementary medicines," Gibson concluded.

Legendary honour for Blackmore

THE achievements of Australia's own Marcus Blackmore AM were showcased on the world stage last weekend, when he was inducted into the Hall of Legends at the natural health sector's biggest convention, Natural Products Expo West.

Taking place in Anaheim, California, the induction ceremony recognised the Blackmores executive director as an "icon of the natural health industry in Australia".

Carlotta Mast from the New Hope Network said "legends are individuals at the centre of stories about change - influencers who change the way we do what we do with enduring impact."

"For decades Marcus has fought hard for the regulation and rights of naturopaths and natural health products and established strong



networks in Australia to protect freedom of health choice."

The award also celebrated the growth of Blackmores from "a small range of natural remedies to become the leading natural health company in Australia recognised across the Asia Pacific region as the most trusted brand in natural health."

"Marcus Blackmore is renowned for his commitment to natural health, his generosity, his entrepreneurial spirit and, above all, his passion," Mast said.

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Dispensary Corner

ONE thing fast food lovers are rarely accused of is being too into their fitness gear, but that's just what Pizza Hut is counting on with the latest launch of its Pie Top II sneakers - the only footwear on the market that can order a pizza with the touch of a button.

Pizza Hut partnered with shoe designer Dominic Chambrone, affectionately referred to by pizza fans as "The Shoe Surgeon", to design and create the sneakers which come in white or red.

Pie Tops are equipped with Bluetooth technology that links with the user's pizza ordering app.

Health activists have suggested the company install a discreet 000 feature into the shoe's tongue for when that acute heart attack eventually strikes.



MELBOURNE craft brewer East 9th Brewing has filed a tongue-in-cheek application to trademark the colour of beer, using the actual Pantone colour.

Raising the profile of their company with the cynical action, brewery founders Josh Lefers, Stephen Wools and Benjamin Cairns expect some free publicity (such as this today) from their "ironic wink" at the stupidity of corporate ownership, such as Cadbury's attempt to patent its purple and BP's patent for green.

As part of the promo, street art group Ironlak has launched a spray paint called The Colour of Beer.

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Footy tipping winner

CONGRATULATIONS to

Chris Jurotte from Australian Pharmaceutical Industries, who received the top score in the first round of Pharmacy Daily's 2018 NRL footy tipping competition.

It's not too late to join the comp - pharmacydaily.com.au/footy-tipping.

ATO payroll alert

THE Australian Taxation Office is urging employers with 20 or more staff to prepare for a new 'Single Touch Payroll' (STP) system which will be required from 01 Jul 2018.

Employee tax and superannuation information will need to be reported to the ATO using payroll software that is STP ready - for more info see ato.gov.au/stp.

Eagle eyes Rabbitohs and Wararaths

EAGLE Natural Health has announced a partnership with NSW football clubs, the Waratahs and Rabbitohs as their official nutritional supplier in supporting both teams' everyday performance.

Sports dietitian Ryan Pinto will tailor nutritional programs for each player within the arrangement.

Win with PARA'KITO™

Each day this week Pharmacy Daily and PARA'KITO™ are giving readers the chance to win a Mosquito Expert Wristband Pack valued at \$29.95 each.

A blend of essential oils are infused into the core of the PARA'KITO™ pellet which is then inserted into a wearable band or clip. There are two pellets in a pack and they mask your presence from mosquitoes. PARA'KITO™ is sold in over 2,200 pharmacies in Australia. www.parakito.com

To win, be the first person from NSW or ACT to send the correct answer to the question below to comp@pharmacydaily.com.au

How long does each pellet last?

Check here tomorrow for today's winner.

SHPA calls for student contributions

THE Society of Hospital Pharmacists of Australia has collaborated with the National Australian Pharmacy Students' Association (NAPSA) with a joint call for student contributions to the next issue of SHPA's member magazine *Pharmacy Growth, Research, Innovation & Training*.

A special focus on student perspectives will feature in the upcoming edition, with NAPSA's Vasilios Sotiropoulos saying "this call out is a unique opportunity for students to make an early mark on the profession, whether through research studies, opinion pieces, interviews or other articles."

Submissions are due by 16 Apr to connect@napsa.org.au.

ASMI breakfast

THE Australian Self Medication Industry is hosting a breakfast session in partnership with Health Haus on "Creative Communication in Healthcare".

The event takes place at Christies Conference Centre 100 Walker St North Sydney NSW on Wed 09 May from 7.30am - asmicom.au.

'Pharma Bro' jailed

MARTIN Shkreli, the infamous former pharmaceutical executive who raised the price of Daraprim by 5000 percent (**PD** 21 Dec 2015) has been sentenced to seven years in prison after being convicted of fraud in relation to Retrophin, the company he founded in 2011.

Weekly Comment

Welcome to PD's weekly comment feature. This week's contributor is **Greg Aspeling, Owner, gaps.solutions**.

The bumpy road to buying your first pharmacy

AS MENTIONED in last week's article, the demand for buying a pharmacy business is indeed healthy. However, I am amazed by the lack of understanding of the process by many newbies. It's important to get your ducks in a row, so here are some tips.

MOST importantly, speak to a lender first. TIP: contact a finance broker specialising in Health Lending. NOT your mortgage broker. Dealing with a specialist broker lets you know what ALL lenders are offering, not just one. Be aware, as a first-time buyer, you'll need a healthy deposit. Probably around 30% of purchase price. They may consider property equity but speak with your broker.

Other costs you need to factor in - Legal: Anywhere from \$5,000 right through to \$20,000, depending on the complexity of the sale AND the firm you're dealing with. Accountant: again one that specialises in health who will check the figures (called Due Diligence) \$3,000 - \$5,000. Transfer stamp duty: Some states don't charge, others do. Rates can be quite hefty. Queensland for example, on a \$1m purchase, is around \$38,000. In NSW there is no charge.

Do your research! Get your ducks in a row!

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