

APP
**WIN A GOOGLE
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2018

**Visit Pharmacy Daily in the Pamper Lounge
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Daily / APP 2018 'insta-frame' and tag
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**The most creative post will secure
their very own Google Home device**

Today's issue of PD

Pharmacy Daily today has two pages of news, our regular Health & Beauty feature plus a full page from Amcal.

Join us at APP2018!

APP delegates can win a Google Home device, which is up for grabs for those who visit Pharmacy Daily in the trade show Pamper Lounge.

We'll have a special APP2018 'InstaFrame' with the most creative selfie tagging #pharmacydaily #APP2018 to win the gadget - see the cover page for comp details.

APP kicks off tomorrow morning at the Gold Coast Convention and Exhibition Centre with an address from Health Minister Greg Hunt.

MEANWHILE the conference organisers have advised that online registration for the event closes at noon today AEST.

After this time registrations can be made on site, but will incur a \$50 late fee.

For those seeking last minute accommodation, organisers said Crowne Plaza and select Gold Coast apartments still have vacancies, with rates starting at \$170 nightly.

CLICK HERE to check accommodation options.

Amcal phases out plastic

AMCAL has announced it will be the first major pharmacy retail chain in Australia to phase out plastic bags in its stores.

The announcement was made at the Sigma Healthcare 2018 Retail Conference currently being held on the Gold Coast and clarified that the company will stop supplying Amcal-branded plastic carry bags, instead introducing recycled paper bags for those customers who need assistance.

Sigma executive gm Retail Pharmacy Jeff Sells said the decision to remove plastic bags for the company's flagship retail brand sent a strong message about the company's environmental credentials.

"The move away from plastic carry bags in Amcal stores sets an important new standard for the retail pharmacy sector, which we will look to replicate across our other brands.

"Other major retailers like supermarkets are dealing with this important issue which can have serious environmental consequences and now it's time for



the pharmacy sector to take a stand."

Sells said

he was confident that customers would embrace the change in light of general social trends around ecological enlightenment.

"We all need to play our part in helping protect the environment and the replacement recycled paper bags have been designed to offer an easy alternative," Sells concluded.

GSK reveals results

GLAXOSMITHKLINE has detailed the financial performance of its operations in Australia, including \$406 million in 2017 revenue for GSK Consumer Healthcare.

The company said this division's profit before tax was \$20 million, with the Panadol franchise continuing to be the leading pain relief brand, complemented by Voltaren for topical pain.

Acting gm ANZ of GSK Consumer Healthcare, Theresa Agnew, said despite a challenging year for the sector there were trends such as the ageing population and movement towards self-care which created opportunities for growth.

"Category and product innovation can help recognise these opportunities and improve health outcomes for consumers," she said.

GSK's pharmaceuticals and vaccines business reported \$892m in revenue and profit of \$22m, while ViiV Healthcare revenue was \$90m, with a \$1.4 million profit.

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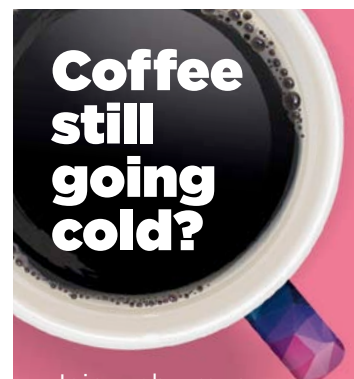


Find out how **guildlink** ticks all the right boxes

Stand 308-311

Winter spotlight

PHARMACY suppliers wanting to highlight their products for the upcoming cooler season can take advantage of a special Winter Spotlight feature in Pharmacy Daily next week - for details email advertising@pharmacydaily.com.au.



Coffee still going cold?

Join a pharmacy group that's hot on dispensary efficiency and effectiveness, so you can enjoy a nice hot cup of coffee

AND FOCUS ON WHAT'S IMPORTANT YOUR CUSTOMER

We're here at APP! For a chat email us at

jointhefamily@wizardps.com.au

WIZARD pharmacy

WANT TO HAVE YOUR OWN PHARMACY?

MEET US AT Stand 13-14

To join a franchise or not to join a franchise?

Join pharmacist proprietor & Managing Director of Pharmacy 4 Less, Feras Karem, as he discusses the Community Pharmacy vs Retail Pharmacy model and the pros and cons of joining a franchise.

3:30pm - 4pm on Friday 4 May 2018, meeting rooms 5-7

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MS under the radar

THE latest MS Report Card published by MS Research Australia reveals multiple sclerosis (MS) is on the rise with new estimations showing

25,600 Australians now live with the condition. However

a large percentage of Australians neither know about MS, nor what causes it, and only 40% rank it as a community health problem.

The release of the report coincided with the launch of 'Kiss Goodbye to MS' month in May.

The prevalence of the condition represents an increase of 4,400 over the past eight years, with on average about 10 Australians being diagnosed with MS every week.

The cost of MS to the community is estimated at \$1.9 billion, covering direct costs as well as indirect costs due to lost productivity - more information at msra.org.au.

Win with SkinB5

This week **Pharmacy Daily** & **SkinB5** are giving away each day the Acne Control Caplets.



Utilising the power of vitamin B5, SkinB5's innovative Natural Acne Treatment System combines supplements and skincare to eliminate and treat the underlying causes of Acne from the INSIDE OUT. See www.skinb5.com for more.

To win, be the first person from WA to send the correct answer to comp@pharmacydaily.com.au

Are SkinB5 supplements sugar free?

Check here tomorrow for today's winner.

Eating disorders focus

MINISTER for Mental Health Tanya Davies (pictured) yesterday launched the InsideOut Institute for Eating Disorders and announced it would be home for the first national research hub dedicated to eating disorders.



The NSW Government has committed over \$400,000 annually to the Institute for the continued implementation of the NSW Service Plan for Eating Disorders, including specialist training for frontline staff and workforce development, while an additional \$1.2 million has also funded ongoing projects.

Pharmacists counselling people with concerns can refer them to the NSW Mental Health Line which is available at 1800 011 511.

Neuropathic guideline

THE UK National Institute for Health and Care Excellence (NICE) has published new guidelines for the pharmacological management of neuropathic pain in a non-specialist setting.

It aims to improve quality of life for people with neuralgia, shingles and diabetic neuropathy by reducing pain and promoting increased participation in all aspects of daily living.

The guidelines include an interactive flow chart - nice.org.uk.

Medisca TGA nod

PHARMACEUTICAL compounding company Medisca Australia has been granted an A1 compliant rating of its facility following a successful cGMP inspection by the Therapeutic Goods Administration.

See more at medisca.com.au.

Opdivo approval

BRISTOL-MYERS Squibb has announced the TGA registration of its Opdivo (nivolumab) as an adjuvant treatment for patients with completely resected melanoma with lymph node involvement or metastatic disease - its ninth cancer indication.

Pharmacotherapy Update #2

PHARMEUCATION is inviting pharmacists, dentists, nurse practitioners, medical practitioners, nurses and allied health professionals to take part in its second Pharmacotherapy Update, which will take place in Byron Bay, NSW from 28 Oct-03 Nov 2018.

Speakers include Prof Jeff Hughes, Dr Geraldine Moses and Debbie Rigby with a focus on Controversies Risks And Benefits (CRABs) for commonly prescribed medicines including proton pump inhibitors, antidepressants and respiratory medicines for asthma and COPD.

Clinical controversies will be further explored through case studies, a quiz session and sessions on risks associated with some therapies, risk assessment, a microbiome update and complementary medicines.

CLICK HERE for details.

New AusBiotech ceo

BIOTECHNOLOGY advocacy group AusBiotech has announced the retirement of ceo Glenn Cross, who is stepping down after 13 years with the organisation.

Following his departure in early Jul he will be replaced by Lorraine Chiroiu, who is currently the group's deputy ceo.

During his time with AusBiotech Cross has made "numerous and significant" contributions according to chairman Julie Phillips, including building AusBiotech's Global Investment Program and establishing the annual conference.

Pharmacist sentence

A NEWCASTLE pharmacist has been convicted of supplying a prohibited drug, fined \$800 and given an 18-month good behaviour bond, over his involvement in the provision of steroids without prescription.

The sentencing hearing in Maitland Local Court last week finalised the case initiated in 2016 when Phillip Slater was investigated for the supply of restricted substances and illicit drugs.

At the time he was a part owner of six pharmacies including Amcal Max Rutherford, Telarah Pharmacy, McKeachie's Run Pharmacy, The Morpeth Pharmacy, Amcal Waratah and Old Bar Pharmacy, according to a *Newcastle Herald* report.

Police stopped his car in East Maitland in Apr 2016 and found boxes of testosterone, phentermine and other drugs, with police alleging he was supplying them for an unlawful purpose, outside of work hours and without a prescription.

According to a statement of facts, Slater told the police he was "just transporting some stock between my shops...I'm a pharmacist".

Subsequent raids of his home and pharmacies found other illicit drugs, with the magistrate saying last week that Slater was "helping himself to discarded drugs for recreational use".

Although the prosecutor urged a custodial sentence, the judge instead imposed the good behaviour bond and \$800 fine, recognising Slater's career as a pharmacist had been ruined.

Jason Mulhall's
GREAT LAKES PHARMACY
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Pharmacist in Charge

We are seeking an enthusiastic Pharmacist to lead our professional services team. Broaden your knowledge and clinical skills by being in-charge of the hospital pharmaceutical services. The position is ideal for both experienced and newly registered pharmacists with ongoing education and training.

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Dispensary Corner

WHEN somebody as successful as entrepreneur Bill Gates makes a bold prediction about the future, it might pay dividends to sit up and take notice.

Unfortunately on this occasion the Microsoft founder recently told the Massachusetts Medical Society there is a "significant probability" more than 3 million people could die from a flu pandemic unless preventative measures are undertaken.

"The next epidemic could originate on the computer screen of a terrorist intent on using genetic engineering to create a synthetic version of the smallpox virus or deadly strain of the flu," Gates warned.

Despite his dire health forecast, Gates asserts he is "typically an optimist", geeze, we'd hate to hear what Billy has to say when he feels a bit down in the dumps!



BUZZFEED recently posted a humorous list of the top 20 traits exhibited by nurses.

Some of the characteristics posited included: Having no problem talking about any kind of bodily fluid while eating, the reliability of nurses to possess medical items such as syringes and medical tape, the only person you can trust to text a photo to when you get a weird rash, and, naturally, an abundance of "banana stories" that have happened to them at work.

Health, Beauty and New Products

Welcome to our weekly promoted feature with all the latest health, beauty and new products for pharmacy. Suppliers wanting to promote products in this feature should email newproducts@pharmacydaily.com.au

Anti-Ageing Hand Balm

Dermal Therapy **Anti-Ageing Hand Balm** is a clinically tested moisturising formula containing a unique plant-based ingredient that improves skin collagen and elasticity for visibly younger hands. It is formulated with SPF 15 for added protection from the sun. Dermal Therapy Anti-Ageing Hand Balm can also assist with reducing the appearance of wrinkles and visibly lightening age spots and pigmentation. This product can repair loss of firmness and increase the density of skin with improvements possible within eight weeks of commencement of regular use.



Stockist: 1300 555 597
RRP: \$12.95
Website: www.dermaltherapy.com.au

Day 2 Night Eyeshadow Palette by DB

This is the 18-shade matte and shimmer palette of your dreams with shades to take



you from Day 2 Night. The shades of this versatile **Day 2 Night Eyeshadow Palette** by DB allow you to create a huge range of looks from everyday glam to full-blown OTT. Matte shades include Fresh-Faced, Baby Powder, Wine Time, EyeBang, Amelia, Mumma Gayle, Decaf Latte, Steel, Seductive, Midnight Sex and Cachia with shimmer shades Florence, Kimmy K, Volumtuous, Gold Digger, Noosa Nights, Glitter Ball and Blink Queen.

Stockist: 1300 765 332
RRP: \$19.99
Website: www.dbcosmetics.com.au

DIA-BALM Diabetic-Specific Heel Balm

Developed specifically to meet the needs of patients living with diabetes, **DIA-BALM** is the only diabetic-specific heel balm in the Australian market. DIA-BALM contains a synergistic blend of 11 moisturising ingredients, an exfoliator, and 25% Urea. This product treats dry cracked skin, prevents dry cracked skin, and maintains supple skin, making it perfect for all diabetic clients. Unlike moisturisers, DIA-BALM removes dry and dead skin to prevent build-up while simultaneously promoting skin hydration, hydration retention, and flexibility - approved as a Class 1 Medical device by the TGA. Available through all major wholesalers, DIA-BALM is the perfect companion product for all diabetes purchases.



Stockist: 02 8398 7520 or sales@ibdmedical.com.au
RRP: \$12.95
Website: www.ibdmedical.com.au

John Frieda Radiant Red Boosting

John Frieda launches its new, first-to-market Radiant Red Red Boosting range, the colour depositing range that fights colour fade and is perfect for all shades of red. With added pomegranate extract and vitamin E, the new formula actively boosts the natural tones in red hair, enhancing both vibrancy and shine. **Radiant Red Red Boosting Shampoo** offers colour preserving ingredients that penetrate the hair shaft to slow colour fading. **Radiant Red Red Boosting Conditioner** sees red tones infused into the hair cuticle, targeting damaged and faded areas ensuring a luxurious even colour, from root to tip.



Stockist: Major wholesalers
RRP: \$17.99 ea - 250mL
Website: www.johnfrieda.com.au



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- + Inspire your pharmacists
- + Increase performance and productivity



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Springfield Day & Night, QLD

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