

## Today's issue of PD

**Pharmacy Daily** today has three pages of news including our regular **Health & Beauty** feature.

## B.Braun renal deal

**B.BRAUN** Australia this morning confirmed the acquisition of five Diaverum renal care centres in Australia and New Zealand.

Diaverum has been providing renal services in Australia for over 20 years, and more recently in NZ.

The move significantly expands B.Braun's presence in the local market, with the company currently operating 80 renal care hubs across the Asia Pacific region treating more than 6,450 patients annually.

Manogaran Ayalsamy, md of B.Braun Australia and NZ said "we are proud to have the opportunity to share our expertise in dialysis therapy through this acquisition".

The centres are based in North Melbourne, Greensborough, Toowoomba and Lindfield in Australia as well as Auckland, NZ.

## Queensland pharmacy probe

**THE** Queensland Government has launched an inquiry into all sales of pharmacies in the state over the last two years - including the purchase of the Malouf group by Ramsay Health exclusively revealed by **Pharmacy Daily** (PD 23 Aug 17).

The probe will also look at the current ownership laws in Qld, and whether more regulation is needed to enforce the law in the state, which is the only jurisdiction without annual pharmacy registration requirements.

State Health Minister Steven Miles confirmed he had been consulting with the Pharmacy Guild about an election commitment to establish a Pharmacy Council.

"The inquiry will consider how a Pharmacy Council would operate in Queensland, and look at how pharmacists and pharmacy assistants operate in other states," Miles said.

Also under consideration by the inquiry committee are proposals that could see a major overhaul of

pharmacy's health system role by expanding the scope of practice of pharmacists, with continuing medication, more vaccinations and expanded OTC items on the table.

The *Courier Mail* reports the review will see the Queensland Pharmacy Guild "push for tougher regulation of large chemist chains and look at setting up an industry-funded pharmacy council with the power to enforce rules and impose penalties".

In terms of changing pharmacy scope, Qld Guild president Trent Twomey was quoted saying "once treatment has been initiated by a health practitioner, why shouldn't a patient be able to fill repeat prescriptions at a community pharmacy?" with the contraceptive pill, asthma products and diabetes medications under consideration.

The report said Ramsay Pharmacy ceo Peter Giannopoulos was not concerned about the inquiry, confirming Ramsay had complied with state laws in the Malouf deal.



Paperless

"Our staff find it extremely easy to use with little to no training required and allows us to focus on the customer."

GEORGINA TWOMEY  
- Alive Pharmacy Warehouse Innisfail

MedView



## New ceo for Zelda

**PHARMAUST**

Limited ceo Richard Hopkins has been appointed as the new managing director of listed bio-pharmaceutical firm Zelda Therapeutics.



Hopkins will take up his new role from 01 Jul, and will "assist Zelda in its strategic development as the company enters its next phase of growth in what has become one of the fastest growing global sectors, medicinal cannabis".

Zelda executive chairman Harry Karelis said since Zelda was founded in 2015 it had developed a diverse portfolio of clinical trial activities, with pre-clinical research studying the effect of cannabinoids on diabetes-associated cognitive decline and breast, brain & pancreatic cancer.

Prior to his role at PharmAust, Hopkins was md and co-founder of Phylogica Limited, with a strong portfolio of research publications.

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## Global accolade for Aussie startup



**THE** team from Sydney-based Pharmako (pictured) look pretty excited to have their company named the winner in the Start-Up category at the recent Vitafoods Europe conference which took place in Geneva, Switzerland.

The event sees the global nutraceutical supply chain come together to do business, with more than 20,000 visitors from across the globe and 1000+ exhibitors including suppliers of dietary supplements, functional food and beverages along with service and equipment.

The Nutraingredients Awards recognise innovation and cutting edge research in healthy foods, supplements and nutrition - and no Australian company has previously won, although Medlab came close last year with its NRG Biotic a finalist in last year's reader's choice category in the awards.

However this month that all changed, with Pharmako Biotechnologies winning the Start-Up award which recognises the "best new companies blazing the trail in the nutrition and health market, rewarding new ideas, potential for change and commercial success in companies established in the last three years".

Pharmako's new HydroCurc bioavailable curcumin formulation was also recognised as a finalist in the Best Botanical Product of the Year and Editors Award for Functional Food Innovation categories.

Pharmako specialises in lipid based drug delivery systems, and was founded in 2015 by former senior TGA manager George Kokkinis and ex Swisse Wellness executive Eric Meppem.

The company ran the human pharmacokinetic trial demonstrating HydroCurc's enhanced bioavailability at the University of Queensland.

## National Pain Week

**NATIONAL** Pain Week (23 – 29 Jul this year) is an annual initiative of Chronic Pain Australia, the national voice of people living with chronic pain.

The week aims "to destigmatise the experiences of people living with chronic pain while also championing the need for the voice of people living with chronic pain to be heard when any related health policy is developed".

This year's theme, 'Nothing about us – without us', further highlights this, the organisation says.

More at [nationalpainweek.org.au](http://nationalpainweek.org.au).

## \$150k macular grant

**HEALTH** Minister Greg Hunt has announced \$150,000 in funding for the development of a National Strategic Action Plan to support patients with macular disease, which is the leading cause of vision loss among older Australians.

Macular Degeneration Awareness Week also saw Hunt unveil a new report from the Macular Disease Foundation showing the work done on the issue over the last decade - see [mdfoundation.com.au](http://mdfoundation.com.au).

## Former Valeant exec convicted

**GARY** Tanner, formerly a senior executive at pharmaceutical manufacturer Valeant, has been convicted of accepting a \$10 million bribe in relation to the company's takeover of a mail-order pharmacy group in 2014.

The money was paid by Phillidor Rx Services ceo Andrew Davenport, whose company was a major customer for Valeant products.

Tanner managed Valeant's relationship with Phillidor, and was also tasked with finding new customers to spread the company's exposure across more clients.

However instead he steered more product towards Phillidor, allegedly secretly blocking efforts of other mail order pharmacies to get a share of the Valeant business.

The alleged scheme boosted the value of Phillidor to Valeant which in 2014 agreed to pay more than US\$100 million for a 10-year purchase option for the pharmacy.

Some of the proceeds were funnelled to Tanner through offshore accounts, according to evidence tendered by prosecutors.

Valeant eventually disclosed the link between the companies which led to questions about its business model and transparency, ultimately seeing its share price collapse & the 2016 exit of ceo Michael Pearson.

Tanner and Davenport now face a sentencing hearing in Sep, with penalties of up to 20 years in jail for wire fraud and money laundering.

## Blackmores scoops vitamin 'trust' awards



**FOR** the 10th year running, Blackmores vitamins have been awarded 'Australia's Most Trusted Vitamin Brand 2018' by Reader's Digest, making the listed complementary medicines maker the only brand to win every year since this category was introduced to the survey.

Blackmores is also one of the only brands to win this award for 10 consecutive years, highlighting how it has been able to build and maintain trusting relationships with consumers.

Blackmores ceo Richard Henfrey said, "We are honoured Australians have recognised Blackmores with such an important accolade 10 years in a row.

"Consumers are increasingly placing high expectations on brands to be responsible corporate citizens and in a global climate of mistrust, we know we have to work twice as hard to maintain the confidence of consumers, especially when it comes to an individual's health and wellbeing."

Upon receiving the award Mr Henfrey spoke of the importance Blackmores places on its investment in ongoing product research, development and innovation, referencing the Blackmores Institute work.

## WIN WITH EMTRIX

Each day this week Pharmacy Daily and Emtrix Nail are giving away the Emtrix Nail 10ml tube, valued at \$44.95 RRP.

Emtrix Nail is an easy to apply topical treatment, that is clinically proven to restore healthy appearance, normalise thickness and reduce discolouration of nails affected by onychomycosis (nail fungus) and psoriasis.

For more visit [www.emtrix.com.au](http://www.emtrix.com.au). Always read the label, use only as directed, if symptoms persist speak to your health care professional.

To win, be the first person from WA to send the correct answer to the question to [comp@pharmacydaily.com.au](mailto:comp@pharmacydaily.com.au)

Which are the 3 key properties of Emtrix Nail?

Check here tomorrow for today's winner.



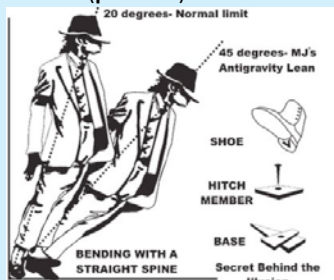


## Dispensary Corner

**GRAVITY-DEFYING** dance moves by the late, great Michael Jackson have been explained in a new *Journal of Neurosurgery* paper authored by scientists from the Postgraduate Institute of Medical Education and Research in Chandigarh, India.

The music video for Jackson's song *Smooth Criminal* shows him leaning from the ankle at a 45 degree angle while keeping his body completely straight.

A BBC report quotes the researchers saying many have tried to copy the move, but warned it requires extreme core strength as well as specially designed shoes which linked into a "hitch member" (a nail in the floor) allowing him to lean further forward (pictured).



The mechanism, which was patented by the music superstar, was apparently inspired by boots worn by US astronauts, which can be docked to a rail to allow them to work in zero gravity.

However even knowing the secret, extreme strength is required in the lower leg and spine, and "the chances of injury to the ankle are significant."

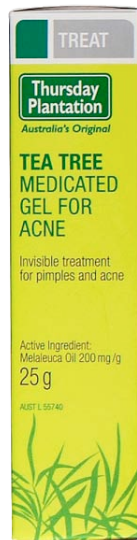
"Several MJ fans, including the authors, have tried to copy this move and failed, often injuring themselves in their endeavours," the paper concluded.

## Health, Beauty and New Products

Welcome to our weekly promoted feature with all the latest health, beauty and new products for pharmacy. Suppliers wanting to promote products in this feature should email [newproducts@pharmacydaily.com.au](mailto:newproducts@pharmacydaily.com.au)

### Tea Tree Medicated Gel for Acne

This concentrated treatment for acne prone and problem skin penetrates into the skin and helps to dry out acne and pimples. **Tea Tree Medicated Gel** from Thursday Plantation is ideal for whiteheads, blackheads, pimples and acne. It penetrates into the skin to dissolve blackheads and whiteheads and its concentrated formula can dry out pimples. Thursday Plantation Tea Tree Medicated Gel contains 100% pure Australian Tea Tree Oil, a natural antibacterial ingredient to help control acne. If irritation occurs, discontinue use. Not to be applied to children under 12 months of age. For external use only. Avoid eye contact.



**Stockist:** Major Australian wholesalers

**RRP:** \$13.15

**Website:** [www.thursdayplantation.com](http://www.thursdayplantation.com)

### Glossy Lipstick from Burt's Bees

Burt's Bees **Glossy Lipstick** is a new lipstick that delivers a natural shine. It is formulated with red raspberry oil, moringa oil and mimosa flower wax for four hours of long-lasting hydration and a smooth, glossy finish.



Comfortable but indulgent for everyday use, Burt's Bees Glossy Lipstick is available in six stunningly nude and pink shades: Nude Mist, Nude Rain, Peony Dew, Pink Pool, Rose Falls and Blush Ripple. Survive and thrive through four hours of lip-licking and sipping with these moisturising miracles that generate a lingering longing look-at-me effect.

**Stockist:** 1800 813 661

**RRP:** \$19.95

**Website:** [www.burtsbees.com](http://www.burtsbees.com)

### Luminous Oils Shower Gel-Invigorating

Palmolive **Luminous Oils Shower Gel - Invigorating** is a shower gel that contains the almost magical macadamia oil with legendary peony. The fragrant skin-care formula is infused with botanical oil and helps to gently, yet thoroughly cleanse the body. Retain full hydration with softening effect by using daily for soft and radiant looking skin. No more of those harsh oil-stripping soaps; indulge in the naturally moisture-holding properties of macadamia oil together with illuminating botanicals to never look back.



**Stockist:** 1800 802 307

**RRP:** \$5.99 for 400mL

**Website:** [www.colgatepalmolive.com](http://www.colgatepalmolive.com)

### Gel Activ Sport Men by Scholl



Scholl **Gel Activ Sport Insoles Men** have been developed to effectively absorb shocks and help reduce the excessive pressure of running or sports. With strong arch support and cushioning, it is carefully designed to fit athletic footwear for a wide range of men's sizes. Gelactiv Technology provides strong arch support for active feet, impact cushioning for heel, knees and ankles as well as sole-shape design for all-day comfort. Healthy feet bring stability to stand, walk, run and balance, whenever and however one moves.

**Stockist:** 1800 226 766

**RRP:** \$29.99

**Website:** [www.scholl.com.au](http://www.scholl.com.au)