

ePrescription ordering has never been so easy!

Click for fast token ordering with **MedView Patient Connect**



JOIN THE NETWORK OF 2600 PHARMACIES medview.com.au/flow

Fri 29th Oct 2021

Booster remuneration 'short-sighted'

Medview | eRx> script exchange

Today's issue of *PD* Pharmacy Daily today features two pages of news.

API's Priceline set for store growth

AUSTRALIAN Pharmaceutical Industries (API) expects to open at least 20 new Priceline Pharmacy stores in the 2022 Financial Year, with the "pipeline of potential franchisees the strongest it has been for three years".

Reporting a 25% bump in the company's underlying net profit after tax for the 2021 Financial Year, CEO, Richard Vincent, reported that its Priceline and Clear Skincare Clinics had "bounced back strongly" after COVID-19 lockdowns.

Vincent noted that despite a 3.3% fall in Priceline Pharmacy's total network sales in the year to 31 Aug, gross profit was up 5.5% to \$216 million.

COMMUNITY pharmacies may well question their involvement in the rollout of COVID-19 vaccination booster shots, if the Federal Government fails to deliver "adequate remuneration" the Pharmacy Guild of Australia warns.

While welcoming the decision to including pharmacies in the booster campaign, Guild National President, Trent Twomey, hit out at the Government's \$16 per jab fee.

"We know that many patients will come to their community pharmacist as their trusted health professional with questions about the booster shot," Twomey said.

"Quite frankly, people already are confused and suffering information overload after endless messaging about the COVID-19 vaccine.

"They will turn to their community pharmacy for answers about the booster shot.

"Many patients will need to have the program explained in detail as the messaging to date has been confusing.

"They will need explanations on why the vaccine can be changed, the timelines between their second shot and their eligibility for the booster, and so on.

"All this takes a great deal of time and the failure by government to recognise this is short-sighted."

Twomey noted that the current fee had the potential to act as a disincentive to pharmacies that have played a key role in boosting vaccination rates.

"If providing booster shots ends up being uneconomical for pharmacies, some may well question their willingness to provide it," he said.

MEANWHILE, disillusioned by the level of remuneration, and the complexity of the rules, the owners of Harpers Pharmacy Earlwood, in Sydney's western suburbs, urged severely immunocompromised patients to consider going to their GP for a booster shot, in a Facebook post on 14 Oct. "The Australian Government

PE Day + Night Cold & Flu Reli



is not reimbursing pharmacies an adequate amount to even cover our costs for providing this service so if you would rather get a booster dose of Pfizer at the doctor we would appreciate it," the owners said.

"If you can't get it done at the GP or if your doctor has recommended the Moderna vaccine then we will of course be happy to help."

DRAW THE LINE... when it comes to **Cold and Flu relief**

Affordable, quality healthcare supporting Australian families

Cold & Flu + Cough Relief

PHARMACY MEDICINE

These medicines may not be right for you. Read the label before purchase. Follow the directions for use. If symptoms persist, talk to your health professional.

The APOTEX trademark is under license. Apotex Pty Ltd Macquarie Park NSW 2113. ABN 52 096 916 148. Copyright © CONSUMER-000779. June 2021. All rights reserved.

www.apohealth.com.au

e info@pharmacydaily.com.au

t 1300 799 220

APOHEALTH



dispense assist

A revolutionary way of dispensing prescriptions in your pharmacy for a fraction of your normal cost.

- Save up to 91% on award rates
- Save up to \$100,000pa on a single employee
- Rates as low as \$4.62/hr

To find out more visit www.dispenseassist.com.au

Fri 29th Oct 2021

CSO offers COVAX boost

for Corum Group PHARMACY software provider, Corum Group Ltd, is reporting an 11% bump in total revenue for the Sep quarter compared with the same period last year.

PharmX delivers

In a statement to the Australian Securities Exchange, the company reported its health services business had generated \$3 million in the three months to 30 Sep, which was "primarily attributable to PharmX".

Corum noted that it had "progressed discussions with more than 20 of the leading pharmacy retail banner groups" in the last quarter, securing agreements with Alive Pharmacy Group, Capital Chemist Group and Good Price Pharmacy Group, "to drive supplier and pharmacy engagement with the PharmX platform".

The company also reported that during the Sep quarter, it had engaged TMT Partners as corporate advisors to "actively seek merger and acquisition opportunities". **ENGAGING** Community Service Obligation (CSO) wholesalers to distribute COVID-19 vaccines (COVAX) would offer the Federal Government a reliable and cost-effective model, National Pharmaceutical Services Association Chair, Richard Vincent, believes.

Speaking with *Pharmacy Daily*, Vincent said the pharmacy wholesalers have continued to offer their services to the Government's COVID-19 Taskforce, to assist with the distribution of the vaccines.

"From my perspective it's the most reliable, efficient and cost-effective model in the industry... and I'm sure all stakeholders would agree with that," he said.

"I think there is some acknowledgement from Government that at a point in time it needs to move from the crisis mode that we've been in, in the early days of COVID to something more business as usual.

"And if we're considering business as usual, then we would put forward the case that it should be done through the CSO wholesalers."

In terms of delivering a more cost-effective distribution service, Vincent was "not just pointing to what they [the Government] would be paying" to get the vaccines to pharmacies.

"I'm also talking to wastage in the system - you'll have read numerous articles that talk about stock being in the wrong locations, turning up late, being damaged, going out of date or out of temperature control," he said.

"If you revert to the normal processes that the CSO distributors have in place the majority of that would go away.

"So there's not just the absolute cost of providing the service, but there's all the side-effects that would be mitigated [by using CSO wholesalers]."

Vincent added that the announcement by Federal Health Minister, Greg Hunt, that community pharmacies will be able to access stock of the Pfizer-BioNTech vaccine, alongside the AstraZeneca and Moderna shots, strengthened the case for CSO wholesalers' involvement.

"I think it's a tremendous move on his part, [and] logically now that all three [vaccines being used in the national COVAX program] will be available through community pharmacy they should also be available through the CSO system," he said.



WITH Halloween coming up this Sun, authorities in Ireland are warning parents that trick or treating kids could be exposed to lollies laced with illicit substances.

The advice comes after police on the west coast of Ireland recovered thousands of chocolate bars containing cannabis earlier this week.

Local police landed what has been described as "one of the most unusual drug seizures", during a raid on a suspect's home, where they had expected to find a firearm, but no gun was found, the *Irish Independent* reported.

The haul was the second confectionery-based cannabis bust in the country in just over a week, after two men were arrested in Dublin with a significant quantity of "cannabis jellies".

Health authorities noted that six children under the age of 10 years have been hospitalised in Ireland after unwittingly eating cannabis-laced lollies.





www.pharmacydaily.com.au Pharmacy Daily is part of the

Business Publishing Group family of publications. *Pharmacy Daily* is Australia's

Pharmacy Daily is Australia's favourite pharmacy industry publication.

EDITORIAL Editor in Chief and Publisher – Bruce Piper Editor – Nicholas O'Donoghue Contributors – Adam Bishop, Myles Stedman info@pharmacydaily.com.au ADVERTISING AND MARKETING Sean Harrigan, Hoda Alzubaidi advertising@pharmacydaily.com.au

BUSINESS MANAGER Jenny Piper accounts@pharmacydaily.com.au Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

Sign up free at www.pharmacydaily.com.au

Travel Daily CRUISE Travel & Cruise Weekly travelBulletin

Pharmacy Daily is a publication of Pharmacy Daily Pty Ltd ABN 97 124 094 604. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of the newsletter no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Pharmacy Daily

e info@pharmacydaily.com.au

t 1300 799 220