

NEW PATENT LISTED

Fast relief from dry eyes

Available from Symbion, Sigma and API

Always read the label. Follow the directions for use.

Hydrates
Protects
Restores

Revive Tears
LUBRICATING EYE DROPS
DRY EYE RELIEF
HYDRATING & PROTECTING
HYDROXYMETHYLCELLULOSE

Petrus
Pharmaceuticals

FRED PROTECT

PHARMACY

Your 24/7 cyber security monitoring and response team

Get protected today!
Call 1800 888 828

#APP2022
STAND 125

Court date awaits WES

RETAIL giant, Wesfarmers (WES), is awaiting final approval from the Federal Court of Australia to go ahead with its proposed \$1.55 a share bid, for Priceline Pharmacy owner, Australian Pharmaceutical Industries (API).

The takeover offer was backed by API shareholders during a virtual meeting yesterday (*PD* breaking news), with close to 97% of votes cast supporting the deal, which will see Wesfarmers buy up 100% of the shares in the wholesaler that it does not currently own.

Should the Federal Court give the green light for the acquisition on Mon, API is expected to lodge a copy of the Court orders with the Australian Securities and Investments Commission (ASIC) on Tue 22 Mar, to move the takeover forward, with the process to be completed on Thu 31 Mar.

Responding to the results of the API shareholder vote, WES Managing Director, Rob Scott, said the group was "looking forward to working closely with API's pharmacy partners, suppliers and other industry stakeholders".

"API provides an attractive opportunity for WES to enter the growing health, wellbeing and



beauty sector," he said.

"Today's approval of the [takeover] scheme by API shareholders is an important milestone, and completion of the transaction is expected to take place later this month, subject to final court approval."

Scott has previously pledged to provide capital support to Priceline Pharmacy owners to grow their businesses (*PD* 16 Dec 2021), while also committing to safeguard Priceline Sister Club data from WES's Flybuys loyalty program, which it co-owns with supermarket group, Coles.

"We believe that with our capital and our capability, we can support Priceline pharmacists to be more successful," he said.

Today's issue of *PD*

Pharmacy Daily today features two pages of news, plus a full page from **Terry White Chemmart**.

NAPSA signs MoU with Raven's

THE National Australian Pharmacy Students' Association (NAPSA) has established a Memorandum of Understanding (MoU) with Raven's Recruitment to deliver educational opportunities and insights into the profession.

Under the agreement, NAPSA members will gain access to the specialist pharmacist recruitment company's annual Salary and Market Report.

Welcoming the MoU, Raven's Recruitment Director, Alan Sutton, said the firm "thrilled to be working with NAPSA".

"We feel passionate about ensuring that every university student in Australia studying to be a pharmacist has a positive and informed view of their career opportunities and prospects," he said.

#innovationforpeople

Your

10 years
BD Rowa™
in Australia

Quality | Reliability | Innovation

for innovation to support you and your customers

Contact us for your 10 year anniversary special!

More at: bd.com/rowa

BD Rowa™

Travis Schiller,
BD Rowa™ first customer in Australia

Chemists' Own®

OWN your relief this winter

UP TO 35% DISCOUNT

To order contact your Arrotex OTC Territory Manager or call 1300 927 769
Deal pricing valid 1 April – 31 July 2022. Available via Turnover only.
Always read the label and follow the directions for use.

With fully integrated e-Prescriptions, dispensing has never been easier.

Contact us today to find out how to start dispensing with Dispense Works.
www.posworks.com.au | enquiries@posworks.com.au | 07 3277 9488

DISPENSE WORKS

PHARMACY SOFTWARE



KEEP UP TO DATE. ORDER YOUR 2022 EDITION NOW!

AMH AUSTRALIAN MEDICINES HANDBOOK

Dispensary Corner

US PHARMACY chain, Walgreens's efforts to enhance customers' experience of its stores appears to be falling short of expectations.

The group has rolled out digital touch screens in its refrigerated and frozen food aisles to enable "consumers [to] experience in-store what they love about shopping online".

However, interactive fridge doors, which can display what products are inside along with promotional information, have not been a hit with everyone, *USA Today* reported.

A number of shoppers have taken to social media to voice their dislike for the Cooler Screen displays, which can also show full screen ads.

"The stupid cooler screens make me not want to shop there anymore," one shopper said on Twitter.

"Annoying [and] confusing, I don't want advertisements in my face constantly."

While another said, "I hate them with a passion".

To date the company has rolled the screens out to just under 700 of its more than 2,500 Walgreens stores across the US, following a trial of the technology in 2020.

Embrace pharmacists

SOUTH Australia's next Government is being urged to better integrate pharmacists into the State's health system, ahead of this weekend's election.

In a final pre-election push, PSA SA Branch President, Robyn John, called on politicians to implement measures she said would improve outcomes for South Australians, including embedding pharmacists in the State's residential aged care facilities.

"Ahead of this weekend's election, PSA is calling on the incoming government to implement several measures which will benefit the health and wellbeing of South Australians, by better utilising the skills and experience of our pharmacist workforce," she said.

"Embedding pharmacists in aged care is the obvious solution to addressing long-standing issues

like polypharmacy and chemical restraint in aged care facilities.

"Pharmacist involvement in aged care settings has proven effective in improving collaboration between healthcare professionals, reducing medication misadventure, improving transitions of care and addressing medicine-related questions or concerns posed by patients and their families.

"Other recommendations include enabling pharmacists to administer medicines by injection with an expanded range of vaccines, including the vaccine for Japanese Encephalitis, providing funding to employ pharmacists in Aboriginal Health Clinics, and employing transition of care pharmacists in all South Australian hospitals."

Johns said the implementation of the proposals would reduce pressure on the health system.

More to do to Close the Gap

ENCOURAGING data from the Close the Gap Campaign Report 2022, highlights the need for Australia to do more to improve the health of Indigenous people, Pharmacy Guild of Australia National President, Trent Twomey, says.


Twomey noted that the report showed "real progress had been made in many areas", but stressed changes needed to be made to ensure culture and Country are at the centre of Aboriginal and Torres Strait Islander health services.

"As a nation this area has long been neglected and we must all work together to ensure that all Australians have equal opportunity to access first-class health services," he said.

Career podcast

NATIONAL Australian Pharmacy Students' Association President, Verity Boustead, discusses the role on the latest edition of Raven's Recruitment's *Your Pharmacy Career* podcast.

Boustead is working as an intern at Alfred Health in Melbourne, while completing her Master of Pharmacy at Monash University.



1800 429 829
info@ravensrecruitment.com.au
www.ravensrecruitment.com.au

Career Consultations available now!

Raven's Recruitment are excited to advise that we are making available free Pharmacy Career Consultations to help you create a fulfilling career in the pharmacy industry in 2022.

- Keen to confidentially discuss your aspirations for your pharmacy future?
- Motivated to put strategies in place for that dream role you are wanting?
- Looking for a greater sense of purpose and satisfaction in your career?

Schedule your free 30 minute Career Consultation



NEW SOOTHES THE THROAT + WELLMUNE FOR IMMUNE SUPPORT

LIMITED EXCLUSIVE LAUNCH OFFER*

CALL YOUR INOVA SALES REPRESENTATIVE OR 1800 630 056

*Ends 31/03/2022

Pharmacy Daily
www.pharmacydaily.com.au
 Pharmacy Daily is part of the Business Publishing Group family of publications.
 Pharmacy Daily is Australia's favourite pharmacy industry publication.

EDITORIAL
Editor in Chief and Publisher – Bruce Piper
Editor – Nicholas O'Donoghue
Contributors – Adam Bishop, Myles Stedman
info@pharmacydaily.com.au

ADVERTISING AND MARKETING
 Sean Harrigan, Hoda Alzubaidi
advertising@pharmacydaily.com.au
BUSINESS MANAGER
 Jenny Piper
accounts@pharmacydaily.com.au

Suite 1, Level 2, 64 Talavera Rd
 Macquarie Park NSW 2113 Australia
 PO Box 1010 Epping NSW 1710 Australia
 Tel: 1300 799 220 (+61 2 8007 6760)
 Sign up free at
www.pharmacydaily.com.au

Travel Daily
CRUISE WEEKLY
 Travel & Cruise Weekly
travelBulletin
 business events news

Pharmacy Daily is a publication of Pharmacy Daily Pty Ltd ABN 97 124 094 604. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of the newsletter no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Business support from the best in the industry.



We have the business smarts, supports and systems you need to succeed.

- We are there for you with a hands-on TerryWhite Chemmart Business Development Team committed to driving your profitability
- State of the art custom built systems including our proprietary BuyBetter platform which uses data intelligence to support your ordering and ranging decisions providing additional \$GP to your business
- Efficient systems and support network that allows you to practice at the top of your scope and focus on your patients.
- Reliable wholesaler support with market-leading fulfillment rates
- We back ourselves with the Performance Promise – if your annual \$GP does not grow by more than your first year's core fees, we will simply refund them

Want to grow your business? Call today:

NETWORK DEVELOPMENT

Richard Jensch (QLD) – 0401 560 712
Gary Flynn (SA/NT) – 0488 223 155
Fiona McKenzie (NSW) – 0437 599 920
Peter O'Brien (VIC/TAS) – 0427 352 902
Rebecca Wall (WA) – 0477 538 865

realchemistry.com.au



that's *real* chemistry