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Recommend Femular for first-line, non-hormonal, and clinically proven multi-symptom relief.

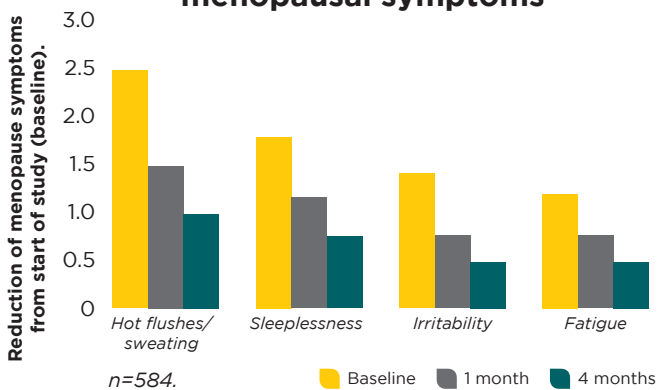
Patients experiencing menopausal symptoms want reliable relief within weeks.

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Recommend Femular first for multiple menopausal symptom relief.



Femular significantly relieves menopausal symptoms³



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ALWAYS READ THE LABEL AND FOLLOW THE DIRECTIONS FOR USE

*#1 selling non-prescription menopause relief product in Switzerland.
References: 1. Lopatka L et al, Journal of Menopause 2007; 2:16-21. 2. Schellenberg et al, Evidence-Based Comp and Alternative Med 2012. Funded by Max Zeller Soehne AG. 3. Drewe J et al, Phytomedicine 2013; 20:659-666. Funded by Max Zeller Soehne AG. 4. IQVIA, national sales data Switzerland, sell-in (Pharmacy, Drugstore, Self-dispensing Doctors), turnover (ex-factory) in CHF, MAT June 2021.

4 ways to help build strong bones



Available from Symbion, Sigma, API & CH2

Today's issue of PD

Pharmacy Daily today features three pages of news, a cover wrap from Floridis plus full pages from:

- TerryWhite Chemmart
- Sigma Healthcare

Take back control

HELP patients experiencing menopausal symptoms take back control with Floridis' Femular.

See cover page for more.

Together 2022

AMCAL and Guardian Pharmacy franchisees have until tomorrow to register to attend Sigma Healthcare's Together 2022 Retail Conference at The Star on the Gold Coast from Sun 09 to Tue 11 Oct.

For more see page five.

Time for States to follow Qld's lead

STATE and Territory Governments are being urged to follow Queensland in authorising community pharmacists to initiate treatment for uncomplicated urinary tract infections (UTIs).

Pharmacists in the sunshine state have been able to diagnose and treat UTIs as part of their permanent scope of practice since Sat 01 Oct, following the completion of the UTI Pharmacy Pilot - Queensland.

Pharmacy Guild of Australia Queensland Branch President, Chris Owen, said the decision was a positive step for women's healthcare.

"Credit where credit is due, the Palaszczuk Labor Government took best practice health care from other OECD Nations, piloted it in Queensland, had it evaluated by the Queensland University of Technology, and the university found that 6,513 women could be safely and effectively treated by a community pharmacist," he said.

"The Government should

be applauded for its efforts to systematically reform health services in Queensland to give patients great choice and access to world-class services.

"Community pharmacists are proud to be at the forefront of advances in women's health.

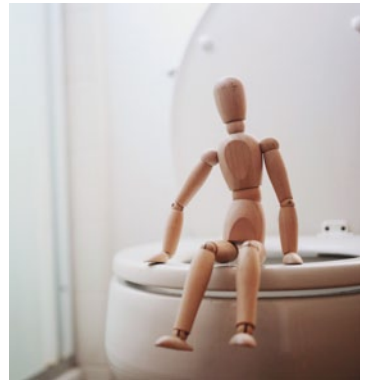
"Statistics show that 50% of Australian women experience a UTI in their lifetime.

"Women who don't have access to a GP clinic or cannot book an appointment will be able to access safe, effective and convenient care at their community pharmacy for uncomplicated UTIs.

"We know from experience the sooner a UTI is diagnosed and treated, the less likely the patient is to experience further complications that may result in hospitalisation.

"It is estimated that through the pilot, almost 1,000 emergency department presentations were prevented by having this service available."

"It's now time for other Australian



states and territories to follow the leadership shown by the Palaszczuk Labor Government in recognising the scope of community pharmacists and providing the same UTI service for women across Australia."

Guild economic analysis presented at its Pharmacy Industry Roadshow in Sydney last month forecast that the NSW Government could generate savings of up to \$31.4 million a year by authorising pharmacists to treat UTIs.

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Pharmacy to deliver monkeypox vax

PHARMACIST immunisers in Victoria will be authorised to administer the monkeypox vaccine to recommended patients aged five years and older.

The Victorian Department of Health has also given the green light for pharmacist immunisers to administer vaccines for human papillomavirus (HPV) to people aged 12 years and older, and the pneumococcal and herpes zoster vaccines to patients over 50 years of age.

Pharmacy Guild of Australia Victorian Branch President, Anthony Tassone, welcomed the State Government's decision.

"This is great news for patients offering broader access to help protect themselves, their family and community.

The Guild has strongly advocated for highly skilled and trained



pharmacist immunisers to be able to administer a broader range of vaccines to the community.

"This decision is welcomed as an important step in pharmacists delivering to the full scope of practice for the benefit of our health system.

"We encourage patients to ask

their pharmacist about what vaccines they can receive from their local pharmacy.

"The Guild looks forward to continued engagement with the Andrews Government on ways that pharmacist immunisers can assist in improving access to more vaccinations for the community."

Vit B6 warning

THE Therapeutic Goods Administration (TGA) is strengthening labelling requirements for products containing daily doses of more than 10mg vitamin B6 to carry a warning about peripheral neuropathy.

Previously a warning was required on products with a daily dose of more than 50mg, however a review by the regulator found peripheral neuropathy can occur at doses lower than 50mg, and when people are taking multiple products containing vitamin B6.

The TGA has also lowered the maximum permitted daily dose of vitamin B6 in products from 200mg to 100mg in adults to limit exposure to excessive doses.

Chemist Warehouse extends NBL deal

DISCOUNT pharmacy giant, Chemist Warehouse, is set to continue its sponsorship of the National Basketball League (NBL) until at least 2025.

The pharmacy group announced that it has signed a three-year extension of its existing deal with the NBL.

Having been a sponsor since 2015, Chemist Warehouse Director, Mario Tascone, welcomed the new deal.

"It's an honour for Chemist Warehouse to be associated with one of the world's best basketball leagues, where every



game across the nation is a celebration of both great sport and entertainment," he said.

"A fun and engaging space for families and people of all ages and this is why Chemist Warehouse loves being part of the NBL."

Uni of Sydney to launch Tu Scholarship

THE University of Sydney will host the launch of the Andrew Tu Scholarship in Pharmacy on 28 Oct.

The scholarship aims to encourage and support pharmacy graduates to make a positive impact within the profession by raising awareness and reducing stigma around mental health.

The team behind the scholarship reached its initial fundraising goal of \$135,000 to establish a perpetual annual scholarship of \$6,000, in memory of pharmacist, Andrew Tu, who

passed away in Apr 2017.

"To ensure the contributions to the pharmacy school continues to make a positive impact in furthering mental health research, the team have established a long-term plan to reach \$180,000 which will see the annual scholarship increase to \$8,000 for each recipient," the organisers said.

The inaugural scholarship is set to be awarded in 2023.

CLICK HERE to register to attend the launch event at the University of Sydney's Holme Building.



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Dispensary Corner



WITH Halloween fast approaching families across the US are getting into the ghoulish spirit and decorating their homes to celebrate the scary season.

Atlanta, Georgia-based *New York Times Magazine* journalist, Matthew Shaer, noted on Twitter that his neighbours are taking the opportunity to drive home their views on COVID-19, posting a photo of one garden which has a tombstone with the inscription "I did my own research".

"A lot of my neighbours work for the Centers for Disease Control and Prevention, or the Emory hospital system," he said. "Needless to say, Halloween lawn decoration season around here really rules."

Responses to Shaer's tweet have included photos of houses with skeletons holding placards with slogans including "I won't live afraid", "Take ivermectin" and other anti-vaccination mantras, such as "Vaccines are for sheeple".

We suspect it's safe to assume trick or treaters won't be receiving packs of hydroxychloroquine in this neighbourhood.



New Wizard in Perth

WIZARD Pharmacy group now has 40 stores across Western Australia and the Northern Territory, with the banner opening its latest pharmacy in Perth yesterday.

The store, owned by Andrew Stent, is attached to the new Wesley Medical Centre in the CBD, owned by Dr Eric Tan.

Stent said that having a pharmacy and a medical centre next to each other was critical for time-poor patients in the city centre.

"Being able to offer such a complete healthcare solution in one easily accessible location for our consumers proves that they don't have to sacrifice convenience for healthcare," he said.

"I look forward to collaborating with Dr Tan and his team to improve patient healthcare in the Perth CBD."

Stent said that it was clear early on that Wizard's vision and values aligned with his own, and their focus was always on the customer's needs - something that hasn't changed in the two and half years of being a part of the group.

"Since becoming a part of the Wizard family in Jan 2020, our



customers have benefitted from an extensive range of competitively priced products, an expanded professional service offering, and a membership rewards loyalty program that provides additional value, which is especially important in the current climate," he said.

"I look forward to bringing our personalised healthcare experience and extra value to even more consumers in the Perth CBD with the opening of Wizard Pharmacy Perth Central."

City of Perth Lord Mayor and TV personality, Basil Zempilas (**pictured**), was on hand to cut the ribbon at the official opening of the store.

British chain sets \$76k starting salary

NEWLY qualified pharmacists who join British pharmacy group, Well Pharmacy, will earn at least \$76,000 a year, plus allowances, under a new pay deal announced yesterday.

The group revealed that it is rolling out "performance-based" wage increases, with top pharmacists set to see their pay packets swell by 6%, *Chemist and Druggist* reports.

Pharmacists will be able to boost their wages by a further 15% through a new incentive

scheme, with Well Operations Director, Louis Purchase, saying the group wanted to ensure its pharmacies are "the best in town and outpace the market".

"The new scheme also helps to deliver our promise to make our pharmacists feel valued, more important now given the sector's workforce and funding challenges," he said.

Efforts to lure British graduates to community pharmacy have seen rival groups increase pharmacists' pay in recent weeks.

Guild Update

PA2022

THERE'S still time to book for the Pharmacy Assistant National Conference (PA conference), the peak educational and networking event for pharmacy assistants.

Held annually, this year's event will be at the Sofitel, Brisbane, on 28-29 October.

The conference includes a comprehensive, two-day educational program, an exciting social agenda including the ever-popular themed Conference Dinner, and a trade exhibition featuring 30-plus stands showcasing the latest products, services and industry developments.

For **pharmacy assistants**, the conference provides a forum to gain product knowledge, personal and professional development and management skills, and to learn from the sharing of knowledge and experiences of other pharmacy assistants.

For **employers**, the conference provides an opportunity to provide product knowledge training and professional development for staff. Attendance is a great reward for high achieving staff.

Don't miss out. The countdown is on to the PA Conference. Click [HERE](#) to register now!

“See the magic happen”

We asked Eric Chim what he has experienced since joining the TerryWhite Chemmart network.

TWC gives us regular industry updates to ensure we are on top of changes and can maximise opportunities for our business. We have a Joint Partner Plan, that is designed to grow the business and my Business Development Manager works with me to help drive outcomes. We have a whole team of people in the support office to call upon, who are experts in their field; category managers who know their business and IT and service teams who are very responsive.

“Customer numbers and basket sizes have increased.”

Health services has been a huge opportunity for us to acquire new customers. There’s been so many strategies, resources, and services we’ve rolled out. I did have some initial concerns that my business would lose identity when the new sign went over the door, but it’s been the opposite of that.

“We had been in the area for 10 years and changing to TWC immediately brought new faces into the pharmacy.”

Some patients have told me they used to pass through our area, but now stop when they see my pharmacy sign. I also see other TWC customers who aren’t regulars but seek out TWC pharmacies. I think customers are more confident about the range and pricing. Some ranges we didn’t stock before, and they have proven to be our best sellers. Exclusive brands have performed well for us too.

“The first time we got an online order was exciting for us.”

At the start of COVID-19 I was thinking my pharmacy had to go online but there was no way I could launch ecommerce and click and collect on my own. It was a piece of the business I have been wanting to get off the ground for years that finally happened. I’m relieved that we are online now as its important to future proof the business.

“This is the opportunity to make a difference with your pharmacy and patient services.”

All the things you dreamed of you can put into action with the right team behind you. I can’t put in words the difference it’s made to me. Join and see the magic happen.

“ I now have enough strategies and tools in the chest to not only survive but to thrive in the years ahead. ”

Eric Chim
Network Partner at TerryWhite Chemmart
West Leederville, WA
(Joined TWC in December 2021)



Want to grow your business? Call today:

Richard Jensch (QLD) – 0401 560 712
Gary Flynn (SA/NT) – 0488 223 155
Fiona McKenzie (NSW) – 0437 599 920
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Are you an Amcal or Guardian Franchise Partner?

It is not too late to register for our
TOGETHER 2022 RETAIL CONFERENCE

Our **TOGETHER 2022 RETAIL CONFERENCE** at The Star, Gold Coast will be an incredible opportunity for everyone who is part of Amcal and Guardian to finally **COME TOGETHER** after what has been unprecedented times for all of us.

Conference highlights will include updates on the Amcal Brand Strategy and Key Initiatives, Pharmacy Industry Insights, Clinical Sessions and Interactive Workshops to build skills and knowledge as well as many inspiring and entertaining stories to be shared by our special guest speakers.

REGISTER TODAY

Registrations close **Wednesday 5 October 2022**

