

# Five good reasons to switch

Join Australia's fastest growing community pharmacy network



Business support from the best in the industry



We invest in your people, you see the return



Business and technology services to help you focus on growth



Support, systems and synergy to help you create high quality patient experience



Dedicated team to increase your profile and drive footfall in your community

Our commitment to business excellence and renowned health expertise will deliver more value to your business and customers.

**Want to grow your business? Call today:**

Richard Jensch	(QLD)	0401 560 712
Gary Flynn	(SA/NT)	0488 223 155
Fiona McKenzie	(NSW)	0437 599 920
Peter O'Brien	(VIC/TAS)	0247 352 902
Rebecca Wall	(WA)	0477 538 865



Visit [www.realchemistry.com.au](http://www.realchemistry.com.au) for more information



**that's real chemistry**

**Mag-Sup**  
High absorption magnesium

Pharmacy only.

50's PBS & RPBS Listed

Available in 50's, 100's and 250's from Symbion, Sigma, API and CH2.

Always read the label and follow the directions for use.

## Today's issue of PD

Pharmacy Daily today features three pages of news plus a cover page from TerryWhite Chemmart.

## TWC switch

PHARMACY owners looking to access business support, marketing expertise and education, are being invited to switch to the TerryWhite Chemmart (TWC) network. See cover page for more.

## AMA lands win

THE Australian Medical Association (AMA) is welcoming the Federal Government's decision to extend telehealth access for patients who test positive for COVID-19. The move came after State-based public health orders were dropped last week.

# Vic floods hitting pharmacy services

PHARMACISTS operating in flood-affected parts of Victoria are seeing a surge in requests for medications to be provided under continued dispensing measures.

Pharmacy Guild of Australia Victorian Branch President, Anthony Tassone, told *Pharmacy Daily* that the flood crisis hit the State just days after the Andrews' Government issued a declaration that COVID-19 pandemic and associated orders had ended last week, limiting pharmacists' ability to provide emergency supplies of prescription medicines.

"The Guild has been receiving increasing reports from our members of the need to close their pharmacy or only offer limited services for patients due to the floods," he said.

"Our members are receiving a surge in requests for continued dispensing from patients to obtain more supply of their prescription medicines who are unable to obtain a new prescription from their GP

(even via Telehealth).

"Unfortunately the narrower scope of medicines eligible for a Pharmaceutical Benefits Scheme (PBS) subsidy given via continued dispensing that came into effect from 30 Jun after the ending of the emergency arrangements during COVID has hit patients hard.

"The Guild said from the outset that the ongoing list of medicines eligible for PBS subsidy with continued dispensing should be at least the same as the emergency arrangements throughout the COVID pandemic.

"Pharmacies impacted by the floods are doing their best to ensure continuity of care for their patients in some cases having to refer them to another pharmacy or a public hospital service.

"The Guild continues to engage with the Victorian state government and agencies to collaborate on helping ensure ongoing medicine supply to Victorian community pharmacies and their patients."



MEANWHILE, the National Pharmaceutical Services Association (NPSA), which represents Community Service Obligation (CSO) wholesalers, has confirmed it has activated emergency plans to deliver medicines.

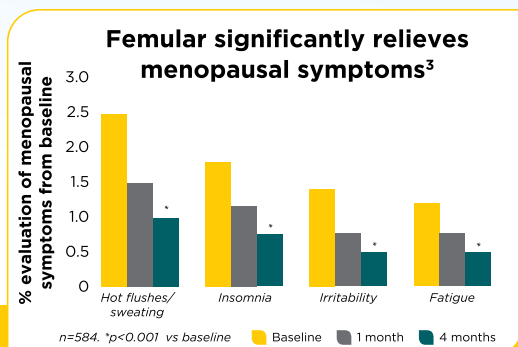
NPSA Chair, Richard Vincent, said wholesalers were working round the clock to plan routes to secure deliveries to pharmacies where possible.

"At times like these our expertise in medicines logistics is vital in finding innovative solutions to support communities in crisis," Vincent said.



# Perimenopause? Help your patients take back control.

## Clinically proven multi-symptom relief in a matter of weeks.




**#1**  
SELLING  
MENOPAUSE  
RELIEF  
PRODUCT IN  
SWITZERLAND\*<sup>2</sup>



**New Look Same Formulation**


ALWAYS READ THE LABEL AND FOLLOW THE DIRECTIONS FOR USE

\*#1 selling non-prescription menopause relief product in Switzerland. References: 1. Lopatka L et al, Journal of Menopause 2007; 2:16-21. 2. IQVIA, national sales data Switzerland, sell-in (Pharmacy, Drugstore, Self-dispensing Doctors), turnover (ex-factory) in CHF, MAT June 2021.



**2022 AMH CHILDREN'S DOSING COMPANION IN BOOK OR ONLINE. ORDER NOW.**

To find out more go to [www.amh.net.au](http://www.amh.net.au)



## SA to fund pharmacist JEV vaccines

**PHARMACISTS** in South Australia will soon be authorised to administer Japanese encephalitis virus (JEV) vaccines to patients aged five years and older, who travel to, live or work along the Murray River.

Pharmaceutical Society of Australia (PSA) South Australia and Northern Territory Branch President, Veronika Seda, welcomed the decision, saying it would improve access to the vaccines.

"While 90% of JEV infections are asymptomatic, the virus can cause a rare and potentially life-threatening infection of the brain," she said.

"It is vital that we encourage the uptake of JEV vaccines in affected areas.

"As the most accessible health care professionals, community pharmacists completely support any measures that strengthen the health and wellbeing of our communities."

However, with the State Government offering a fee of \$20



- including GST - for each dose administered, Seda noted it was less than the funding provided during the State's free influenza vaccination program, despite the JEV shots requiring a longer consultation.

"PSA is concerned that the rate of remuneration for South Australian pharmacists delivering JEV vaccinations is insufficient," Seda said.

"JEV has a strict eligibility criteria, which requires pharmacists to

spend more time consulting with patients. That extra time is time taken away from the dispensary and helping other patients, which can have a significant impact in small, regional, or rural pharmacies.

"In comparison, general practitioners are delivering the same service, administering the same vaccine, and are able to claim \$39.75 for each patient under Medicare. Pharmacists deserve to be paid the same rate."

## Amcal convert

**CORRIMAL** Court Guardian Pharmacy in NSW will be the brand's first store to convert to Sigma Healthcare's Amcal banner this week.

The switch comes less than three weeks after Sigma CEO, Vikesh Ramsunder, announced plans to disband the Guardian brand last month (PD 27 Sep), when the company released its financial results.

Pharmacy owner, Lili Cosic, said "the support from Sigma has been seamless from the moment we decided to convert to an Amcal".

"Guardian and Amcal have been working side-by-side for many years so, the brands' core values are very aligned to providing positive outcomes for our patients," Cosic said.

"We'll now be backed by over 85 years expertise, so my team are looking forward to bringing Guardian's community feel to the heritage of the Amcal brand."

## Get great margins on the Ultra Nature range



**Get up to 12.5% OFF\***  
Ask us how!

**Get up to 20% OFF\***  
Ask us how!

**Get up to 20% OFF\***  
Ask us how!

### Advantages of Selancy...

- ✓ Contains Omega-3 (DHA + EPA)
- ✓ Lower Folic Acid (500mcg) – Perfect for Pre-Conception, Pregnancy & Breastfeeding
- ✓ A true 1-a-day Gel Liquid Capsule

### Advantages of Selituss...

- ✓ 2 Active ingredients Ivy Leaf Extract + Thymus Vulgaris
- ✓ All natural Chesty Cough Syrup
- ✓ Suitable for both Children and Adults

### Advantages of Propolis & Manuka...

- ✓ Natural antioxidant
- ✓ Supports oral health
- ✓ May assist in the treatment of minor mouth and throat infections

**Ultra Nature**



**ORDER NOW**



**Selima**  
PHARMACEUTICALS

\*Terms and conditions apply



### Dispensary Corner

IT'S not uncommon to see politicians attend pharmacy events sporting the blue and gold tie of the Pharmacy Guild of Australia.

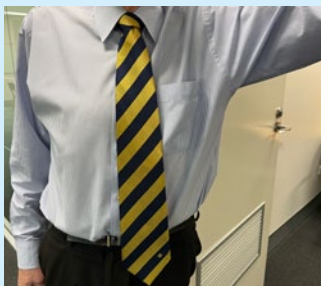
The Guild's signature garment was the choice of former Irish Pharmacy Union CEO, Darragh O'Loughlin, when he met with Ukrainian Ambassador to Ireland, Larysa Gerasko, earlier this year (PD 17 Mar).

However, what is somewhat less common is for politicians to boast about their choice of tie during a parliamentary session, as the Speaker the Queensland Parliament, Curtis Pitt, did last week.

Pitt commented on his choice of tie after Queensland Health Minister, Yvette D'Ath, told the House that she had given the green light for the North Queensland Pharmacy Scope of Practice Pilot to commence next year (PD 13 Oct).

"Honourable members, I am proudly wearing a Pharmacy Guild tie today," he declared last Thu.

"I cannot confirm or deny that I stole it from [Guild National President] Trent Twomey last night [at the Guild's annual parliamentary reception]."



## Capital Chemist's NMS

CAPITAL Chemist Group is aiming to boost medication adherence with its new medicine service (NMS).

The Capital Chemist NMS was launched at the group's Forum 17 over the weekend, to support patients with complex or chronic health conditions when starting a new medication.

The service will also double as a minor ailments service, allowing pharmacists to record their recommendations in a format that can be given to patients.

Capital Chemist Group Business Manager, Andrew Topp, said discussions with patients will take place in a private consultation area, and should take approximately 10 minutes.

"Our pharmacists have been asking for new tools to support patients with their medications," he said.

"Modelled on the UK National Health Service NMS, the program aims to empower patients with factual useful information on dosages, timing, side effects, actions



to take if there are side effects, duration of therapy and more.

"While a CMI might provide much of this information, a CMI cannot take into account patient individual needs and preferences; we feel strongly that this will help us to optimise treatment outcomes for our patients."

Topp noted that evidence from the UK had shown that the NMS had increased medication adherence compared with normal practice, delivering improved outcomes and reducing patient costs.

## Decade-long ban for child sex offender

DISGRACED former pharmacy owner, Luigi Sbirziola, has been barred from practising for the next 10 years following his release from prison after serving just over three years behind bars for child prostitution offences.

The NSW-based pharmacist was convicted of paying three teenage girls for sex over a six-month period between Dec 2018 and May 2019.

Sbirziola was convicted on two counts of participating as a client in child prostitution, and a third charge of unlawful sexual intercourse with a child who was

cognitively impaired in Sep 2021, and was sentenced to four years and nine months imprisonment, with a non-parole period of three years and two months.

He was released on parole in Jul, on account of time already served in the lead up to his conviction.

The Health Care Complaints Commission (HCCC) issued a ban on Sbirziola from seeking to restore his professional registration for a decade at a hearing last week.

Sbirziola has also been barred from working unsupervised with anyone under 18 years.

### Guild Update

#### Pharmacy recruitment webinar

AS COMMUNITY health hubs, it's important for pharmacies to have the most effective recruitment strategies and practices in place to attract and engage talent.

With more and more opportunities becoming available to job seekers, it is imperative that you stand out from the crowd to be able to continue providing health services to your community.

To help give you the edge, the Pharmacy Business and Career Network (PBCN) will present a webinar on Wednesday 19 October 2022 at 7pm AEDT via zoom, with presentations focused on the theme Pharmacy Recruitment.

The webinar will feature presenters from Raven's Recruitment, Meridian Lawyers and Capital Chemist.

Topics to be covered include:

- Strategies for attracting employees
- Recruitment legislation
- Employee retention

This is a webinar that can make all the difference in your recruitment strategies.

Register now for the free event by clicking [HERE](#).