

# Malouf Pharmacies have rebranded to Ramsay Pharmacy



The Malouf Pharmacies have been part of the Ramsay Pharmacy Group since 2017. It's the same friendly team in store who you know and love. Congratulations to all our franchisees on rebranding to Ramsay Pharmacy.



**Congratulations to:** Ramsay Pharmacy Cleveland, Cleveland Central, New Farm, Merthyr Village, North Bundaberg, South Bundaberg, Forest Lake, Gympie Marketplace, Gympie Southside, Maroochydore, High Street, Mt Pleasant, Seven Springs Medical Centre, The Ridge and Wyalla.

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## Today's issue of PD

*Pharmacy Daily* today features four pages of news, including our **Beauty & Wellness** feature, plus a front cover from **Ramsay Pharmacy** and a full page from **TerryWhite Chemmart**.

## Refreshing brand

**MALOUF** Pharmacies and its franchisees have rebranded to Ramsay Pharmacy offering the same friendly teams that customers know and experience better care with. See more on the **cover page**.

## Dedicated space

**TERRYWHITE** Chemmart's dedicated Care Clinic space allows for the development of additional services like woundcare or a visiting nurse. See more on the **back page**.

## BKL Scheme approved

**THE** Federal Court of Australia has today made orders approving the proposed acquisition of Australia's best-known natural medicines manufacturer Blackmores Kirin Health Science Australia Pty Ltd.

Blackmores expects to lodge a copy of the Court orders with the Australian Securities and Investments Commission tomorrow, at which point the Scheme will become legally effective.

Blackmores will also request that the quotation of Blackmores Shares on the ASX be suspended from the close of trading tomorrow.

Subject to the Scheme becoming legally effective, Blackmores' shareholders will be sent \$91.71 cash per Blackmores share on the Implementation Date for the Scheme (expected to be 10 Aug 2023), in respect of Blackmores shares held at 7pm on 02 Aug.

The shareholders will also receive the fully franked Special Dividend of \$3.29 on 26 Jul, and will be paid on 01 Aug.



Earlier in Apr, Kirin Health's bid to take over Blackmores was backed by the company's largest shareholder Marcus Blackmore, who said he had agreed to vote his 3,516,834 shares in favour of the deal, while the Blackmores Board of Directors was also unanimously recommending that shareholders vote in favour of the Scheme.

Kirin Health had made a \$95 per share all-cash offer for the company.

## New CVD toolkit

**THE** Health and Aged Care Minister Mark Butler today launched the country's new *Cardiovascular Disease Prevention Guideline* and accompanying CVD Risk Calculator, a 'tool kit' that sets improved clinical standards for the prevention of cardiovascular disease before it takes hold.

The new guideline and calculator were developed by the National Heart Foundation of Australia on behalf of the Australian Chronic Disease Prevention Alliance, represented in this project by Diabetes Australia, Kidney Health Australia, and the National Stroke Foundation.

The guideline and calculator should equip GPs, nurses and healthcare practitioners with the "best tools yet for preventing cardiovascular disease in the eight million Aussies not yet diagnosed".



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## Test 85% accurate

A SIMPLE, finger prick blood test, not so different from what people with diabetes do every day, shows promise in the ability to detect Alzheimer's disease, according to research reported for the first time today at the Alzheimer's Association International Conference 2023, in Amsterdam, Netherlands, and online.

Researchers set out to create a simple detection test via finger prick collection to measure key Alzheimer's-related biomarkers including neurofilament light, glial fibrillary acidic protein, and phosphorylated tau (p-tau181 and 217).

The study found that when compared with primary care physicians who correctly identified the presence of Alzheimer's-related changes in approximately 55% of the cases, the blood test did so in more than 85% of the cases.

## Pfizer pumps up pipeline



IN THE hope of creating a pipeline of up to 10 new medicines, Pfizer has entered into a partnership with Flagship Pioneering, the companies announced this week, according to media reports.

Each firm will invest \$50 million upfront, with Pfizer having the option to acquire each selected development program.

"We are expanding our efforts to pursue potential breakthrough science with unique approaches and funding mechanisms designed to leverage the dynamic scientific ecosystem," said Mikael Dolsten,

Pfizer's Chief Scientific Officer.

The companies noted that the partnership will leverage Flagship's ecosystem of 45 human health companies and multiple biotechnology platforms.

Flagship's Pioneering Medicines initiative, working with Pfizer's R&D leadership, may lead the exploration process to drive rapid potential portfolio creation.

Pfizer will fund the programs, while Flagship is eligible to receive up to \$700 million in milestones and royalties for each successfully commercialised program.

## Ban donations

THE Royal Australian College of General Practitioners (RACGP) says new tobacco legislation should crack down on the predatory tobacco and vaping industry to help prevent younger generations from getting hooked on nicotine.

While most parties do not accept donations from the industry, tobacco company Philip Morris Limited donated \$110,000 to political parties in 2021-22, stated the RACGP.

The nicotine and vaping company has also sought to make inroads into Australian pharmacies with high-margin offers for its VEEV products.

RACGP Vice President Dr Bruce Willett said the legislation proposed was "an opportunity to close loopholes and secure a healthier future for Australia".

"Over the last few years, we've seen a real effort from the nicotine industry to keep addiction in people's lives.

"There is no good reason for a politician to accept donations from Big Tobacco in 2023.

"We've also raised concerns about influencer marketing and product placement of vaping products," said Willett.

"Someone's genuine effort to quit can be undercut by seeing an influencer vape or smoke.

"That isn't something they should be paid for.

"Clarifying who is responsible for enforcement will also help support people to succeed in kicking nicotine," he concluded.

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## Aspirin finding

REGULAR use of aspirin or other nonsteroidal anti-inflammatory drugs was found to be associated with a lower risk of early-onset colorectal cancer.

"What we have here is a 15% reduction for all adenomas and 33% for those with advanced histology, which to us is quite substantial," said the lead researcher Dr Cassandra Fritz. Learn more [HERE](#).

# Ready to take your business to the next level?

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## Editor's Choice: bond repair that doesn't damage your wallet

**MARC** Anthony's Repair Bond + Rescuplex Collection repairs hair's damaged bonds caused by hair colour, chemicals, heat, daily styling and pollution.

The products aim to transform weak, dry, dull, frizzy hair into stronger, smoother hair with more shine.

The collection of Daily Care Shampoo + Conditioner, Repair & Protect Leave-in treatment and Concentrated Hydrating Mask have apparently been put through their paces with up to 50% of damaged disulfide bonds being recovered.

The products are blended with rice bran oil, rosemary oil, hydrolysed quinoa, and vitamin

C for improved moisture, elasticity, and shine.

The collection has fragrance notes of sage and elderberry.

Its manufacturers claim the products are proven to provide salon quality bond repair without damaging your wallet, and retail from \$24.99.

The manufacturer suggests if using a conditioner, to apply and rinse the mask prior to sealing the hair cuticle with conditioner.



## Global ambassador



**KENDALL** Jenner has been appointed as the global ambassador for the beauty group L'Oreal Paris.

The reality star and supermodel, who also happens to be one of the highest paid in the world, announced the news yesterday on her Instagram.

"I'm excited and honoured to be joining the L'Oreal Paris family and to stand along with so many inspiring women.

"I'm worth it, as are you.

"Ever since I was little, I can remember L'Oreal being a part of my life and routine.

"Which makes this moment extra special for me," Jenner captioned her campaign shots.

Speaking to *Vogue*, the global brand president of L'Oreal Paris, Delphine Viguier-Hovasse, called Jenner "one of the most powerful women in the world".

"At any other time, Kendall Jenner might have been as successful as she is now, but her worth, her choices and her image might have been defined or even controlled by others," she said.

"But nobody defines Kendall Jenner but Kendall Jenner.

"She is the embodiment of everything Gen-Z stands for."

## Blotchy skin be gone!

**SUNDAY** Riley B<sub>3</sub> Nice 10% Niacinamide Serum is an advanced water-based serum that is beneficial for all skin types as it helps to diminish the appearance of pore size, regulates oily skin and helps to support the skin's natural moisture barrier.

At 10% strength, it aims to even out the signs of blotchy skin tone caused by post-blemish marks, and reduce the look of surface redness.



## Super mums shine with greens at home

**MODEL** Lindy Klim has been signed as the face of the leading Australian plant-based nutrition brand, imele.

Bringing to life the brand's focus on supporting 'Super Mums' in a campaign featuring the Shine Greens gut health supplement, Klim embodies most Aussie mums who are juggling work with the demands of running a home and raising kids.

Eimele brings to market a new 150g Home Edition for their hero daily supplement, Shine Greens.

Containing 62 nutrients, the daily plant-based greens formula is an "established favourite" within the digestive health category and harbours benefits across immunity, skin and sleep, says its manufacturer.



The new tin format rewards customers with greater value, containing 40% more formula than the 105g Shine Greens Travel Pack.

Available from 25 Jul and retailing for \$47, the family pack can be added to water, fruit juice, smoothies, yoghurt, or sprinkled on savoury dishes & even salads.



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### Dispensary Corner

**FOUR** patients infected with anthrax in Tuva, a region in Russia's southern Siberia, have escaped from the hospital where they were being treated, according to the regional Ministry of Health.

"Four patients hospitalised with anthrax refused treatment at the [region's] infectious diseases hospital and left the medical facility without authorisation.

"One patient continues to receive [in-patient] treatment," the ministry said in a statement.

Russia's state-run news agency *Tass* cited public health officials as saying that the escaped patients are in satisfactory condition, however, they can only be discharged after all manifestations of the disease on the skin, such as ulcers or lesions, have healed.

Nikolai Malyshev, the former chief infectious diseases specialist in the Moscow Health Ministry, described the four patients' escape as "irresponsible", and said the hunt is on to find them.

## Farewell Albert Cincotta

**INDUSTRY** stalwart, and founder of the Cincotta Discount Chemist chain of pharmacies, Albert Cincotta (pictured), 93, passed away recently.

The Cincotta Discount Chemist family is "deeply saddened as he was the inspiration behind the Cincotta Discount Chemist brand and his legacy will continue to live through the store teams into the future".

A statement shared that Cincotta had "many friends throughout the network and was widely respected across the pharmacy industry".

"With a commitment to outstanding customer service and affordable prescription prices, Cincotta adopted a motto of 'Famous for Value, Famous for Care' and is considered the pioneer of discount pharmacy in Australia, opening his first pharmacy in 1951 in the western Sydney suburb of Merrylands.

"It was his passion for providing value for money and superior care that led to the Merrylands pharmacy becoming an institution in Greater Sydney."

During the 1960s, Cincotta first recognised the strong need for customers to obtain medicines after normal business hours.



The statement added that "passionate about serving the community, Cincotta fought through the courts until he won the right to offer after-hours trading".

The late-night trading hours combined with heavy discounting created a customer-focused and patient-first discount pharmacy.

"We are committed to continuing the strong heritage that Albert created," said CEO Mario Capanna.

"I know everyone in our industry will join me in passing on our sincere condolences to his wife Mary, his children Joseph and Marianne and the wider Cincotta family at this sad time."

### Aids slow decline

**HEARING** aids may reduce cognitive decline in older adults at high risk of dementia, according to a trial called Achieve, published this week in the *Lancet*.

Dr Frank Lin, the study's co-author and a professor at Johns Hopkins University School of Medicine, told *CBS News* "past thinking was 'ah, hearing loss, it doesn't really matter, so why bother?'"

"I think this Achieve trial is clearly showing, well, it really does matter.

"It makes a big difference.

"When we saw a 50% reduction, we were sort of blown away and surprised," Lin said.

The first-of-its-kind study looked at nearly 1,000 people between 70 and 84 years old with untreated hearing loss.

Researchers found that, in the group using hearing aids over three years, cognitive decline slowed by 48% in people with increased risk factors for dementia, such as diabetes, high BP and living alone.

There was no significant change in those not at high risk, the study uncovered.

## Time to rethink your dispensary set-up?

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The booking systems provided by TerryWhite Chemmart also make it easy for customers to identify and book the Care Clinic services that are available in our pharmacy.

”

## **Peter Fairgray**

Pharmacist and TWC 2023 Pharmacist of the Year,  
TerryWhite Chemmart Arana Hills (Qld)



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