



2D Barcodes are changing the face of Pharmacy.
They are appearing on prescription medicines,
OTC products and other items sold in the retail side
of pharmacy providing more detail about products.

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Today's issue of PD

Pharmacy Daily today features four pages of news, plus a front cover wrap from **GS1**, a fact sheet from Kizmet and full pages from:

- Mölnlycke
- TerryWhite Chemmart

Update systems

GS1 Healthcare can help your pharmacy systems scan 2D barcodes with product details as they are now appearing on more and more prescription and OTC products.

See more on the **cover page**.

App adds value

TERRYWHITE Chemmart's myTWC app will help ensure increased customer loyalty through convenience and allow pharmacists to better focus on patient care.

See more on **page six**.

Qld full scope training pilot enrolling

THE first milestone has been reached for the North Queensland Community Pharmacy Scope of Practice Pilot with training enrolment now open.

The Pharmacy Guild of Australia, Qld Branch President Chris Owen (**pictured**) said that reaching this important component of the Pilot is the first step in taking the profession forward and ensuring patients within the Pilot region in North Queensland will receive improved access to world-class primary healthcare services.

"With Queensland public hospitals and emergency departments already stretched, enabling community pharmacists and other primary healthcare professionals to practice at their full scope will better manage the incidence and management of chronic diseases, preventable hospitalisations and non-urgent emergency department presentations," Owen said.

For the past 12 months,



Queensland Branch has been working with government representatives and education institutions James Cook University, Queensland University of Technology, and the Australasian College of Pharmacy to formalise the framework and parameters for the Pilot, which is expected to be launched in late 2023 and will continue through to 2024.

The Pharmacy Guild of Australia's Nth Qld Branch committee member Cate Whalan explained that the response from eligible community pharmacists, working in the region of the 37 Local Government Associations participating in the Pilot, has been extremely positive.

"From Cairns to Mackay, Townsville and Mt Isa, we have a strong network of community pharmacists ready to embark on additional higher education and training, on top of their existing skills, knowledge, and competence.

"We know that North Queensland patients are experiencing significant shortages in healthcare services as well as prolonged wait times to see their regular GP.

"With this significant change in the primary healthcare system, we are thrilled that the first independent prescribers in Australia will come out of North Queensland," said Whalan.

"The next step for community pharmacists and pharmacies is to submit their expression of interest for the enrolment process before Wed 22 Mar, however community pharmacies and pharmacists are encouraged to submit their EOI enrolment as soon as possible," concluded Owen.

Learn more about the Pilot **HERE**.

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Monitor controlled drugs in real time

A NEW electronic system to monitor controlled drugs will help doctors and pharmacists combat 'doctor shopping' for scripts in Western Australia.

The ScriptCheckWA system will be launched on 28 Mar.

For the first two months of this year, the system underwent testing with a select group of WA doctors.

ScriptCheckWA is now ready for release to all general practitioners and community pharmacies throughout WA.

It gives approved users access to data on controlled drugs 24/7 and facilitates seamless communication between doctors and pharmacies, and between different doctors.

Drugs reported in ScriptCheckWA include controlled drugs such as:

- opioids (morphine, oxycodone, fentanyl, methadone) for the treatment of severe pain;
- stimulants (dexamfetamine) for the treatment of ADHD;
- cannabis-based products (such as for symptoms of



pain, terminal illness and movement disorders); and

- other miscellaneous controlled drugs (for pain and anxiety).

The WA Department of Health will closely monitor the outcomes of ScriptCheckWA.

Consideration will be given to adding other problematic prescription medicines to the system in the future.

WA Health Minister Amber-Jade Sanderson explained that "early users of the system say it has vastly improved the way they can support their patients and manage any risks

in relation to these medications.

"The platform allows doctors and pharmacists to instantly detect doctor shopping - meaning they can intervene where people are accessing excessive amounts of these medicines.

"The ScriptCheckWA's strength is that it now gives health practitioners instant, secure access to this data, as it occurs.

"Better access to this data will support rapid identification of people with a drug problem and assist with their timely referral into an appropriate drug treatment program," said Sanderson.

Secure success

KIZMET has partnered with *Pharmacy Daily* to provide a fact sheet on a tailored financial solution that can help you secure capital that may lead to pharmacy ownership - see **page seven**.

Vale A Brebner

SIGMA Healthcare has announced the passing of Andrew Brebner, Qld State Sales Manager on 08 Mar from pancreatic cancer.

Sigma said Brebner was "highly respected and loved by all and considered a great leader, colleague and friend who touched the lives of many.

"He was a dedicated family man and our condolences are with his wife and daughters." A memorial service open to all is at Allambe Memorial Pk, Parkview Chapel, 129 Nerang-Broadbeach Rd, Nerang on Sat 18 Mar at 12:30pm.

Proven guilty of inappropriate prescribing

THE Health Care Complaints Commission has prosecuted a complaint against psychiatrist Dr Graham John Pierre Vickery before the Medical Professional Standards Committee.

It was alleged that between 16 Jan 2016 and 23 Mar 2020, Dr Vickery inappropriately prescribed a number of medications to a patient which were not for the treatment of

her psychiatric condition and so were not for purposes within the scope of his practice.

It was also alleged that he failed to make and keep adequate records in relation to the patient at times from 1980 to 2020.

In its decision of 06 Mar, the Committee found the complaint proven and found Dr Vickery guilty of unsatisfactory professional conduct.



1 WEEK TO GO

APP 2023
23-26 MARCH
GOLD COAST



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Topical Analgesic for temporary relief of

- Pain after shingles
- Arthritis pain

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FIP summer meet

THE International Pharmaceutical Federation's (FIP) Pharmacy Practice Research Special Interest Group summer meeting will be held in person on 03 and 04 Jul at the University of Granada in Spain.

All PhD students and their supervisors, researchers, academics, professional organisations and practitioners involved in research are urged to attend to:

- Build a global pharmacy network;
- Present their research by submitting an abstract; and
- Increase pharmacy practice contributions to global health.

Anyone can submit an abstract of their research before 01 May, [HERE](#).

The program will offer interactive workshops on research methods in pharmacy practice, basic principles of health economics, pharmacoepidemiology, medication adherence, and pragmatic clinical trials.

All participants will be invited to take part in the networking event and interactive closing panel discussion, at which guest pharmacy professors will discuss the future of pharmacy practice research.

In case of cancellation before or on 09 Jun (23.59 CEST), partial refund is available.

Book your place now, register [HERE](#) before 30 Jun.

S3 CBD med in pipeline

CANNABIS drug development company, BOD Science, is confident its low dose CBD product for insomnia is progressing to become Schedule 3 in Australia.

The company has announced that its phase IIB clinical trial for a new Schedule 3 CBD product for the Australian market is being undertaken by the Woolcock Institute.

One of the first in Australia, the trial assesses the efficacy of a Schedule 3 (Pharmacist Only) CBD formulation on symptoms associated with insomnia in 198 participants over eight weeks.

Completing a major milestone in the study, the trial screening has ended with randomisation expected to be completed by the end of the month (signifying BOD are moving into the final recruitment of last patients).

A total of 370 patients have been screened, with the company on track to meet their recruitment target of 198 by the end of Mar.

In order to ensure a consistent patient base for the study and minimise variation, potential patients have undergone rigorous screening, the company stated.

Trial results have been collected as both qualitative and quantitative data and through utilising technology involving smart watches to enable more efficient data collection.

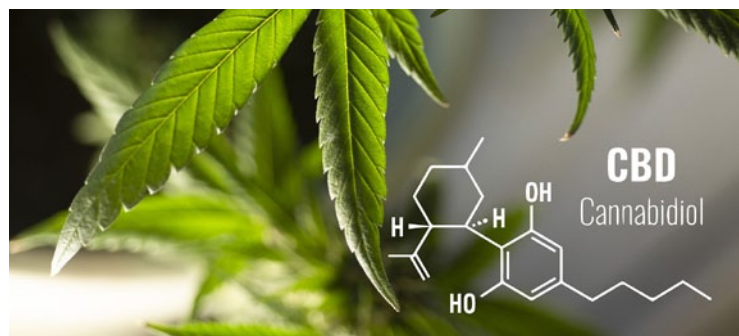
On completion of the data capture from the last patient, the trial focus will immediately move to the analysis of the data.

BOD says that it will have sufficient data to progress to a registration under Schedule 3 for a low dose CBD product with the TGA.

In preparation for this, BOD is compiling the Registration Dossier in parallel with the trial progression, and therefore it says it is well advanced for submission to the TGA.

The clinical trial was a double-blind, randomised and placebo-controlled investigation of the effect of administering 50mg and 100mg oral doses of a proprietary CBD product per day versus a placebo.

BOD's CBD formulation is presented in a soft gel format and utilises a patent protected encapsulation technology that improves the bioavailability of the CBD extract.



Wegovy on NHS

THOUSANDS of people in the UK will soon be able to be prescribed the weight loss drug recently popularised by celebs, as part of their treatment in an NHS specialist weight management service.

The National Institute for Health and Care Excellence (NICE) has recommended the use of semaglutide, also called Wegovy, alongside a reduced-calorie diet and increased physical activity to adults who have at least one weight-related comorbidity and a body mass index (BMI) of at least 35kg/m².

People with a BMI of between 30-34.9 kg/m², with one weight-related comorbidity who are eligible for referral to specialist weight management services could also be prescribed the drug.

A weight-related comorbidity could be one of: dysglycaemia (prediabetes or type 2 diabetes mellitus), hypertension, dyslipidaemia (in which disturbances in fat metabolism lead to changes in the concentrations of lipids in the blood), obstructive sleep apnoea or cardiovascular disease.

It will be available to NHS patients soon when the launch of the drug in England is confirmed by its manufacturer Novo Nordisk.

NICE said that patients will inject themselves once a week with pens pre-filled with semaglutide.

DRAW THE LINE... when it comes to Digestive relief

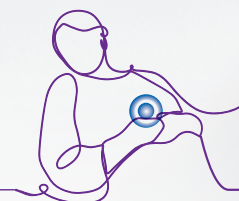


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Dispensary Corner

CYCLISTS in South America were hospitalised in more than 16,000 serious accidents in 2021 - an average of 44 a day, according to a study published last June by the Brazilian Association of Traffic Medicine, or Abramet.

Taking to the streets in an unusual protest were helmeted or bare-headed - and often wearing nothing else at all - some 30 cyclists who braved the rain in Sao Paulo, Latin America's largest metropolis, to sensitise motorists to their "vulnerability" on the road, AFP has reported.

Most riders on Paulista Avenue, one of the busiest arteries in Brazil's economic capital, were in fact nude, while some wore minimal underwear.

One rider wore a Russian-style chapka on his head and nothing else but the green paint that covered him from head to toe.

The group was taking part in what is called the *Pedalada Pelada* (Pedaling Bare), the Brazilian version of the World Naked Bike Ride movement.

The phrase "Sustainable Pedaling" was painted on the stomach of Andresa Aguida, a 43-year-old artist, before she started off bare-breasted on Paulista Avenue.

"Motorists show us no respect when we are riding," she said.

"They honk and seem to be saying 'move or I'll run you down'."

Pedalada Pelada is planning its next clothing-optional demonstration next Sat, on the streets of Rio de Janeiro.

PRODUCT SPOTLIGHT

Suppliers wanting to promote products in this feature should email newproducts@pharmacydaily.com.au

Melrose Collagen Daily Glow+ Hyaluronic Acid

Melrose Collagen Daily Glow Superblend is an antioxidant-rich superfood blend containing active collagen peptides, hyaluronic acid and astaxanthin to improve the appearance of ageing skin.

About Collagen Daily Glow Superblend:

- 3g Collagen And 120mg Hyaluronic Acid Per Serve
- Helps Improve And Nourish Skin From Within
- Supports Skin Firmness, Elasticity and Hydration
- Only 19 Calories Per Serve!
- Vibrant and refreshing natural berry flavour
- 30 Serves Per Pack

Supplier: Coming soon to Symbion and API. Talk to your Pharmabroker representative for pre-order specials.

RRP: \$39.95

Website: [CLICK HERE](#) for more information.



Revive Tears - now PBS listed



Revive Tears lubricant eye drops provide long lasting and soothing relief against burning, irritation and discomfort due to dry eye or exposure to environmental factors.

Moisturises, comforts and refreshes dry, tired and strained eyes. Revive Tears helps lubricate, hydrate and protect dry eyes.

Suitable for use with contact lenses.
Contains hypromellose 3mg/g.

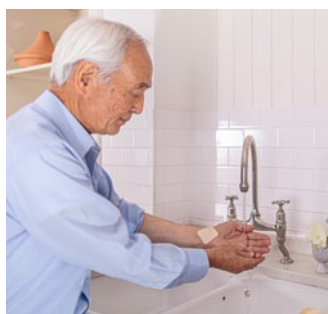
Supplier: Available from Symbion, Sigma and API.

RRP: \$4.32 (available in 10ml packs)

Website: [CLICK HERE](#) for more information.

Click or scan the QR code to sign up for complimentary wound care training

Wound Care Education Schedule for Pharmacists and GP's in 2023



Basic Wound Care and Dressing Selection for the Elderly

Date	Time
15th March	10.30 - 11.00am
15th March	2.30 - 3.00pm
14th June	10.30 - 11.00am
14th June	2.30 - 3.00pm
13th September	10.30 - 11.00am
13th September	2.30 - 3.00pm

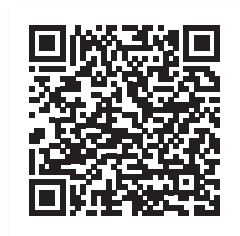


SCAN TO ENROL



Skin Care and Skin Tear Prevention

Date	Time
12th April	10.30 - 11.00am
12th April	2.30 - 3.00pm
12th July	10.30 - 11.00am
12th July	2.30 - 3.00pm
11th October	10.30 - 11.00am
11th October	2.30 - 3.00pm



SCAN TO ENROL



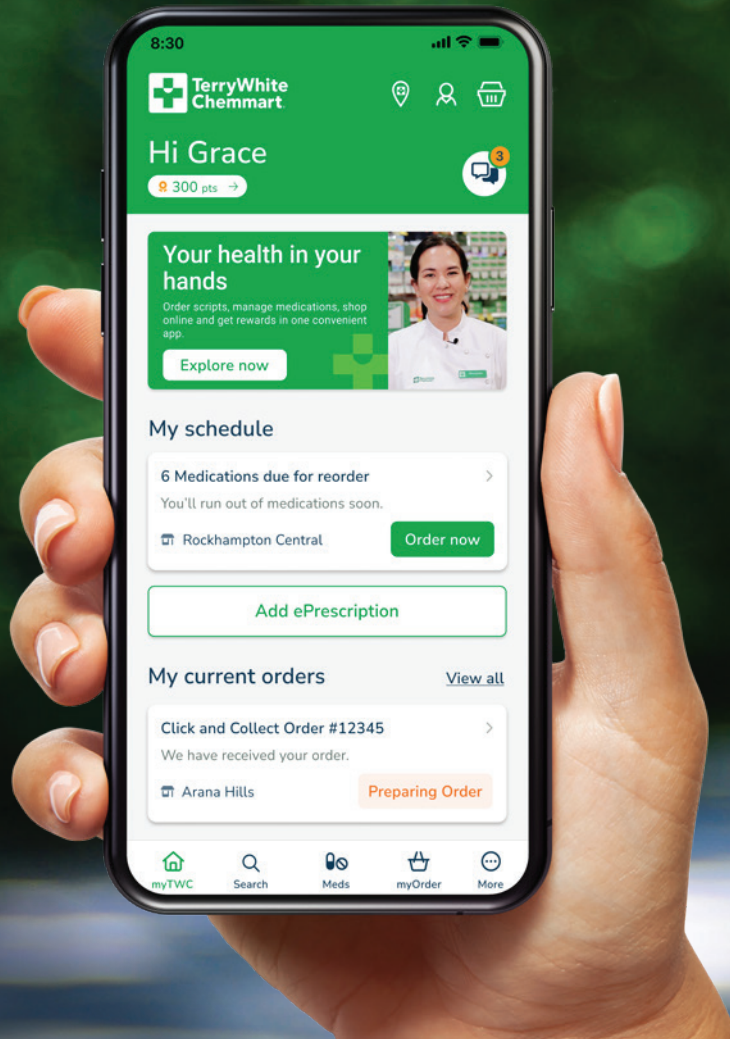
Skin Tear Treatment in the Community

Date	Time
10th May	10.30 - 11.00am
10th May	2.30 - 3.00pm
9th August	10.30 - 11.00am
9th August	2.30 - 3.00pm
15th November	10.30 - 11.00am
15th November	2.30 - 3.00pm



SCAN TO ENROL

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- Increase customer loyalty and new customer acquisition by enabling e-scripts
- Streamline pharmacy workflow, manage peaks of trade and gain operational efficiencies
- Reduce prescription wait time and focus more on patient care and your pharmacy's range



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Fiona McKenzie	(ACT, NSW)	0437 599 920
Peter O'Brien	(VIC, TAS)	0427 352 902
Gary Flynn	(SA, NT)	0488 223 155



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SUCCESSion

Created as a tailored finance solution, based on the realities pharmacists face today; providing alternative and independent pathways to ownership and innovative solutions for existing owners to expand their network or access the equity in their pharmacy.

WHAT IS IT?

An independent and agnostic finance solution requiring as little as \$0 capital investment to purchase a pharmacy!! This unique (and did we mention agnostic!) solution provides finance through a blend of traditional 'bank loan' and an 'equity funding loan', enabling the borrower access to finance without an initial capital investment.

Helping you to buy your first pharmacy, expand your pharmacy portfolio, or to refinance/sell to release your equity. Too good to be true? Nope, read on...

HOW WE MAKE THE MAGIC HAPPEN

Kizmet Capped Interest Fund (KCIF)

The equity funding loan provided by KCIF (the Fund), combined with a bank loan, provide the upfront capital to buy a pharmacy

Providing the following benefits for the borrower: -

- 1. Independence** – because this is an independent finance product, there are no strings attached. You get to choose the right brand and partner for your pharmacy to maximise performance.
- 2. Transparent reporting and insights** - quarterly statements, store insights and like-store benchmarking means you always know where you're at!!
- 3. Structure & Governance** – with an independent trustee overseeing the Fund, we have the independent oversight, due-diligence, credit processes and governance to support an arm's length, transparent decision for the borrower.
- 4. Risk v return profile** – the equity funding loan provides the capital required to acquire the pharmacy, gives you downside protection on the value of the pharmacy, AND the equity upside of the pharmacy is all yours.

SO HOW DO THE TWO LOANS WORK?

The Bank Loan

- Principal and Interest payments are made on the bank loan through normal operating profit from the pharmacy;
- Principal and Interest payments made monthly;
- Principal is amortised over the term of the loan, building your equity position! (the upside we've been talking about).

The Equity Funding Loan

- Interest only loan, with a capped interest rate - typically 20% p.a.
- Interest is payable only to the extent the pharmacy has generated free cash through normal operation.
- Importantly, the inability to pay due to a lack of free cash does not create a default for you. (This is what really sets us apart from the others!)
- Under the loan agreement you, the borrower, are not liable for more than the value of the pharmacy (protects you from downside risk), however at sale you take the equity upside (the upside potential!).

SUCCESSion is an innovative finance product to with the power to shape the ownership landscape for the future – providing access to funding for ALL pharmacists, considering the realities the market face today, and balancing the risk and rewards for all parties. We get it, it's new and you probably have questions....

GREAT, call us today to walk through the solution in more detail.

 kizmet.capital/succession |  enquiries@kizmet.capital |  1800 054 963

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