



Today's issue of *PD*

Pharmacy Daily today features three pages of news, including our Beauty & Wellness feature, plus a full page from Pharmacium.

Designing spaces

PHARMACIUM will create spaces that reflect your working style and can improve efficiencies within your store. Look at hundreds of design projects to see what fits your pharmacy's needs.

See more on page four.

Integra's free ebook

INTEGRA Biosciences has released a free, new ebook to provide a complete guide to pipetting, as liquid handling protocols form the backbone of many life sciences workflows. Master correct pipetting practices with the ebook HERE. THE Attain Pharmacy Market Sentiment Survey shows that the pharmacy business sales market has been significantly impacted by 60-Day Dispensing (60DD), with less than half of pharmacists interested in buying a new pharmacy in the next five years, well down from 63% last year.

The 10th Attain survey, which is run every four months to track market sentiment and pharmacy business sales trends was completed by 89 pharmacists and owners throughout Australia.

Attain Director Natalie Sirianni said, "we know that it has been a stressful year for pharmacists, so we really appreciate the survey respondents taking the time to complete the survey".

Sirianni explained key points from the survey results which included that approximately 44% of pharmacists and current pharmacy owners are looking to buy their first or an additional pharmacy within the next five years, down from



approximately 63% in Sep 2022.

Sentiment dashed with 60DD impact

Concerningly, over half (56%) of pharmacy owners will be looking to sell their pharmacy, or one of them, within the next five years, with only 6.3% planning to bring in a junior partner instead of selling.

The sentiment was negative too with 41.6% believing that pharmacy business prices will decrease over the next 12 months, and approximately 40.3% believe they will stay flat.

Two-thirds of pharmacy owners identified 'personal and family circumstances' as a key factor that would influence the timing of selling their pharmacy. Nearly half of the owners are waiting for more data in relation to 60DD and the 8th Community Pharmacy Agreement to help them in their forward planning and decision-making.

Attain stated it donated \$10 for each survey response to Pharmacists' Support Service with a total of \$890 given.

Sirianni added that while it's been a stressful year for pharmacists, "there is some positive news to take away which is that there is still strong buyer demand, albeit reduced from the highs we experienced during the COVID years". JG

"I *Openal edited* my front of shop sales in 2 years"

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a festival of **MOM**

Pharmacy Daily



Thursday 9th Nov 2023 beauty@pharmacydaily.com.au

Editor's Choice: papaya-based vegan range has multiple uses

DR.PAWPAW is introducing to Australia its tinted -Ultimate Red and Peach Pink balms, to add to its current Clear, 100% natural Original, and Shea Butter balms.

A new addition to the lip care category will also be the US best-seller Scrub & Nourish.

The brand has now launched into skincare with six YOUR gorgeous SKIN products all containing papayaluronic to provide the nourishing and soothing effects of papaya extract.

The vegan skincare range includes a supercharged four-inone face serum to help deliver multiple skin benefits that aim to soothe, hydrate, brighten and

Gentleman's gift set

THE Natio Gentleman's Kit gift set includes a full-size Natio for Men Daily Face Wash, Spice of Life Body Wash, SPF 50+ Face Moisturiser, Purifying Face Scrub and Wild Ranges Exfoliating Face and Body Bar, all presented in a complimentary Natio cooler bag.

The brand has plant-based products with pure essential oils, and the Natio kit retails for \$64.95.





reduce fine lines, three-in-one cleansing balm, brightening eye cream, hydrating day cream, rejuvenating night cream and hydrating sheet mask. Dr.PAWPAW and YOUR

gorgeous SKIN co-founder Pauline Paterson said, "we are very excited to launch YOUR gorgeous SKIN in Australia after the incredible success we've seen across the UK and the rest of the world since its launch earlier this year, and our world-first ingredient papayaluronic, that transforms skin".

The Dr.PAWPAW products retail from \$4.99 to \$29.99.

Boost confidence with a hair-thickening trio



THE quest continues for people to find that holy grail product to boost their strands as well as their confidence, with Google searches for 'hair thinning' up 327% in 2022, from the year before.

John Frieda has now introduced the PROfiller+ range for fine hair.

The collection of a shampoo, conditioner and thickening spray uses the power of hyaluronic acid and biotin to plump and strengthen strands to reduce hair loss as a result of breakage.

It also has a "texture-building network technology" that aligns and creates space between hair fibres for hair that feels fuller, says its manufacturer.

The result? An instant confidence boost with thicker, bouncier and more resilient hair, it added.

Suitable for coloured and noncoloured hair, the three-step system is designed to be used each time after washing and styling hair and can be used daily if desired, without product build-up.

The John Freida PROfiller+ products each retail for \$20.99.

Mum's recovery shorts



BARE Mum is trying to provide the ultimate support for new mums, launching an Australianfirst with its mesh-free Postpartum Recovery Shorts.

Designed to help provide unmatched support and comfort to all new mothers during their postpartum journey, the brand hopes its product will be instrumental in facilitating a smooth recovery process, whether it's after vaginal or caesarean birth.

Bare Mum's Postpartum Recovery Shorts are engineered to feature moderate compression, delivering essential support to the abdominal, pelvic floor, and back regions.

What sets the shorts apart is the inner pocket design.

This useful feature allows for easy access to heat and cold therapy, which is 100% unique to the market and can accelerate and alleviate the postpartum recovery process, the manufacturer claimed.

Another design feature is the seamless front panel which provides a new level of comfort in c-section recovery and a first in compression short's design.

The Bare Mum's Postpartum Recovery Shorts (RRP: \$109) are ob-gyn and midwife-approved and designed in consultation with women's health physiotherapists.

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Under monitoring

THE National Health

Practitioner Ombudsman's annual report shows a 39% increase in complaints about

Ahpra's notification process.

McCausland, said that while

reduction in the time taken to manage notifications, there

has been a significant increase

in the number of issues raised.

The two keys concerns are

around decisions made about

from 153 issues in 2021-22 to

the notification's process was

issues in 2021-22 to 88 issues

To date, the Ombudsman's

office has found Ahpra to be

responsive to feedback and

suggestions for improvement.

Ahpra adopted a new case

management model in 2022-

said her office continues to

effects of the new model and

suggest appropriate remedies

examine and monitor the

to identified issues.

23, however, the Ombudsman

notifications being unfair or

unreasonable (an increase

227 issues in 2022-23), and

unfair (an increase from 46

in 2022-23).

she welcomed a general

The Ombudsman, Richelle

Thursday 9th Nov 2023

Dispensary Corner

FOUR men have been charged over the theft of an 18-carat gold toilet from Blenheim Palace in 2019, BBC has reported.

The £5m (A\$9.5m) fully functioning lavatory was stolen from the stately home in Oxfordshire in the hours shortly before dawn on 14 Sep.

Michael Jones, 38, of Oxford, and James Sheen, 39, face burglary charges.

Fred Doe, 35, of Ascot, and Bora Guccuk, 39, from London, are accused of conspiring to transfer criminal property.

They are due to appear before Oxford magistrates on 28 Nov.

Entitled America, the toilet was part of an exhibition by Italian conceptual artist Maurizio Cattelan and valued at US\$6m (A\$9.3m).

The loo, which could be used for its intended purpose - with a three-minute time limit to avoid queues - had only been on show for two days when it was stolen.

The toilet was plumbed in at the time and the heist has caused flooding and damage to the 18th-century stately home in Woodstock.

The palace is a UNESCO World Heritage Site and was the birthplace of UK's former Prime Minister Sir Winston Churchill.



It was "one crowded hour"



IN HER final column in the Guild's Forefront, Pharmacy Guild's Executive Director Suzanne Greenwood reflected on her past four years as she resigns at the end of this month.

"I feel as though my four plus years at the Guild have been one crowded hour, going from one dynamic event and challenge to the next" (PD 18 Aug), she said.

Greenwood added that there was "never a dull moment at the Guild with the 60-Day Dispensing seeing the Guild and its members being at their most politically active in more than three decades".

"The Govt has agreed to bring

Doxy-PEP option

INFECTIOUS diseases

pharmacists in emergency departments, HIV/AIDS clinics and other areas of healthcare in the US where patients with syphilis often present may be able to give doxycycline as post exposure prophylaxis (doxy-PEP), Pharmacy Practice News has reported.

The option comes as reported syphilis cases surge by 74% in the US - see more HERE.

forward the 8th CPA, and as I write this, negotiations proceed at pace."

This, she remarked, is another "significant achievement" by the Guild and its members as it is the first time in the 33-year history of the CPA that a govt of any persuasion has agreed to an earlier start date. "I am looking forward to the 8th

CPA being locked in."

Greenwood also reflected on the challenges of the bushfires and the COVID-19 years. JG

Pictured: Greenwood with past and present National Presidents Colin Johns, John Bronger, Kos Sclavos, George Tambassis and current President Trent Twomey. JG

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