



**Today's issue of PD**  
*Pharmacy Daily* today has three pages of news plus a full page from **Tomme Tippee**.

## CW resolves pay issue

**CHEMIST** Warehouse (CW) has reportedly paid almost \$3.6 million in back pay owed to employees for time spent doing online training outside of rostered hours.

A *Fairfax* report highlighted the issue, quoting CW spokesman Damien Gance saying a routine audit had uncovered the mistake which had since been resolved.

The Pharmacy Guild said the scale of the alleged underpayment and the number of impacted staff was "disturbing," highlighting the Guild's workplace relations advice as a core benefit of membership.

Chemist Warehouse pharmacies are not currently Guild members.

## Pharmacy confidence weak

**COMMUNITY** pharmacy remains uncertain about its future, with the results of the annual UTS Community Pharmacy Barometer indicating a lack of confidence as the health sector evolves.

Released this morning, the score for this year's Barometer was 85.9 out of 200, with a score of 100 representing "neutral" confidence.

Key issues of concern included the possible negative outcomes of the King Review of Pharmacy Remuneration and Regulation, with pharmacists reluctant to pursue new directions.

Professor Shalom Benrimoj, head of the UTS Graduate School of Health, said the results weren't surprising, with the Review complemented by the continuing impact of PBS price reforms.

"Community pharmacy is still unsure about its future prospects. "Although the 6th Community Pharmacy Agreement provided a temporary rise in confidence, we are back to 2012 levels," he said.

Interestingly, almost two thirds of community pharmacists polled said they had started delivering professional services, with the 6th CPA providing a "great professional and financial foundation for their development," Benrimoj said.

He highlighted other interesting results including that 40% of pharmacy owners believed the value of their pharmacies would remain flat over the next year.

However one in eight were expecting a "significant increase" in the value of their businesses - the highest level of confidence in this

area in the Barometer's history.

The report also indicated positive relationships between pharmacists and their local GPs, in contrast to media rhetoric about tensions between the Pharmacy Guild and the Australian Medical Association.

"The public hype about bad professional relationships between pharmacists and GPs is posturing by political leaders," Benrimoj said.

Negative economic pressure on community pharmacy and failure to seek new opportunities may also be putting downward pressure on wages, the report found.

"While lower wages may alleviate immediate financial problems for owners, there is the very real worry that the profession will struggle to attract high calibre candidates into pharmacy's ranks," the report said.

The Barometer is a joint initiative of the UTS Graduate School of Health and Bankwest.

The full report can be viewed online at [www.uts.edu.au](http://www.uts.edu.au).

## Summer is coming...

**DON'T** forget the upcoming new *Pharmacy Daily* page dedicated to all things summer, for suppliers wanting to promote their seasonal offers to pharmacists.

Four items will be featured on each page, with insertions able to include an image of the product along with a brief description and a call to action for phone, email or website ordering.

The themed page will be designed by the *Pharmacy Daily* team - suppliers wishing to have their products included can email [advertising@pharmacydaily.com.au](mailto:advertising@pharmacydaily.com.au) or call 1300 799 220 for more info.

## Accessorise, baby!

**TOMMEE** Tippee is today highlighting its range of baby accessories, inviting pharmacies to look at their current range and consider how they can maximise sales in this strongly brand-loyal category.

For details see **page four**.

**Bonus**  
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## NZ drug tender now under way

**NEW** Zealand's Pharmaceutical Management Agency PHARMAC has opened its annual medicines tender inviting suppliers to bid on over 500 products by 15 Dec 2016.

The annual tender creates significant savings which help fund more medicines for more people, says PHARMAC director of operations, Sarah Fitt.

"The annual tender has generated nearly \$700 million in savings since it began, which allows PHARMAC to cope with the growth in demand

for existing medicines, fund new medicines and widen access to others," says Fitt.

With most of the products included in the tender dispensed through pharmacies, Fitt added, "Pharmacy staff play an important role in the ongoing success of the tender by talking patients through any changes to their medicines."

"After receiving feedback from pharmacy, we are requesting suppliers place bids for pack sizes that make the most sense for pharmacy, like 30 or 90 day packs.

"For some medicines, like paracetamol, we're asking for blister packs as well as bulk packs for pharmacies that use robotic packing machines.

The organisation is this year using a new electronic tendering system developed with independent vendor InTend, in response to feedback from suppliers.

Seven hospital and community pharmacists are consultants on the PHARMAC New Zealand Tender Medical Evaluation Subcommittee, along with four other clinicians.

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## Harvey figures wrong - CMA

**COMPLEMENTARY** Medicines Australia (CMA) says TGA Complaints Resolution Panel statistics quoted by Ken Harvey (PD yesterday) are “wildly out of date and do not reflect the current situation”.

In an *MJA Insight* article this week Harvey slammed the “light touch” regulation regime for complementary medicines in Australia, claiming a whopping 80% of 408 products evaluated had been found to be non-compliant.

However CMA ceo Carl Gibson said the number of complaints had

plummeted to just 184 in the year to 30 Jun 16, of which 54% were found to be justified - in contrast to the 98% claimed by Harvey.

And of those, 85% were for complaints about internet advertising which falls outside the current pre-approval system.

Gibson said less than 9% of complaints were to do with print advertising, and only 3.5% in relation to broadcast advertising.

“It’s healthy to have a robust conversation about the future of regulation in our industry, but please let’s have an informed debate – and not a skewed one-eyed view put forward by sceptics such as the fringe group Friends of Science,” Gibson said.

“You would have thought that an organisation which proclaims itself to be science based would welcome the actual latest evidence,” the CMA ceo added.

## TGA panel tender

**THE** Therapeutic Goods Administration has flagged an upcoming Request for Tender which will invite “suitably qualified organisations” to establish a new Therapeutic Goods Assessment and Advisory Services Panel.

“The TGA intends that the panel will comprise providers with specific expertise and qualifications in a variety of technical specialties” such as clinical medicines and technologies, pharmacology services, quality of pharmaceutical goods and pharmacoepidemiology,” the notice of intent advises.

See [www.tenders.gov.au](http://www.tenders.gov.au).

## Intern of the year

**NOMINATIONS** are still open for the MIMS Pharmacy Guild of Australia Intern of the Year Award, which comes with a \$4,000 travel and education scholarship.

The winner will be announced at APP 2017 on the Gold Coast.

See [internpharmacist.org.au](http://internpharmacist.org.au).

## G&M launches new lines



**G&M COSMETICS** has launched a new native Australian range of skin care products featuring indigenous ingredients such as kakadu plum, finger limes and quandong fruits.

“These natural ingredients have long been used by local Aboriginal groups for their perceived health benefits for thousands of years,” G&M’s managing director Zvonko Jordanov said at an event yesterday.

Also new for G&M is their Derma Pharmacy line known as Dr V, formulated by in-house chemist Dr Visay Viengkhou.

Dr V lotions and body washes are designed for the pharmacy market and are suited to people suffering skin problems such as irritation, eczema and psoriasis.

The products are free from petrochemicals, are vegetable based and use natural oils.

The Australian-based company which has seen recent success

in the Chinese market, has had a 150% increase in sales this year when compared to the same period in 2015.

During yesterday’s event Jordanov also announced G&M is in the process of gaining organic certification with hopes of achieving this during 2017.

**Pictured** above at Sydney’s Golden Century restaurant yesterday are Zvonko Jordanov and Dr Visay Viengkhou.

## AEs by social media

**ADVERSE** events (AEs) of drugs are to be reported on social media in a UK Medicines and Healthcare products Regulatory Agency campaign this week as part of the European Union’s Strengthening Collaboration for Operating Pharmacovigilance in Europe (SCOPE) Joint Action project.

## Win with A’kin

This week Pharmacy Daily and A’kin are giving away each day a pack including A’kin Pure Facial Cleansing Gel, Antioxidant Day Cream, Antioxidant Night Cream.

Remove excess oil, makeup and impurities naturally with A’kin Sandalwood & Neroli Pure Facial Cleansing Gel. A synergistic combination of select pure botanic actives like Panama bark, Witch Hazel and Vitamin B5 works to thoroughly cleanse, clarify and soothe the skin. Complement your skincare routine with A’kin Rose de Mai Antioxidant Facial Day Creme and A’kin Lavender & Rose Antioxidant Facial Night Creme for replenished, radiant and revitalised skin the natural way.

To win, be the first from WA to send the correct answer to the question to [comp@pharmacydaily.com.au](mailto:comp@pharmacydaily.com.au)

What are the key ingredients in the Antioxidant Facial Night Creme?

*Congratulations to yesterday’s winner, Amanda Knaggs from Health World Limited.*



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### Dispensary Corner

**GLITTER** pills that will supposedly make your poop sparkle now exist!

Thankfully you won't find them at your local pharmacy, but they are widely advertised online, with some sites describing them as trending right now.

While most sellers indicate that the capsules (pictured below) are purely decorative, they also note they're made with "non-toxic, extra-fine glitter", just in case they're swallowed.

Dispensary Corner does not condone ingesting these.



**IT MAY** only be early November but the Christmas spirit has well and truly kicked off.

Exhibit A: UK supermarket Tesco has put out a mulled spice scented toilet paper.

The festive dunny paper can be picked up for £2 and contains cinnamonol, citronella and limonene - er, no glitter!

Some sarcastic Twitter users aren't sold on the idea of bringing Christmas cheer to their buttocks.

One even suggested that the toilet paper is akin to "wiping your backside with last night's hangover".

While another wrote that it makes you smell like a "disappointing Christmas party".

## Health, Beauty and New Products

Welcome to our weekly promoted feature with all the latest health, beauty and new products for pharmacy.

Suppliers wanting to promote products in this feature should email [newproducts@pharmacydaily.com.au](mailto:newproducts@pharmacydaily.com.au)

### G&M Australian Oil Creams MKII

G&M Australian Avocado Oil Cream MKII is a rich blend of natural Australian avocado oil and vitamin E, especially designed to protect the skin, to keep it soft and supple and prevent dryness. Soothing and super moisturising this non-greasy cream is an excellent after-sun skin conditioner.

G&M Australian Macadamia Oil Cream MKII contains pure Australian macadamia nut oil with a fatty acid composition similar to that of sebum in skin, crucial in protecting and maintaining natural hydration.

**Stockist:** 02 9540 3395  
**RRP:** \$7.99  
**Website:** [www.gandmcosmetics.com.au](http://www.gandmcosmetics.com.au)



### Dr V Derma Pharmacy premium range



Dr V Lavender, Chamomile & Sage Oil Body Wash has been designed to reinvigorate stressed and tired skin. With natural essential oils renowned for their calming effect, this formulation will make skin feel rejuvenated, may aid in relaxation and the reduction of anxiety. Dr V Lavender, Chamomile & Sage Oil

Body Lotion is a luxuriant all over body moisturiser which will rehydrate and bring relief to sensitive skin. Combined with the renowned natural healing oils, it is rich in anti-oxidants and amino acids, to invigorate dry skin.

**Stockist:** 02 9540 3395  
**RRP:** \$19.95  
**Website:** [www.gandmcosmetics.com.au](http://www.gandmcosmetics.com.au)

### DU'IT High Concentration Vit E Cream

Orbis Australasia, maker of DU'IT Tough Hands, has launched DU'IT VE+ to Australian pharmacy. Enriched with the highest concentration of natural vitamin E, new DU'IT VE+ provides 6 times the potency of standard vitamin E cream. DU'IT products are renowned for their efficacy and ability to provide rapid results while improving skin quality. DU'IT VE+ is recommended for both men and women aged 18-65+ with skin concerns including uneven skin tone, scarring, stretch marks, very dry skin and after sun care - it can even be used as a daily facial moisturiser.

**Stockist:** 02 9965 9600  
**RRP:** \$14.95  
**Website:** [www.orbis.net.au](http://www.orbis.net.au)



### New SOUTHERNATURE Omega 3 Concentrate

SOUTHERNATURE's odourless Omega 3 Concentrate is the only Australian-made 5-Star Fish Oil available, certified by International Fish Oil Standards (IFOS) to guarantee purity, potency and freshness. SOUTHERNATURE states that its Omega 3 Concentrate is specifically designed to help support and maintain a healthy cardiovascular system, may assist with brain, vision and nervous system development and health, and also may assist in reducing the stiffness and inflammation associated with joint conditions.

**Stockist:** 02 9684 6555  
**RRP:** \$51.95 for 90 caps and \$22.95 for 30 caps  
**Website:** [www.southernature.com.au](http://www.southernature.com.au)



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