

## twenty20 legal

Ownership law compliance  
Tax and structuring  
Buying and selling  
Location applications  
Ministerial discretion  
Franchising  
Lease advice  
Employment  
and more



Julia Smith

0412 88 30 21

julia@twenty20legal.com.au

Stephanie McGrath

0488 00 24 24

stephanie@twenty20legal.com.au

www.twenty20legal.com.au

CLEAR ADVICE. CLEAR ABOUT COSTS.  
MAKING LAW EASIER.

## ATO audits unveil super payroll pain

**PHARMACY** owners are being warned to review their payroll operations after audits by the Australian Taxation Office (ATO) have uncovered superannuation guarantee (SG) compliance failures among businesses using a payroll provider once linked to a major wholesale group.

Industry sources have confirmed that a number of pharmacies have been issued bills in excess of \$1 million by the ATO in relation to the Super Guarantee breaches, after the payroll contractor either underpaid, and in some cases neglected to pay, mandatory super contributions for employees despite deducting payments from the affected businesses' bank accounts. In other words, it appeared that payments had been made, but were not in fact transferred to the superannuation clearing houses.

One pharmacist told *Pharmacy Daily* that owners impacted by the audits were reluctant to raise the

issue with the Pharmacy Guild of Australia due to concerns that could lead to disputes with their banners.

An accountant Matthew Harris of MSI Taylor with a number of clients who have been found to be in breach of the SG as a result of the payroll provider's practices warned that the crisis could push a number of pharmacies into bankruptcy for their directors if a favourable deal is not reached with the ATO.

While bankruptcy could protect pharmacy owners from other debts, the accountant noted that as

directors of their businesses they could be personally liable for any unpaid super contributions, even if they were declared bankrupt.

Harris advised owners to ensure they are using a registered clearing house to pay employees' superannuation, adding "if you're using bookkeeping software, use that to pay super", rather than a third-party, noting that "the courts have ruled that it is not a defence as a director, if you relied on others to ensure that your obligation was met."

Step by step to  
ePrescription  
ready

MedView | Powered by eRx script exchange



VIEW  
OUR  
GUIDE

erx.com.au

### Today's issue of PD

*Pharmacy Daily* today features three pages of news, plus a full page from **Direct Chemist Outlet**.

## Feel in your element

New therapeutic iron supplements for the prevention and treatment of medically diagnosed iron deficiency, iron deficiency anaemia and folic acid deficiency anaemia



Ferrous Sulfate Range

### Ferrogen & Ferroven



NEW Ferrous Fumarate Range

**PROMOTIONAL OFFER AVAILABLE NOW VIA ALL MAJOR WHOLESALERS**  
To order or find out more, contact your **Arrow** or **Apotex** Sales Representative directly or call **1300 927 769**

Always read the label. Follow the directions for use. If symptoms persist, talk to your health professional.

## 3-WAY ACTION TO HELP EXTINGUISH INFLAMED FUNGAL SKIN INFECTIONS

### ANTIBACTERIAL PROPERTIES

**MICONAZOLE NITRATE 2% w/w**  
Active against Gram-positive bacteria such as *S. pyogenes* and *S. aureus*<sup>1,2</sup>

### ANTIFUNGAL

**MICONAZOLE NITRATE 2% w/w**  
Broad spectrum antifungal, active against a wide variety of pathogenic fungi and yeasts<sup>1</sup>

### ANTI INFLAMMATORY

**HYDROCORTISONE 1% w/w**  
Relieves inflammation and itch<sup>1</sup>

HELP EXTINGUISH  
MORE THAN THE ITCH



INFLAMED  
TINEA



INFLAMED  
ATHLETE'S  
FOOT



INFLAMED  
JOCK ITCH



THRUSH  
INFECTED  
NAPKIN  
RASH



WITH OR WITHOUT  
ASSOCIATED  
BACTERIAL  
INFECTION

**Resolve Plus** – combination therapy that treats  
the fungal infection and inflammation, even when  
an underlying bacterial infection is present.<sup>1</sup>



**For Pharmacists and Doctors:** Resolve Plus 1.0 contains Miconazole Nitrate 2% w/w and Hydrocortisone 1% w/w. Directions: Clean and dry affected area thoroughly. Gently apply to infected skin and surrounding area two times daily. Once inflammation has subsided continue treatment with an antifungal cream for 14 days after symptoms disappear to avoid recurrence. Do not use Resolve Plus 1.0 on children under 2 years of age.

Review full PI before recommending or supplying Resolve Plus 1.0. PI available on request from Ego Pharmaceuticals.

**References:** 1. Resolve Plus Product Information. Date of Most Recent Amendment 26 October 2018. 2. Van Cutsem JM, Thienpont D. Miconazole, a broad-spectrum antimycotic agent with antibacterial activity. *Chemotherapy* 1972;17:392-404.

Resolve Plus



With the Government incentive, there has never been a better time to automate!

Offer ends 24 December, 2020. Click here for details.





### Act before it's too late.

Pre-purchase the 2021 AMH or any current resource before Dec 31<sup>st</sup> 2020 to enter the draw to win some great rewards. These include attending a conference related to your profession, new laptop computers and future editions of AMH resources. For all competition details and T&C's please click on the link.



Click here for more info

## Clarity needed on 'expanded practice'

**UNCERTAINTY** about what constitutes an expanded pharmacy service, amongst pharmacists in rural and remote parts of Australia highlights "an urgent need for the pharmacy profession to develop clarity...about what is defined as an expanded service", researchers from James Cook University believe.

Results from a pilot study of assessing rural and remote Australian pharmacists' knowledge, attitudes and practices relating to the profession's "full scope of practice", published in the *Journal of Multidisciplinary Healthcare*, found there was confusion about what constitutes an expanded service.

The research found that 89% of respondents believed expanded services would be beneficial for people in rural areas, however 68% said that such services were being offered through rural pharmacies.

"While over two-thirds of pharmacists claimed knowledge that EPS were being delivered in community pharmacy, there appears to be some confusion as to which services constitute expanded practice, with blood pressure monitoring, provision of dose administration aids, blood sugar screening, weight management, and smoking cessation being listed as expanded services," the authors said.



"Although expanded practice has been described as a distinct knowledge and skill base that is in addition to the recognised scope of the pharmacy profession, pharmacists might see any service other than the traditional supply of medicines as expanded practice."

"This demonstrates an urgent need for the pharmacy profession to develop clarity for pharmacists about what is defined as an expanded service."

The researchers also found that rural pharmacists were particularly interested in mental health services they could provide.

"Respondents' consistent high ranking of expanded pharmacy services related to mental health including referral to mental health

services, conducting suicide risk assessments, and the use of basic mental health screening tools are expected considering the frequency and impact of poor mental health in rural and remote regions of Australia," the authors said.

The study also note that pharmacists perceived "many more barriers than enablers to the provision of expanded pharmacy services".

"The most often stated barriers were regarding staff shortages, remuneration, training, and time," the authors said.

"Enabling factors included a need for services, due to a lack of health providers in their area, and that rural pharmacies are well placed to provide EPS".

## Pharmacy missing from COVAX plan

"IT BEGGARS belief" that community pharmacy has been excluded from the Australian Technical Advisory Group on Immunisation (ATAGI) COVID-19 Working Group's sub-groups, Pharmacy Guild of Australia National President, George Tambassis believes.

Commenting on the make-up of the ATAGI sub-groups focused on vaccine utilisation and prioritisation; vaccine distribution and program implementation; and vaccination safety, evaluation, monitoring and confidence, Tambassis called for the profession to be included.

"The sub-groups include representatives from nurses and general practitioners, as well as consumer groups, but no-one from community pharmacy," he said.

"It beggars belief that this vital healthcare sector has been overlooked."

"Community pharmacists must be represented on each of the sub-groups and the Guild looks forward to working with ATAGI to ensure that these sub-groups can help to achieve the desired result of protecting as many Australians as possible from COVID-19."

## Win with Powerhouse Pharmacy Brands

Everyday this week Pharmacy Daily and Powerhouse Pharmacy Brands are giving away a product hamper filled with products from the PHPB portfolio to the RRP Value of \$150.00.

Powerhouse Pharmacy Brands is a leading Australian-owned pharmacy & health sales agency based in Sydney. Our dedicated team of experienced sales professionals services thousands of pharmacies, health stores and retailers nationally and maintains strong and well-established relationships with the pharmacy wholesalers and banner groups.

Orders: Power House Pharmacy Brands | Phone: 0430 241 521  
Website: [www.powerhousepharmacybrands.com.au](http://www.powerhousepharmacybrands.com.au)  
Contact: [helen@powerhousepharmacybrands.com.au](mailto:helen@powerhousepharmacybrands.com.au)



Q: What area of Australia do we service?

AROMABABY® bayeco BLUEJACAR Dynamicclear hello hari



## Priceline Pharmacy partners with FFA

**PRICELINE** Pharmacy has signed a three-year agreement with Football Federation Australia (FFA) to support the development of women's and youth football.

The deal will see the banner group become a partner of the Westfield Matildas and W-League until 2023, while also becoming the Official Health Partner of the MiniRoos, a campaign designed to introduce the sport to newcomers.

FFA CEO, James Johnson, said the partnership was a major boost for the sport.

"Our significant three-year partnership with Priceline

Pharmacy is a coup for the sport as the core principles of the partnership align with many of the measures and initiatives outlined in our XI Principles for the future of Australian football, particularly our focus on community and anchoring the growth of Australian football in the women's game," he said.

"Through this partnership, FFA will work hand-in-hand with Priceline to champion health and wellness, actively encourage grassroots football participation, and demonstrate each organisation's long-term commitment to women's sport."





## Dispensary Corner

**MUMBAI-BASED** accountant, Vishal Ghanshyam Soni, is learning that running a pharmacy is best left to pharmacists.

The 38-year-old entrepreneur set up a fake pharmacy call centre promising to supply US nationals with prescription medications for erectile dysfunction, after convincing them to make payment.

The *Mumbai Mirror* reported that Soni was busted last week after police were tipped off about his side business.

Looking to make the most out of his premises, Soni, a finance and accounting graduate, transformed his accountancy business into a call centre after hours.

A police spokesperson reported that Soni's "pharmacy" team used to change their names and imitate American accents when calling their would-be clients in the US to dupe them into paying for medications including, Viagra, Cialis and Levitra, which were never delivered.

Soni was arrested after the raid, with police alleging he had set up the bogus pharmacy after state government COVID-19 lockdown restrictions were eased.



## Asthma device and app to boost care

**E-HEALTH** technology developer, Respi, has launched a device and app, called wheezo, to help asthma sufferers to self-manage their condition more effectively.

Together the handheld wheezo device and app records breathing for 30 seconds and identifies a wheeze like a doctor listening with a stethoscope.

It can help patients monitor and manage their asthma symptoms and triggers.

The app stores the patient's Asthma Action Plan, medication use and local, real-time weather information such as pollen and pollution levels.

It also allows patients to share their asthma data with their healthcare professional.

Respi CEO, Marjan Mikel,

said digital technology can play an important role in the self-management of asthma, and extend care for asthma patients beyond the clinic.

Speaking at the launch of wheezo yesterday, Former Australian Cricket Captain, Michael Clarke, whose daughter has asthma, said the system allows parents of children with the condition to be better informed.

"The advantage of the wheezo device and app is it provides an inexperienced father, who has never suffered asthma, a lot of very powerful information," he said.

"With the device being so easy to use and the app on your phone, wheezo allows me to monitor my daughter's asthma whenever, wherever.



"The information that I receive from wheezo helps me make decisions.

"My daughter is very active, so being able to work out how she is feeling, and how she is going is very helpful."

## HEALTH & BEAUTY

Suppliers wanting to promote products in this feature should email [newproducts@pharmacydaily.com.au](mailto:newproducts@pharmacydaily.com.au)

### AROMABABY

AROMABABY was launched in 1994 as the **first brand of its kind in the world**. It remains the only **research-based, natural and organic brand** that is still **proudly Australian made and exported around the world**.

AROMABABY's extensive skincare collection is **rich in certified organic, natural oils** including calendula, evening primrose, avocado, rosehip and natural vitamin E.

**RRP:** Starting from \$12.95

**Availability:** Selected pharmacies nationally

**Orders:** Power House Pharmacy Brands

**Phone:** 0430 241 521

**Website:** [www.powerhousepharmacybrands.com.au](http://www.powerhousepharmacybrands.com.au)

**Contact:** [helen@powerhousepharmacybrands.com.au](mailto:helen@powerhousepharmacybrands.com.au)



**DIRECT  
CHEMIST  
OUTLET**

**Discount Chemist™**

# WELCOME TO DIRECT CHEMIST OUTLET!



**DCO WALLAN** - OPENED SEPTEMBER 2020



**DCO LANGWARRIN** - OPENED OCTOBER 2020



**DCO BRUNSWICK EAST** - OPENED OCTOBER 2020



**DCO DAKABIN** - OPENED NOVEMBER 2020

**ARE YOU TRYING TO COMPETE WITH THE  
BIG GUYS & NOT HAVING ANY SUCCESS?**

Direct Chemist Outlet  
has successfully converted:



**OVER 70 STORES  
AND GROWING**

**DIRECT  
CHEMIST  
OUTLET**  
**Discount Chemist™**



**Want to know more?**

Please call our General Manager  
Sarah Brooks on **0422 070 730**  
or Ian Tauman on **0417 113 851**

**JOIN THE DCO FAMILY HERE ▶**

[www.directchemistoutlet.com.au/franchise-information](http://www.directchemistoutlet.com.au/franchise-information)