

Congratulations to our partners on winning 3 out of 4 of this year's Pharmacy of the Year awards!

PHARMACY OF THE YEAR:



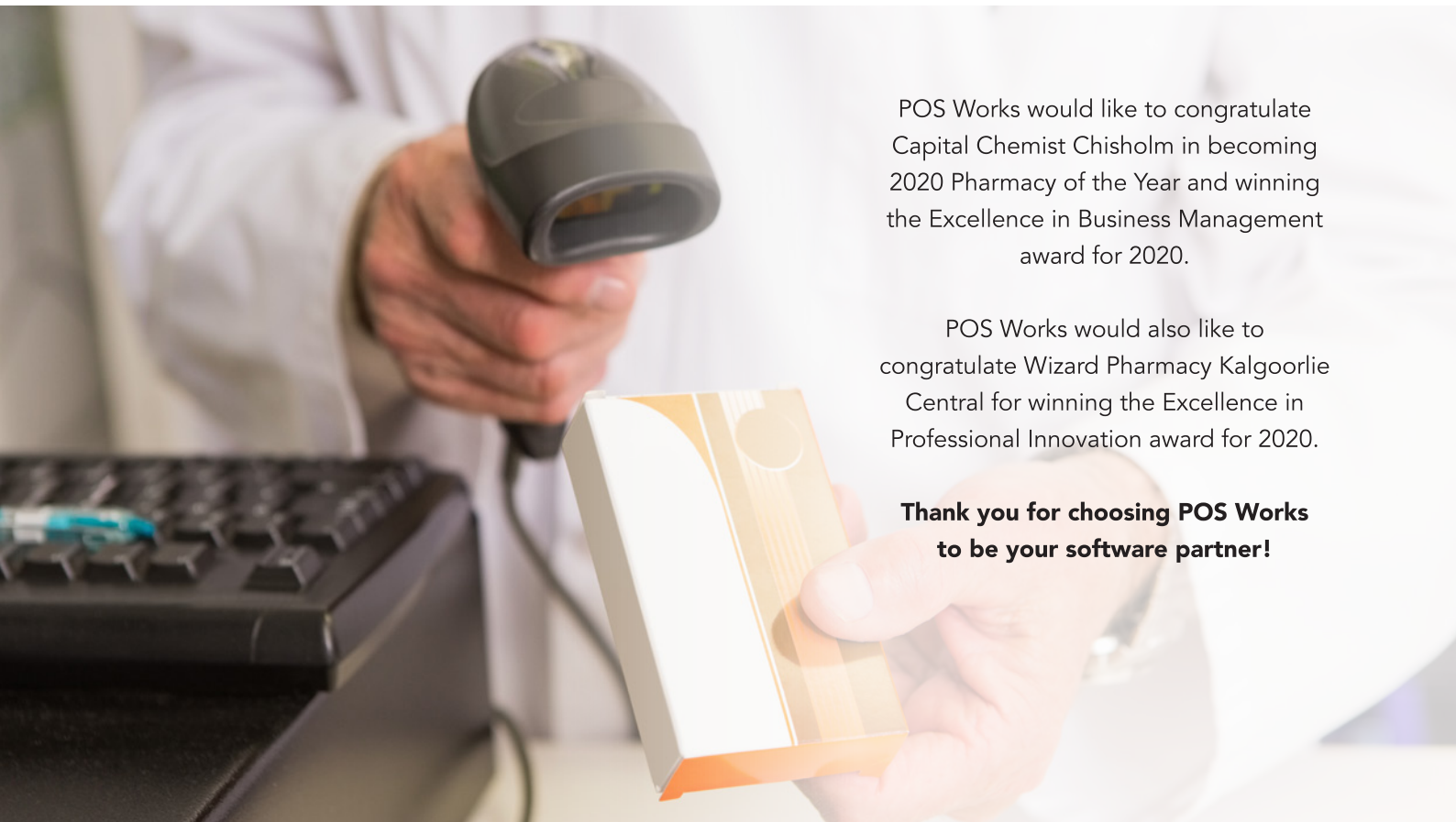
"We love Posworks and the data and reports that we can generate have certainly helped with our business management and success."

REBECCA YOUNG, OWNER
CAPITAL CHEMIST CHISHOLM

EXCELLENCE IN PROFESSIONAL INNOVATION:



EXCELLENCE IN BUSINESS MANAGEMENT:



POS Works would like to congratulate Capital Chemist Chisholm in becoming 2020 Pharmacy of the Year and winning the Excellence in Business Management award for 2020.

POS Works would also like to congratulate Wizard Pharmacy Kalgoorlie Central for winning the Excellence in Professional Innovation award for 2020.

Thank you for choosing POS Works to be your software partner!



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Today's issue of PD

Pharmacy Daily today has two pages of the latest pharmacy news, a front cover wrap from **POS Works**, plus a full page from **Sigma Connect**, and our **Winter Spotlight** feature.

POS celebrates clients' PotY wins

PHARMACY retail software provider, POS Works, is marking the success of two of its clients who claimed Pharmacy Guild of Australia Pharmacy of the Year (PotY) Awards, with a full page cover wrap today.

The company acknowledged Capital Chemist Chisholm's overall PotY win, as well as its victory in the Excellence in Business Management category, and Wizard Pharmacy Kalgoorlie Central for taking out the Excellence in Professional Innovation Award. See **cover page** for more.

Winter is here

THE season of chapped lips and bunged up sinuses is upon us once more, and our first Winter Spotlight features products from Carmex Lip Balm and Flo Nasal and Sinus Relief.

See **page four** for the Winter Spotlight.

More work to do on 7CPA: Tambassis

NEGOTIATIONS for the Seventh Community Pharmacy Agreement (7CPA) are ongoing, with a number of issues yet to be resolved, Pharmacy Guild of Australia National President, George Tambassis says.

In a member update issued last week, Tambassis stressed the Guild and Government negotiators had continued to hold talks throughout the COVID-19 crisis, to secure a new deal, with the 6CPA set to expire on 30 Jun.

"The COVID backdrop, with its overwhelming challenges for the Government, along with extensive travel restrictions which have prevented face-to-face meetings for many weeks now, has certainly added to the degree of difficulty of the negotiations," he said.

"However, I can report that we are working just as hard towards an Agreement.

"Both the Guild and the Government have the will to

achieve a new Agreement to give stability and certainty to our vital sector, but issues remain, and there is more work to be done.

"If anything, the COVID-19 scenario, as confronting as it has been, has shown the importance of the community pharmacy network – its resilience under extreme conditions – and its essential role in providing primary care to all Australians.

"In these negotiations, we are taking every opportunity to remind the Government of the fundamental importance of community pharmacies, something which is there for all to see every day in the current environment.

"It is imperative for all in the community that we achieve a fair Agreement."

Speaking at the Australian Pharmacy Professional (APP) Conference Online in Mar, the Guild's lead negotiator, Trent Twomey, had urged the



Department of Health to put the deal that had been negotiated to that point to the Minister for Health to sign off on (*PD* 23 Mar).

"There is a fair agreement that had a modest investment to address the two core issues that Australians want to see from their Pharmaceutical Benefits Scheme, as part of the 7CPA, which are an increase in convenience and an increase in affordability," he said.

Brace for Remdesivir demand surge

PHARMACISTS around the world are being warned the preliminary results of a trial using antiviral treatment, Remdesivir, for the treatment of COVID-19 is like to lead to an increase in demand for the drug.

Speaking on an International Pharmaceutical Federation (FIP) webinar last week, American Society of Hospital Pharmacists (ASHP) Vice President of

Publishing, Daniel Cobough, noted that while placebo-controlled study showed patients treated with Remdesivir had a 31% faster recovery rate, more information was needed to give a clearer picture on its efficacy over all.

"There was no statistical significance in the mortality rate, although the numbers looked like trending towards significance," he said.

Pharmacy gift

A PATIENT in Mandurah, Western Australia, has donated \$200 to the Mandurah Central Pharmacy to help pay for other customers' medications during the COVID-19 crisis.

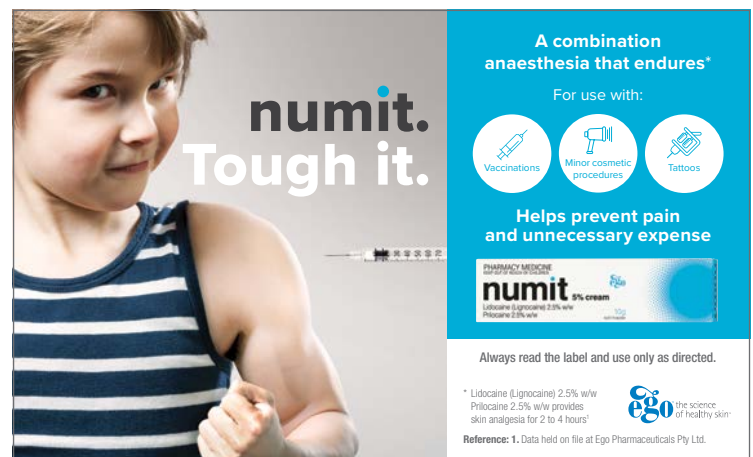
Pharmacy owners, Anita and Alan Hipper, told the *Mandurah Mail* that the funds had provided for face mask for at-risk patients and medicines for a number of patients.

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* Lidocaine (Lignocaine) 2.5% w/w
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Ego the science of healthy skin
Reference: 1. Data held on file at Ego Pharmaceuticals Pty Ltd.



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Dispensary Corner

SCIENTISTS in the south-eastern USA believe they have made a breakthrough after releasing the details of what is claimed to be the world's most constipated animal.

The history-making curly-tailed lizard was captured by the University of Florida's Natalie Claunch, a PhD student in the School of Natural Resources and Environment, in the hopes it was about to lay eggs.

"But when we went to feel for eggs, it just felt like it was full of silly putty," she said.

A subsequent CT scan (pictured) found the reptile had a "massive fecal bolus" which comprised almost 80% of its total body mass.



In fact there was only a tiny space left over in the animal's ribcage for its heart, lungs and lizard, with the massive blockage caused after it feasted on insects and then gobbled down some greasy leftover pizza, along with an unhealthy dose of ingested sand which ultimately became completely indigestible.

Despite its fat stomach the reptile was in fact starving because of lack of nutrients, and was humanely euthanised.

Curly-tailed lizards are considered an invasive species, with the intriguing case of extreme impaction published in the *Herpetological Review*.

Minfos' simple e-scripts

PHARMACY software provider, Minfos, believes its electronic prescription solution will help pharmacists transition to the planned token-based system for scripts with minimal change to workflow.

Moves for the fast-tracking of e-scripts came under fire from the Pharmacy Guild of Australia last week (*PD 01 May*), who said the decision was "a backward step for patient care at exactly the wrong time" in the midst of the COVID-19 pandemic.

However, EBOS General Manager Pharmacy Technology, Andrew Hall, the Minfos solution was designed to minimise the impact of the incoming token-based system on pharmacists.

"We wanted to deliver a solution where pharmacists can dispense ePrescriptions in Minfos with minimal change management," he said.

"So, pharmacies using Minfos do not need to register or configure their software.

"All our customers need to do is update their software when it becomes available and follow our



six easy steps."

Under the Minfos system Hall said the dispensing workflow for the tokens would mirror process of a paper script, with patients presenting the script on their phone to be scanned, with the token being sent to the printer and printed alongside paper scripts.

Hall added there will be no requirement for Minfos Dispense customers to integrate new software, with the updated dispensing workflow to be provided to clients as part of their subscription from Jun.

NRL star rejects compulsory flu jab call

AS THE NRL seeks to get its players back on the field of play amid the ongoing COVID-19 crisis, the code's call for all players to be vaccinated against influenza has been rejected by Gold Coast Titans back-rower, Bryce Cartwright.

The *Daily Telegraph* reported that Cartwright had told the club he would refuse to be immunised, and will be required to speak to the NRL's Chief Medical Officer, Dr Paul

Bloomfield, to discuss his possible return to play.

The paper noted that Cartwright's wife has previously voiced a strong anti-vaccination stance, saying the couple have not and would not vaccinate their children.

An NRL spokesperson had said on Monday that the league expected all players to get the compulsory shot this week, prior to the competition's scheduled return later this month.



Weekly Comment

Welcome to Pharmacy Daily's weekly comment feature. This week's contributor is **Amanda Nancarrow, Senior Strategic Accounts Manager, GuildLink.**



Do you use an app?

During this time of COVID-19 and the introduction of electronic prescriptions, now more than ever pharmacies need to be engaging with patients via an app and ensuring patients' contact details are correct.

One of the things we're passionate about at GuildLink is our commitment to providing pharmacies with the digital tools they need to deliver improved healthcare and drive revenue.

For many pharmacies, creating an app is beyond their ability. That's why we provide access to our free patient facing app myPharmacyLink as part of a subscription to GuildCare NG.

For chains or larger groups, we can provide stand-alone white labelled apps; customisable to specific requirements, managed by our experienced product team and protected by our expert data security measures.

Both pharmacies and groups can customise myPharmacyLink to present to patients as their own brand, allowing them to build brand recognition and digital engagement – and also bulk message patients regarding the availability of professional services or local health updates.

GuildLink recommends making a commitment now to ensuring databases are up to date with correct patient contact details – as your ability to drive patient app enrolment will be key to the successful integration of electronic prescriptions into your pharmacy.

3 NEW  **pharmacycare** soaps to help your patients break the chain of infection in the most effective way!



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Pharmacy Daily's Winter spotlight is your guide to all the essentials - from products to assist with coughs and colds through to keeping you hydrated and vitamin boosted - ready for this year's Winter season. To feature here email advertising@pharmacydaily.com.au.

Carmex Lip Balm

RRP \$4.99 - \$8.99

In these uncertain times customers are looking for reliability and comfort – which the daily ritual of applying Carmex lip balm delivers.

As the fastest growing brand, Carmex has a wide range of products to cater for all lip care needs, including jars, sticks, tinted balms and the Carmex Squeeze Tube which is the top selling dedicated lip balm in Australian Pharmacy* and continues to grow at over 30% p.a.

The popular range also provides the category's highest selling flavoured stick – the Carmex Strawberry Click Stick.

Backed by targeted consumer marketing, now is the time to stock up for the peak winter season.

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* IQVIA Pharmacy Sales MAT 14/3/2020



Flo Nasal & Sinus Relief

RRP from \$12.95

Stay well, breathe easier and fight winter colds with Flo's range of preservative-free salines. Try a nasal saline spray or sinus wash daily like Flo to clear the nose. Flo helps clear excess mucus, wash away germs and irritants breathed into the nose and relieves nasal symptoms from colds and sinusitis.

For mild to moderate nasal symptoms, try a saline nasal spray, like Flo Saline Plus or Flo Nasal Mist. For moderate to severe nasal and sinus symptoms, try a more thorough sinus wash kit, like Flo Sinus Care. All Flo salines are isotonic, preservative-free and gentle enough for daily use.

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