

Today's issue of PD

Pharmacy Daily today features two pages of news, plus full pages from:

- Chemsave
- Ramsay Pharmacy
- Glucojel

Consider savings

WHETHER it's catalogue pre-order rebates, dispensary assistance subscriptions or bonus stock, aligning with Chemsave delivers bottom line benefits - learn more about a special offer on [page three](#).

Ramsay's finest

RAMSAY Pharmacy is today celebrating the success of its recent group-wide conference, which brought together superstars from across the business to chart growth into 2025 - see more on [page four](#).

CMA phishing hit

COMPLEMENTARY Medicines Australia is advising members of a cyber security breach that may have seen some personal details accessed.

The breach began as an email received last week purporting to be from a staff member.

The company says it considers any potential impact on individual data to be minimal and limited to names, phone numbers and email addresses.

Concerned members who have provided this information to CMA are advised to contact the Office of the Australian Information Commissioner and take steps to secure data - [CLICK HERE](#) for more details.

Training for OTP services

NEW training and support for pharmacists delivering services under the Opioid Treatment Program (OTP) in NSW will soon be available under a new partnership between government and industry.

The Pharmaceutical Society of Australia (PSA) has joined forces with New South Wales Health with the ultimate goal of boosting access and availability to OTP services across the state.

New support available includes a dedicated resource hub, online training modules and webinars, and the expansion of the Pharmacist-to-Pharmacist Advice Line for those with specialised questions or requiring peer guidance.

"OTP is an incredibly successful program, rewarding for pharmacists and produces positive outcomes for people accessing treatment," said PSA NSW President, Luke Kelly FPS.

"These PSA offerings provide all the support pharmacists need to deliver a high-quality OTP service."

Approximately 55,700 Australians required treatment for opioid dependence on any given day in 2022, NSW having Australia's highest rate of people undergoing treatment plans, with 30 in every 1,000 or nearly 25,000 affected.

Around half of these were

ADHD care boost

GREATER support is needed for Tasmanian GPs to assess and treat patients with ADHD, said Royal Australian College of GP's member, Dr Tim Jones.

Dr Jones said he will increase lobbying efforts for an overhaul of support services, with calls for paediatricians and psychiatrists to be added.

"The current system serves no one," Dr Jones said.



Hartley's Gripe Water helps reduce colic and wind in infants.

Available from Symbion, Sigma, API & CH2.

Australian made. Pharmacy only. Always read the label and follow the directions for use. 

APP ending early

PHARMACY Guild of Australia's Queensland branch have said they are acting on member feedback and closing the 2025 APP conference on Sat over the traditional Sun.

In an update released this morning, organisers say the event will feature extended opening hours for the main show floor on Fri and Sat to compensate for an earlier end.

"Pre-conference workshops on Wednesday and sessions on Thur - Sat will not be affected and will still provide the high level education for which APP is known," organisers said.

APP 2025 is scheduled to take place from 20-22 Mar at the Gold Coast Convention and Exhibition Centre.

Following the conclusion of formalities, delegates can gather at The Star for the "infamous" APP gala celebration, which next year will adopt a 'Street Party Hoedown' theme with country music and line dancing.

The closing party will also feature the return of 'Furnace and the Fundamentals', also back by popular demand.

receiving treatment from community pharmacies.

"With the PBS listing effective July 2023, access and affordability of OTP have been significantly improved for people seeking treatment," Kelly added.

The state PSA president also took the opportunity to encourage pharmacists not currently taking part in the program to reverse course and consider implementing OTP in their pharmacies.

"We have areas across NSW that need more community pharmacies delivering OTP to support the need in our communities," Kelly said.

"I encourage all community pharmacists in NSW to access this training and support, and consider taking on more people on OTP, or providing the service." *ML*

[CLICK HERE](#) for more information.

Reasons to smile

GLUCOJEL is offering your customers the chance to win \$10,000 with purchases across the Glucojel jellybean range, so make sure your shelves are fully stocked - more on the giveaway on [page five](#).

MedAdvisor for Pharmacy

Helping pharmacies transform for the future

Delivering:

- 📱 Anytime/anywhere access
- 🔧 Optimized workflows
- 🔒 Secure pharmacy operations

[→ Learn more.](#)

MedAdvisor Solutions™

Relieves infant tummy discomfort caused by wind



Contains main ingredient: Simethicone 40mg/ml

Always read the label and follow the directions for use.





Dispensary Corner

MOTHERS and daughters often solve problems together, but restoring historic Spanish church frescoes using bacteria is rarely on the list of those issues commonly conquered.

The situation is especially unique as it involved Spanish microbiologist Pilar Bosch, who was studying her PhD in how bacteria could be used to restore ancient artworks.

At the same time, her mother Pilar Roig - an art restoration consultant - was struggling to devise a way to restore 18th century paintings adorning the walls of the Santos Juanes church in the city of Valencia.

Roig was stuck on a problem involving removing glue residue from a similar restoration effort 60 years ago, which saw the paintings awkwardly removed from the wall and then hastily reattached with industrial glue.

The pair hatched a plan - work together to solve the issue and not only would Mum achieve her objective, Daughter would have a key research field for her doctoral thesis.

Bosch set to work training bacteria by feeding samples of the glue, which was made from animal collagen, which then in turn produced enzymes that naturally degraded the glue.

Mum and her PhD bub then mixed the bacteria with an algae-based gel, applied to the paintings and after three hours, removed it to reveal pristine, glue-free artworks ready for more detailed restoration.

Is there anything a mum and daughter pair cannot do?

IPA celebrates top performers



TEN high-performing member pharmacies across Australia have been singled out for recognition at a gala event to wrap up the first Independent Pharmacies of Australia Group (IPA) Member Summit on the Gold Coast.

Chemist Discount Centre Gosnells in WA was named the National Pharmacy of the Year, while Jack Buckley, hailing from Flannery's Pharmacy & Life Pharmacy in Forbes, was crowned Pharmacist of the Year.

IPA Managing Director Steven Kastrinakis said the awards were a commitment by the organisation to recognise the hard work of those in its network.

"Independent Pharmacies of Australia Group is proud to celebrate all 10 of the 2024 award winners - the dedicated staff and pharmacies within our network who continue to demonstrate their passion for building great pharmacies and striving to support the health of their local communities better," Kastrinakis said.

Overall, the summit focused on bringing together the 1,100-strong member network to discuss issues such as balancing

and delivering the right service mix, buying power and terms for better margins and profits.

"Our first-ever IPA Member Summit was an invaluable opportunity to hear from inspiring speakers and encourage robust conversation around the industry's ever-changing landscape and how we can better meet the health needs of the Australian people," said IPA Chief Operating Officer, Lynne Gallucci.

Gary Khoo and Ella Bennett from Chemist Discount Centre Gosnells are **pictured** with their award and IPA executives Shelley Phillips, Michael Flannery, Bradley Miller and Steven Kastrinakis.

AMA calls for pay

MEDICAL students must be included in the Federal Government's Commonwealth Prac Payments scheme to boost access to care, especially in rural and remote areas.

The Australian Medical Association says it has written to Federal Education Minister, Jason Clare, expressing disappointment medical students had been excluded from the scheme, unveiled in the 2024-25 Budget.

"Medical students are required to undertake about 2000 hours of unpaid clinical placements," AMA President Dr Danielle McMullen said.

"The costs associated with this unpaid placement are a significant barrier to participation among current and potential students from low socio-economic and rural backgrounds."

McMullen added there was evidence that medical students who practice in a remote area are more likely to build community roots and remain in that area, meaning more doctors in areas that struggle the most with access.

DID YOU KNOW?

That we regularly publish **Health Professional only** editions of *Pharmacy Daily*?

[CLICK HERE TO UPDATE YOUR DETAILS](#)

Pharmacy Daily



Do The Math(s)!

Chemsave

Low Chemsave Monthly Membership Fee

- \$ 340 Catalogue pre-order rebates
- \$ 795 Dispense Assist subscription
- \$ 10 Pointers subscription
- \$ 550 Bonus stock

SUBTOTAL = Save \$ 1,695 per month
(\$ 20,340 per year)

- + Top discounts on 7000+ OTC products
- + Top discounts on 1000+ Rx products
- + Top discounts at wholesalers
- + Free point-of-sale support
- + Free merchandising
- + Free pricing servicing
- + Free digital marketing
- + Free Nostradata

GRAND TOTAL = BIG SAVINGS!

YOUR
BIG
SAVINGS
CHEMIST

ASK US ABOUT
OUR LIMITED-TIME
SPECIAL OFFER.

YOU DON'T WANT TO
MISS OUT ON THIS!



VIC, SA, WA, TAS & NT

Michael Story
0425 820 160
michaelstory@chemsave.com.au



NSW, QLD & ACT

Simon Metcalfe
0499 208 182
simonmetcalfe@chemsave.com.au



Ramsay Pharmacy™

Leading with heart. SUSTAINABLE FUTURES THROUGH KIND LEADERSHIP 2024 CONFERENCE

Ramsay Pharmacy Group gathered for their annual conference themed 'Leading with Heart: Sustainable Futures Through Kind Leadership'. The event brought together our leaders and superstars across the business to celebrate our success, innovation and insights into the future of healthcare.

The event was a celebration of individual and collective achievements, honouring our Better Award winners, recognising team members who reached significant service milestones, and looking ahead to the exciting innovations and growth on the horizon for Ramsay Pharmacy in 2025.

Congratulations to our award winners for 2024:

Better Care – Community Pharmacy

Ramsay Pharmacy Wyalla

Better Care – Hospital Pharmacy

Warners Bay Private Hospital

Better Together Award

Ramsay Pharmacy Glen Huntly

Above and Beyond Award

Amber Long – Ramsay Pharmacy Ovens Street

Excellent in Leadership Award

Gemma Potter – Ramsay Pharmacy South Bundaberg

Innovation and Sustainability Award

Ella Raguz and Ramsay Pharmacy Wishart

Intern of the Year

Zoe Scepanovic - Warners Bay Private Hospital

Pharmacist of the Year

Diane Allenet-Yeung – Ramsay Pharmacy Cairns



The conference fueled our excitement for the year ahead as we continue to #believeinbetter and strive for even greater success together.



GLUCOJEL™

The Original Pharmacy Jelly Bean

**GLUCO
JOY!**

**WIN
\$10K***

10,000 REASONS TO SMILE

We're giving your customers a chance to **WIN \$10K*** when they purchase Glucojel. Make sure your shelves are fully stocked!

OUR PROFIT IS YOUR PROFIT.

Go to goldx.com.au/glucojel for more information.

*Terms and conditions apply

