

Dispensary help

DISPENSE Assist is a low-cost staffing solution with dispensary technicians available 24/7, at rates from as low as \$7.42 per hour, for services including compounding, DAAs, and more - see **page three**.

CAN'T SLEEP?



- Fall asleep more easily
- Improve sleep quality
- Wake feeling alert

CLICK HERE TO VIEW OFFER

ASK YOUR PHARMACIST ABOUT THIS PRODUCT. For the short term treatment of primary insomnia (without an underlying medical or any other clear cause) characterised by poor quality sleep in patients who are aged 55 or over. Not to be used concurrently with other treatments for insomnia.

Pharmacy spend on the up

SHOPPERS have increased spending in pharmacies, according to the latest figures from research and data firm Fonto, citing better prices, convenience and product availability over supermarkets on key items.

Consumer spend per person in pharmacies in the quarter ending Jun 2025 increased by 12.4% year-on-year, with the average basket size increasing by 11%.

The top three reasons for choosing a pharmacy over a supermarket for products such as OTC medicines, cosmetics and personal care products, toilet paper and vitamins, were better prices (31%), increased convenience

(29%), and not being available at the supermarket (25%).

"It's a great time to be a pharmacy retailer in Australia," said Fonto CEO Ben Dixon.

"While the supermarkets are very publicly reducing their product ranges and being investigated for their pricing behaviours, consumers are telling us that these are the main reasons for taking some elements of their grocery shop into pharmacies across Australia," Dixon said.

Meanwhile, those choosing to see a pharmacist instead of going to their GP cited reasons such as convenience (37%), trust (21%), reduced wait times (21%) and free appointments (21%). **KB**

Today's issue of PD

Pharmacy Daily today features two pages of news, plus full pages from:

- Dispense Assist
- Pharmacy Connect
- Glucojel

Attract customers

GLUCOJEL jellybeans can help reel more customers into your pharmacy.

Learn more about a discount offer on **page five**.

EZOVIR[®]
famciclovir 500 mg



20% off

CLICK HERE TO VIEW OFFER

ASK YOUR PHARMACIST ABOUT THIS PRODUCT.



EFFECTIVE COLD SORE RELIEF

Cal-600[®]

Helps build strong bones

Available from API, Symbion, Sigma & CH2



Petrus
PHARMACEUTICALS

Calcium
600mg
120 tablets

Use only as directed. Consult your healthcare professional if symptoms persist.

Connect CPD

PHARMACY Connect 2025 - now featuring a pharmacy assistant stream - is coming up on 03-05 Sep at the Hyatt Regency in Sydney.

Register now to earn valuable CPD credits - see **page four**.

Restin[®]
Melatonin 2mg

Because sleep quality matters.



**No gimmicks
Just everyday value**

Rest-assured.



**CONTACT NOVA on
1300 904 541**

orders@novapharm.com.au

R210725a3v1.0 Ask your pharmacist about this product. Always read the label and follow the directions for use. Read the warnings before purchase.

*Primary insomnia is insomnia without an underlying medical cause or any other clear cause.

AVAILABLE NOW (while stocks last!)

TRIMACORTE

Clotrimazole and Hydrocortisone Cream 15g & 30g
Innovator: **Hydrozole**

BROAD SPECTRUM | ANTI-FUNGAL | ANTI-INFLAMMATORY

CONTACT NOVA on **1300 904 541** | **orders@novapharm.com.au**

T260725a3v1.0 Ask your pharmacist about this product. Always read the label and follow the directions for use. Read the warnings before purchase.





Dispensary Corner

A KENTUCKY man is suffering from post-traumatic stress disorder after surgeons attempted to harvest his organs while he was very much alive.

The man was declared brain dead after an overdose in Oct 2021, but according to his sister, doctors attempted to harvest his organs while he was still showing signs of life.

She said that his eyes were open and watching family members as they gathered to say goodbye before the procedure, but it still went ahead until doctors called it 45 minutes later when he woke up.

Despite physicians arguing he had too many signs of life to continue with the surgery, the organ donor company had wanted to go ahead with it, according to the surgeon who was assigned to the procedure.

"I was really surprised that he had been taken to the cardiac cath lab; he was paralysed and sedated, and moved on with the OR," said the surgeon.

"The hospital staff said they were incredibly alarmed, calling it euthanasia," she added, noting that the cardiologist questioned why the man was given such a poor prognosis, and said it didn't seem like he was brain dead.

The surgeon resigned from the organ donor company after the incident, and she and the man's sister are now campaigning for organ donation reform.

"TJ was able to fight for his life and he's still here, and there's others that are still here - but there's a lot that are not," the man's sister said.

DDS named Canstar's Best Pharmacy

DISCOUNT Drug Stores (DDS), Sigma Healthcare's low-cost pharmacy brand, has been given Canstar Blue's Most Satisfied Customers Award for Pharmacies for 2025, receiving the highest rating of five stars for overall satisfaction.

Over 3,000 Australians who had visited a pharmacy in the past six months were surveyed, covering areas including value for money, prescription availability and speed of dispensing, product range, checkout experience, store layout and experience, and overall pharmacy satisfaction.

DDS emerged as the top-rated pharmacy brand, receiving the highest satisfaction rating from respondents.

The brand achieved five-star ratings across the board, except on 'value for money', where Good Price Pharmacy Warehouse topped the list, while Chemist Warehouse tied with DDS on 'range of products'.

Sigma Health stablemates Chemist Warehouse and Amcal+ achieved a four-star overall



rating, alongside Good Price Pharmacy Warehouse, Priceline Pharmacy, Blooms the Chemist, and TerryWhite Chemmart.

Sigma Healthcare CEO & Managing Director Vikesh Ramsunder (pictured) said the group was "thrilled to be recognised by Australian consumers for the care, convenience and quality we strive to deliver every day".

"We pride ourselves on putting our customers first - whether it's looking after their prescription needs or offering great prices on everything from beauty and vitamins to baby products and toiletries," he continued.

"This award is a testimony to our pharmacists and their teams' commitment to retail service excellence and the health of their local communities." KB

Online pregnancy meds guide marks 10 years

THE Pregnancy & Breastfeeding Medicines Guide (PBMG) this month marks 10 years of helping healthcare professionals find reliable, evidence-based information on medicine safety during pregnancy and breastfeeding.

Produced by the Pharmacy Department at the Royal Women's Hospital in Melbourne, the PBMG now includes over 1,200 medicines - from prescription and over-the-counter medicines, to complementary and alternative

therapies like St John's wort.

Created specifically for clinicians, it has printable factsheets that can be shared directly with patients, making trusted, practical information easy to use at the point of care.

Recent updates include the addition of two new medicine profiles for encorafenib and ceritinib; a review of the anticoagulant therapeutic group; and reviews and updates for a further 87 medicines.

For more information, including subscription details, click [HERE](#).

Card payment system changes

THE Reserve Bank of Australia (RBA) is reviewing Australia's card payment system, with proposed reforms that may have implications for small businesses.

The Independent Payments Forum (IPF), of which the Pharmacy Guild of Australia is a member, argues that banks have a community service obligation to provide customers with access to their own money at low fees - a benefit already available to large businesses like Coles and Woolworths.

IPF co-founder and payments expert, Brad Kelly, said it is disappointing that under the RBA proposals, card-issuing banks will continue to profit from debit card transactions that are intended to be a replacement for cash.

"Banks make billions in profits from our savings each year, and they are obligated to give us access to our own money," Kelly said.

"With debit card interchange fees, they have turned a loss-making service of providing us with cash into a profit centre.

"They should not be profiting every time we tap our card to buy groceries, buy medicine and share a meal with the family," he added.

The IPF is conducting a survey to collect data on the potential impacts within the small business sector, and the Guild is encouraging members to participate to ensure pharmacy owners' views are heard.

The survey closes at COB Tue 05 Aug - complete it [HERE](#).



**STAFF SHORTAGES?
OVER-WORKED?
WAGES INCREASING?**



GIVE YOUR DISPENSARY THE HELP IT NEEDS

Dispense Assist is a revolutionary way of dispensing prescriptions in your pharmacy for a fraction of your normal cost.

Utilising the latest technology, software and security, Dispense Assist technicians work on your workstation to dispense prescriptions and perform any other task you require.



We are available 24/7/365 at a moment's notice whenever needed for sessions of 30mins to 24hrs.

Rates as low as \$7.42 per hour with the same rates for days, nights, weekends and public holidays.

PERFECT FOR DISPENSING AND OTHER TASKS FOR:



DAA



Compounding



Cannabis



Private
Hospitals



Online
Sales



eScripts

and much more

Curious to see if it's a fit for your pharmacy?

Sign up for a FREE Trial Now:



www.dispenseassist.com.au



Scan qr code



PHARMACY CONNECT

3 - 5 SEPTEMBER 2025
HYATT REGENCY SYDNEY



The Pharmacy
Guild of Australia

Earn valuable CPD credits before 30 September!

BOOK NOW

Now featuring a pharmacy assistant stream!

CONFERENCE PARTNERS

arrotex
VidaCorp

A DBG Health Company

reckitt

S+V
THE PHARMACY GUILD
SALES + VALUATIONS
NSW PTY LTD

symbion

MAJOR SPONSORS

BioCeuticals

BLISTER
PREVENTION

CeraVe
DEVELOPED WITH DERMATOLOGISTS

Dermal
THERAPY

ego the science
of healthy skin

FRED

GALDERMA

GLUCOJEL
The Original Pharmacy Jelly Bean

GSK

HALEON

MedAdvisor
Solutions

MedReleaf
AUSTRALIA

Metagenics
We are dedicated to helping people live happier, healthier lives.

NostraData

PDL

SEIPELGROUP
FORMULATING INNOVATION

Smith+Nephew

sQve
CPAPCLINIC

COCKTAIL PARTY SPONSORS

Guild
INSURANCE

GuildSuper

MOBILE APP SPONSOR

MediADVICE
PHARMACY

MEDIA PARTNERS

Australasian
— PHARMACY —

Pharmacy

WORKSHOP SPONSORS

Australasian College
of Pharmacy

camurus

Commonwealth
Bank

INDIVIOR
Focus on you.

PharmaPrograms

RSM **Script.**

SUPPORTING SPONSORS

ipa **Independent**
Pharmacies
Australia

Raven's
Recruitment

TerryWhite
Chemmart



TO ATTRACT MORE CUSTOMERS, JUST USE THE RIGHT BAIT.

Everyday Glucojel buying deal,
get **2.5% discount!***

*See your order portal for details.



GLUCOJELTM

The Original Pharmacy Jelly Bean

