

Today's issue of PD

Pharmacy Daily today features three pages of news, plus full pages from:

- **Pharmacy Connect 2026**
- **Willach**

3 weeks to Connect

PHARMACY Connect kicks off in three weeks, so make sure you book now to attend the event.

See **page four** for more.

Rethink dispensary

WILLACH Consis C provides the latest in robotic automation for a more efficient dispensary set-up, freeing up space and time within your pharmacy.

Learn more on **page five**.

Leafio launches logistics upgrade

AUSTRALIA'S largest medicinal cannabis network Leafio has announced changes to its national fulfilment and logistics platform to enhance supply to the 5,000 pharmacies on its books.

Designed to improve delivery reliability, strengthen pharmacy confidence and support uninterrupted patient access to prescribed medicinal cannabis, the upgrades form part of Leafio's broader investment in the infrastructure supporting Australia's rapidly growing medicinal cannabis sector.

Recent and upcoming enhancements include:

- expanded same-day and next-day delivery options
- more accurate, location-specific delivery estimates shown to pharmacists prior to purchase, based on real-world carrier performance
- expanded warehouse capabilities to reduce unnecessary interstate shipments
- AI-assisted fulfilment performance monitoring using integrated operational reporting
- smarter order routing

and consolidation to improve efficiency and reduce delivery complexity.

The investment reflects the increasing importance of reliable supply as medicinal cannabis becomes a more established part of healthcare delivery, ensuring patients can start or continue treatment with confidence.

Nicole Le Maistre, interim vice president sales at Montu, said pharmacy expectations had evolved beyond simply having products available.

"Reliable access to prescribed medicines is an important part of patient care," Le Maistre said.

"As the sector matures, pharmacies increasingly expect supply chains that are predictable, transparent and designed around clinical needs.

"Our focus is building fulfilment systems that pharmacists can rely on.

"That means providing realistic delivery commitments, better visibility of orders and infrastructure that supports both metropolitan and regional Australia," she concluded.

Wesfarmers expands loyalty rewards

WESFARMERS Health has launched a new rewards program, Pulse Rewards, replacing Priceline's highly successful Sister Club with a broader-ranging offering bringing together customers from its pharmacy, health and beauty brands into a single rewards system.

With more than 10 million members, Sister Club is Australia's largest health and beauty loyalty program, and Pulse Rewards extends that across the Wesfarmers Health network, creating new opportunities to engage customers beyond the traditional pharmacy transaction.

Sister Club members will automatically transition to Pulse Rewards, retaining their points and maintaining the same membership level.

Pulse members can now collect points and access benefits across



participating brands including Priceline Pharmacy, Priceline, Atomica, Australia Skin Clinics, SILK Laser Clinics, Clear Skincare, SISU Health and InstantScripts.

Benefits include member-only offers and discounts, exclusive goodie bags and event invitations, while points can be redeemed for reward vouchers.

Leela Sennitt, GM eCommerce & loyalty, said Pulse Rewards represents the next chapter in Wesfarmers Health's loyalty strategy.

"Priceline's Sister Club has been one of Australia's most successful health and beauty loyalty programs for decades and Pulse Rewards builds on that strong foundation," she said.

"We know customers increasingly engage with multiple health, beauty and wellness brands, and they expect those experiences to



feel connected.

"Pulse Rewards brings together the brands our customers already know and trust into one rewards ecosystem, making it easier to collect points, unlock rewards and access exclusive benefits across our network," Sennitt explained.

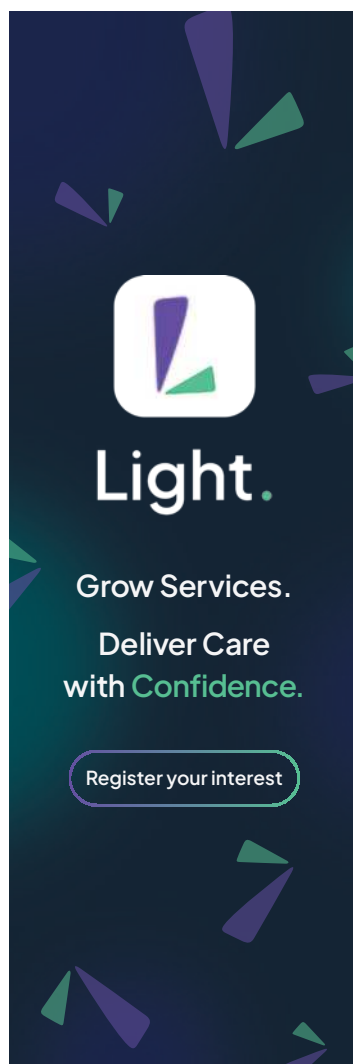
"Whether it's completing a health check, shopping for beauty products or accessing telehealth services, Pulse Rewards recognises and rewards customers for the everyday moments that matter." **KB**

Warne Legacy reaping benefits

THE Shane Warne Legacy Health Check program has brought more than 490,000 free health checks on SISU Health stations, with new research showing that 85% of participants took action after the tests, from improving diet and increasing exercise to seeking medical advice.

Commissioned by member-owned health fund Latrobe Health Services, the research also found that for those at higher risk, 91% took more proactive steps, such as booking follow-up appointments with their doctor or researching their health further.

Located at Priceline Pharmacies, sporting events (**PD** 08 Jan), workplaces and community events, the health checks are non-invasive, fast, and free, making preventative health screening more accessible and helping people take early action against cardiovascular disease and type 2 diabetes.



Strong FY26 results for EBOS

EBOS Group has reported strong revenue growth of 9.9% to \$13.5 billion and an underlying profit of \$614 million, up 5% on last year, in its FY26 results released today.

EBOS is the company behind leading pharmacy brands including Symbion, TerryWhite Chemmart and Cincotta Chemist.

Community pharmacy revenue was up 10.2% to \$7.1 billion, with the TerryWhite Chemmart banner reporting sales revenue of \$2.9 billion, up 9.2%, with total dispensing sales up 8.5%.

The reporting highlighted the significant role of GLP-1 and other high value medicines in growth across the pharmacy network, while total network stores reached 780, up 86 from the previous year, due in part to the addition of MediAdvice to the stable.

The group continued to invest in the growth of its pharmacy network, digital ecosystem and owned brand portfolio, as well as funding its largest-ever pharmacist education initiative to support expanded scope of practice and reinforce healthcare services capability across the network.

Among its broader investments



were a \$360 million distribution centre (DC) renewal program, with all facilities now operational and the Kemps Creek DC productivity gains signalling a 30% uplift for FY27.

"FY26 was an important year for EBOS," EBOS CEO Adam Hall said.

"We delivered solid EBITDA growth, completed the largest infrastructure investment program in our history and continued to strengthen the quality of our portfolio through disciplined capital allocation and targeted acquisitions," he explained.

"Importantly, we are now moving beyond the peak capital investment phase, and are entering FY27 with a stronger portfolio, lower capital intensity and with capacity to invest in future growth opportunities."

The group expects to deliver continued growth in FY27, and is targeting underlying profit of \$625-\$655 million. *KB*

Aussie Idefirix kidney transplant success

SWEDISH biopharma company Hansa has announced that the first commercial patient in Australia has received a living donor kidney transplant following treatment with Idefirix (imlifidase), representing an important milestone for patients facing barriers to transplantation.

The desensitisation treatment is approved by the TGA for use in highly sensitised adult kidney transplant candidates, where pre-formed antibodies with a broad reactivity against human leukocyte antigens can cause tissue damage and potentially lead to transplant rejection.

Medicine
BioCeuticals



Target viruses and bacteria linked to respiratory infections with Polinacea®

Manage cold & flu with a biphasic immune response



Watch Now 2 min



Scope in focus Professor Trent Twomey

ANYONE who has visited an emergency department or seen the media recently knows our health system is under pressure.

Hospitals are under strain, there can be lengthy delays to see a GP, and patients continue to need healthcare.

I'm proud of the role all community pharmacists play in supporting the health of their communities - everyday people know they can walk in and receive health advice.

In many states, community pharmacists are now able to do even more to help ease the load.

Every time a community pharmacist treats a UTI, provides a vaccination, helps patients navigate flu season or identify conditions that require referral, we are reducing the pressure elsewhere in the system so those that need more complex support can receive it.

Scope of practice matters for all health professionals.

Nurse practitioners, optometrists, podiatrists, endorsed midwives and advanced practice physiotherapists all perform functions that were once reserved to medical practitioners.

ADHD medication can now be provided by specially trained GPs.

Enabling every healthcare professional to work to the full extent of their training, skills and experience ensures Australians can access the right care, at the right place at the right time.

Demand for pharmacist-delivered healthcare will continue to grow as more states choose to unlock the full potential of their community pharmacy workforce to deliver more primary health care services, and patients become more familiar with 'thinking pharmacy first'.

Our profession will only realise its full potential if pharmacists are prepared to invest in the skills and training that make expanded services possible.

While dispensing remains a critical part of what we do, pharmacists are also playing a growing role in prevention, prescribing pathways, chronic disease management and frontline healthcare delivery.

For many pharmacists, that means greater professional satisfaction and more opportunities to practise at the top of their scope.

Patients are asking for greater access to care, governments are recognising the role pharmacists can play, and our profession has a unique opportunity to help meet some of the biggest healthcare challenges facing Australia.

The future of pharmacy is not shaped by policy - it is shaped by every pharmacist that steps forward.

Let's seize that opportunity.

Professor Trent Twomey is the national president of the Pharmacy Guild of Australia.

Contact scope@guild.org.au.

Check out the latest in

Beauty & Wellness

Every Thursday in *Pharmacy Daily*





Dispensary Corner

WHILE typically enjoyed for its warmth, UK researchers have shown that wool could be an effective and sustainable alternative to collagen for repairing damaged bone.

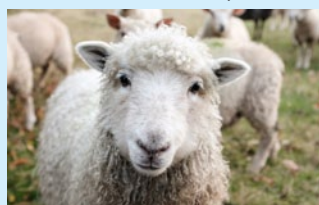
The team from King's College London extracted keratin - a natural structural protein - from wool, and developed membranes which were then chemically treated to create stable, durable scaffolds.

After testing the membranes on human bone cells in the laboratory, where the cells thrived and showed clear signs of healthy bone formation, they implanted the membranes into rats with skull defects large enough that they would not heal naturally.

While collagen membranes produced more bone overall, the keratin scaffolds supported bone regeneration that was more organised and structurally secure, with better-aligned fibres that closely resembled natural, healthy bone.

The membranes also integrated smoothly with surrounding tissue and remained stable throughout the healing process, qualities the researchers said were essential for real-world medical use.

Another benefit of using wool is that it's often a waste product from the meat industry.



PRODUCT SPOTLIGHT

Suppliers wanting to promote products in this feature should email advertising@pharmacydaily.com.au

Revive Tears - PBS-listed

Revive Tears lubricating eye drops provide long lasting and soothing relief against burning, irritation and discomfort due to dry eye.

The product moisturises, comforts and refreshes dry, tired and strained eyes.

Revive Tears helps lubricate, hydrate and protect dry eyes.

Suitable for use with contact lenses.

Contains hypromellose 3mg/g.

RRP: \$4.32 (available in 10mL packs)

Suppliers: Available from Symbion, Sigma, API and CH2.

Website: [CLICK HERE](#) for more information.



New product launch: APOHEALTH Anti-Inflammatory Pain Relief Gel 100g

APOHEALTH Anti-Inflammatory Pain Relief Gel 100g is used for the short-term (up to 2 weeks) local symptomatic treatment of musculoskeletal inflammatory conditions such as acute soft tissue injuries (including sprains, tendinitis and sports injuries), as well as localised forms of soft tissue rheumatism like tendinitis and bursitis.



Active ingredients: Diclofenac Sodium 10mg/g (1% w/w)

RRP: \$19.99

Stockist enquiries: Call 1800 276 839 or contact your Arrotex territory manager.

Website: [CLICK HERE](#) for more information.

Always read the label and follow the directions for use.



PHARMACY
CONNECT

Brought to you by



The Pharmacy
Guild of Australia

3 WEEKS TO GO!

Grow your skills and your career at Pharmacy Connect

pharmacyconnect.com.au

BOOK NOW

9 SEPT - 11 SEPT 2026
HYATT REGENCY SYDNEY

CONNECTING WITH CARE

CONFERENCE PARTNERS

arrotex
PHARMACEUTICALS
A DBG Health Company

CORPORATE
FINANCIAL
SERVICES

Metagenics
We are dedicated to helping people live happier, healthier lives.

symbion

TerryWhite Chemmart
Dedicated to Care

MAJOR SPONSORS

A/FIT pharmaceuticals
Working to improve your health



BioCeuticals

BLACKMORES

CeraVe

CSL Seqirus

Dermal
THERAPY

ego
the science
of healthy skin

FRED

GALDERMA

GOLD CROSS

HALEON

medadvisor

Metagenics
We are dedicated to helping people live happier, healthier lives.

NostraData

PDL

Pfizer

reckitt

Smith+Nephew

WORKSHOP SPONSORS

camurus

Commonwealth Bank

RSM

MOBILE APP SPONSOR

Guild INSURANCE

GuildSuper

WELCOME RECEPTION SPONSOR

Raven's recruitment

BATHROOM ADVERTISING SPONSOR

MEDSTOCK

WELCOME GIFT SPONSOR

clifton
umbrellas
100%
BETTER

MEDIA PARTNERS

Australasian PHARMACY

DAY CATERING SPONSOR

NOVA

COFFEE CART SPONSOR

MediADVICE PHARMACY

OFFICIAL EDUCATION PARTNER

Pharmaceutical Society of Australia

Save Time. Save Money.



Discover the CONSIS C — the latest in pharmacy robotic automation from Willach Pharmacy Solutions.

- Full, proven integration with all dispense software providers.
- Autoloading capability saves you time.
- Robust steel panelling ensures durability, security, and longevity when compared to melamine alternatives.
- 100% customised for your space and workflow efficiency.
- Advanced diagnostics for proactive support.
- Australian technicians employed by Willach available 365 days a year.

find out more



Willach | Pharmacy Solutions

 willach.com.au
 Tel: (03) 9429 8222
 info@willach.com.au